

# Tobacconomics State Minimum Pricing Law Data, 2005-2015 Dataset Overview and Codebook

For questions about this dataset or how policy variables are coded, contact Jamie Chriqui (jchriqui@uic.edu)

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### Introduction

The following documentation describes the state minimum pricing law data set compiled by Tobacconomics researchers at the Institute for Health Research and Policy at the University of Illinois at Chicago as part of the National Cancer Institute's State and Community Tobacco Control Initiative (grant number U01CA154248, PI: Frank Chaloupka). This study was intended to provide detailed insight into the contents of state laws that determine statutory minimum prices for tobacco products. Data have been compiled for years 2005-2015 (effective date January 1 of each year).

### **Data Set Information**

State tobacco pricing laws were introduced in the 1940s and 1950s in an attempt to prevent unfair or anticompetitive sales practices among tobacco vendors. Generally, these laws set minimum prices for cigarettes and other tobacco products (OTP) using two main mechanisms: 1) actual product cost, or 2) a set percentage added to the purchase price, representing a presumed cost of doing business. Beginning in 2005, state-level data were compiled on the components of these pricing formulas, in addition to data on the allowance of discounting mechanisms, such as coupons or multi-pack discounts.

The dataset is a longitudinal, panel file with separate <u>cases for each state x year</u> combination.

### **Overview of the Policy Data**

### **State Policy Collection**

State laws were compiled for each of the 50 states and the District of Columbia (hereafter referred to collectively as "states") for each year, 2005-2015, inclusive. For purposes of this study, state laws included statutory and administrative laws that relate to the pricing of cigarettes or tobacco products, as well as general pricing laws explicitly applied to cigarettes or tobacco products by state courts or administrative agencies (i.e. state Attorneys General or Departments of Revenue). All state laws were compiled through primary legal research using commercially available legal databases, Westlaw and Lexis-Nexis.

Publicly available secondary sources, such as information from state departments of revenue or taxation websites, published articles, and state reports were used to compare initial collection results and clarify ambiguities. Where codified law was invalidated by subsequent Attorney General opinions, Department of Revenue Notices, case law, or other administrative, those interpretations were used to guide collection and coding. Further ambiguities regarding applicability to tobacco were clarified by directly contacting state enforcement agencies. Other state policy instruments including, session laws (except for effective date verification), legislative bills, state constitutions, non-codified policies were beyond the scope of this study as were laws pertaining to enabling, direct sales, master settlement agreements or other non-tax issues.

### **Policy Coding**

All state laws were coded using a coding tool developed for this study and available in the Appendix. The tool was developed based on a pilot study review of 8 states' laws, input from members of our grant expert advisory panel, and based on a review of relevant literature in this area. All state laws for 2012 were initially reviewed and coded and the results of this coding led to further refinement of the final coding tool that was then used to code each state's laws for each year, 2005-2015, inclusive.

Importantly, the effective date for all state law data was January 1 of each year, 2005-2015.

### **Missing Values**

All missing values were cases where a variable was not applicable, and were coded as .n in STATA, except for some variables which were not applicable in all observations and are equal to system missing (. in STATA).

### **Publications Using these Data**

Huang J, Chriqui JF, DeLong H, Mirza M, Diaz MC, Chaloupka FJ. Do state minimum markup/price laws work? Evidence from retail scanner data and TUS-CPS. *Tob Control* 2016;25:i52–i59.

Hillary DeLong, Jamie F. Chriqui, Julien Leider, and Frank J. Chaloupka. *Tobacco Product Pricing Laws: A State-by-State Analysis, 2015.* Chicago, IL: Tobacconomics Program, Institute for Health Research and Policy, School of Public Health, University of Illinois at Chicago. 2016. Available: <u>www.tobacconomics.org</u>.

# Codebook

# **Record Identifiers**

finsta		
fipsta		
State FIPS: Alpha with state name/abb	etring (str29)	
Type: Missing ""	string (str28) 0/561	
Missing "": Unique values:	51	
Onique values.	51	
Examples:		
"Georgia (GA 13)"		
"Maryland (MD 24)"		
"New Jersey (NJ 34)"		
"South Carolina (SC 45)"		
fipsta:		
1. SECTION: RECORD IDENTIFIERS		
C		
fipst State FIPS: string 2-digit		
	etring (str2)	
Type: Missing "":	string (str2) 0/561	
Unique values:	51	
onique values.	51	
Examples:		
"13"		
"24"		
"34"		
"45"		
fipst:		
1. SECTION: RECORD IDENTIFIERS		

fipstnum State FIPS: Numeric (no lead zero)		
State FIPS. Numeric (no lead zero)		
Type:	numeric (byte)	
Label:	fipstnum	
Range:	[1, 56]	
Unique values:	51	
Missing .:	0/561	

### Examples:

Value	Label
13	Georgia
24	Maryland
34	New Jersey
45	South Carolina

fipstnum:

1. SECTION: RECORD IDENTIFIERS

/ear				
/ear: Laws effective as of	Jan 1, XXXX			
Туре:		numeric (int)		
Range:		[2005, 2015]		
Unique values:		11		
Missing .:		0/561		
Value	Frequency		Percent	
2005	51		9.09	
2006	51		9.09	
2007	51		9.09	
2008	51		9.09	
2009	51		9.09	
2010	51		9.09	
2011	51		9.09	
2012	51		9.09	
2013	51		9.09	
2014	51		9.09	
2015	51		9.09	

year:

1. SECTION: RECORD IDENTIFIERS

# **Minimum Pricing**

f2mp1			
1. Does the state regulate the minimum price of cigarettes?			
Туре:	numeric (byte)		
Label:	f2mp1_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		

Value	Label	Frequency	Percent
0	No	220	39.22
1	Yes	341	60.78

f2mp1:

1. SECTION: MINIMUM PRICING

2. Long Description: 1. Does the state regulate the minimum price of cigarettes in its statutes or regulations?

f2mp2 Min Price Reg Overall Citation	
Туре:	string (str31)
Missing "":	550/561
Unique values:	3

Value	Frequency	Percent
	550	98.04
Alaska Stat. § 43.50.710849	1	0.18
Alaska Stat. § 43.50.710849	6	1.07
C.R.S. 6-2-105 (2004)	4	0.71

f2mp2:

1. SECTION: MINIMUM PRICING

e code	
numeric (byte)	
f2mp31_	
[0, 1]	
2	
0/561	
	numeric (byte) f2mp31_ [0, 1] 2

Value	Label	Frequency	Percent
0	Unchecked	385	68.63
1	Checked	176	31.37

f2mp3\_\_\_1:

1. SECTION: MINIMUM PRICING

2. Long Description: Minimum pricing is regulated using which of the following areas of law (select all that apply): (choice=Tax or Revenue code)

f2mp32 MP is regulated through: Unfair Sales	s/Trade law outside Tax/Rev code	
Туре:	numeric (byte)	
Label:	f2mp32_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	308	54.90
1	Checked	253	45.10

f2mp3\_\_\_2:

1. SECTION: MINIMUM PRICING

2. Long Description: Minimum pricing is regulated using which of the following areas of law (select all that apply): (choice=Unfair Sales or Trade law (located outside the Tax or Revenue codes)

f2mp33		
MP is regulated through: Other code		
Туре:	numeric (byte)	
Label:	f2mp33_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	528	94.12
1	Checked	33	5.88

f2mp3\_\_\_3:

1. SECTION: MINIMUM PRICING

2. Long Description: Minimum pricing is regulated using which of the following areas of law (select all that apply): (choice=Other)

f2mp4	
1.a Min Price Area of Law Citation	
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

f2mp4:

1. SECTION: MINIMUM PRICING

f2mp5 1.a Min Price Other Reg Description:	
Type:	string (str48)
Missing "":	528/561
Unique values:	5

Value	Frequency	Percent
	528	94.12
Alcohol and Tobacco,	4	0.71
Regulation of Cig Marketing		
Cigarette Marketing	7	1.25
Commercial Transactions	7	1.25
Health and Safety	11	1.96
Local Business	4	0.71
Affairs/Commercial		
Transactions		

f2mp5:

1. SECTION: MINIMUM PRICING

f2mp6		
2. How are the states laws written? The MP laws specifically:		
Туре:	numeric (byte)	
Label:	f2mp6_	
Range:	[1, 3]	
Unique values:	3	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	220/561	

Value	Label	Frequency	Percent
1	use the terms cigarette	308	54.90
	or tobacco		
2	do NOT use the terms	22	3.92
	cigarettes or tobacco		
3	cigarette or tobacco	11	1.96
	used in singular/limited		
	provisions		
.n	Not Applicable	220	39.22

f2mp6:

1. SECTION: MINIMUM PRICING

2. Long Description: 2. How are the states minimum pricing laws written? The minimum pricing laws specifically:

f2mp8 a. Case/AG/DOR Ruling applies state MP law to cigarettes		
Туре:	numeric (byte)	
Label:	f2mp8_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	528/561	

Value	Label	Frequency	Percent
1	Yes	33	5.88
.n	Not Applicable	528	94.12

f2mp8:

1. SECTION: MINIMUM PRICING

2. Long Description: Does a state case, AG opinion, or Dept. of Revenue Ruling explicitly apply its state minimum pricing laws to cigarettes?

f2mp9	
Case/AG/DOR Application to MP Citation	
Туре:	string (str79)
Missing "":	528/561
Unique values:	4

Value	Frequency	Percent
	528	94.12
DIKEOU et al. v. FOOD DISTRIBUTORS ASS'N., 107 Colo. 38, 1940.	11	1.96
E&H WHOLESALE, INC v. GLASER BROS, 158 Cal. App. 3d 728 (1984)	11	1.96

ISLAND TOBACCO CO., LTD., v. R. J. REYNOLDS TOBACCO	5	0.89
COMPANY, 63 Haw. 289 (1981)		
ISLAND TOBACCO CO., LTD., v.	6	1.07
R.J. REYNOLDS TOBACCO		
COMPANY, 63 Haw. 289 (1981)		

f2mp9:

1. SECTION: MINIMUM PRICING

f2mp10	
3. How does the state regulate cigarette	or tobacco sales:
Туре:	numeric (byte)
Label:	f2mp10_
Range:	[1, 2]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	220/561

Value	Label	Frequency	Percent
1	Cost of Product ONLY	44	7.84
	(no additional markup)		
2	Cost plus Markup	297	52.94
.n	Not Applicable	220	39.22

f2mp10:

### 1. SECTION: MINIMUM PRICING

2mp11				
Cig/Tob Sales Regulation Citation				
Туре:		string (str57)		
Missing "":		470/561		
Unique values:		18		
Value	Frequency		Percent	
	470		83.78	
6 Del. C. § 2602	7		1.25	
68 Okl. St. § 327 68 Okl. St. §	1		0.18	
329 68 Okl. St. § 330				
68 Okl. St. § 327 68 Okl. St. §	6		1.07	
329 68 Okl. St. § 330				
ALM GL ch. 64C, § 13	7		1.25	
Alaska Stat. § 43.50.800	7		1.25	
Conn. Gen. Stat. § 12-326a	5		0.89	
(2004)				

Conn. Gen. Stat. § 12-326a (2004)	2	0.36
D.C. Code § 28-4521 (2005)	1	0.18
D.C. Code § 28-4521 (2005)	6	1.07
HRS § 481-3 (2005)	1	0.18
HRS § 481-3 (2005)	6	1.07
Idaho Code § 39-5707 (2004)	1	0.18
Idaho Code § 39-5707 (2004)	6	1.07
La. R.S. 51:421	7	1.25
Md. COMMERCIAL LAW Code	7	1.25
Ann. § 11-501		
Minn. Stat. § 325D.32	7	1.25
N.J.A.C. 18:6-1.1	7	1.25
ORC Ann. 1333.11	7	1.25

### f2mp11:

1. SECTION: MINIMUM PRICING

f2mp12		
a. Where no markup is applied, how is the products MP defined?		
Туре:	numeric (byte)	
Label:	f2mp12_	
Range:	[1, 3]	
Unique values:	3	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	517/561	
-		

Value	Label	Frequency	Percent
1	Cost or Cost of the	18	3.21
	Product		
2	Actual price paid	11	1.96
3	Other	15	2.67
.n	Not Applicable	517	92.16

f2mp12:

1. SECTION: MINIMUM PRICING

2. Long Description: a. Where no markup is applied, how is the products minimum price defined?

Value	Frequency	Percent
	546	97.33
Basic Cost	11	1.96

invoice/replacement cost PLUS	4	0.71
party's general 'cost of doing		
business' (no precise,		
presumptive markup applied)		

f2mp13:

1. SECTION: MINIMUM PRICING

f2mp1311 b. Parties adhere to MP regs: Wholesaler	
Туре:	numeric (byte)
Label:	f2mp1311_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

### f2mp131\_\_\_1:

1. SECTION: MINIMUM PRICING

2. Long Description: b. Which parties must adhere to these minimum pricing regulations? (Select all that apply) (choice=Wholesaler)

f2mp1312 b. Parties adhere to MP regs: Whole	saler Cash and Carry	
Туре:	numeric (byte)	
Label:	f2mp1312_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mp131\_\_\_2:

1. SECTION: MINIMUM PRICING

2. Long Description: b. Which parties must adhere to these minimum pricing regulations? (Select all that apply) (choice=Wholesaler Cash and Carry)

f2mp1313 b. Parties adhere to MP regs: Retailer	
Туре:	numeric (byte)
Label:	f2mp1313_

Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

f2mp131\_\_\_3:

### 1. SECTION: MINIMUM PRICING

2. Long Description: b. Which parties must adhere to these minimum pricing regulations? (Select all that apply) (choice=Retailer)

t
numeric (byte)
f2mp1314_
[0, 0]
1
0/561
t

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mp131\_\_\_4:

1. SECTION: MINIMUM PRICING

2. Long Description: b. Which parties must adhere to these minimum pricing regulations? (Select all that apply) (choice=Stamping Agent)

f2mp1315	
b. Parties adhere to MP regs: Dealer	
Туре:	numeric (byte)
Label:	f2mp1315_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561
-	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

### f2mp131\_\_\_5:

1. SECTION: MINIMUM PRICING

2. Long Description: b. Which parties must adhere to these minimum pricing regulations? (Select all that apply) (choice=Dealer)

f2mp1316 b. Parties adhere to MP regs: Distributor	r
Туре:	numeric (byte)
Label:	f2mp1316_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

#### f2mp131\_\_\_6:

1. SECTION: MINIMUM PRICING

2. Long Description: b. Which parties must adhere to these minimum pricing regulations? (Select all that apply) (choice=Distributor)

f2mp1317 b. Parties adhere to MP regs: Any Person	
Type:	numeric (byte)
Label:	f2mp1317_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

### f2mp131\_\_\_7:

1. SECTION: MINIMUM PRICING

2. Long Description: b. Which parties must adhere to these minimum pricing regulations? (Select all that apply) (choice=Any Person)

f2mp1318 b. Parties adhere to MP regs: Integr	ated ManufWholesaler-Retailer	
Туре:	numeric (byte)	
Label:	f2mp1318_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mp131\_\_\_8:

1. SECTION: MINIMUM PRICING

2. Long Description: b. Which parties must adhere to these minimum pricing regulations? (Select all that apply) (choice=Integrated Manuf. - Wholesaler-Retailer)

f2mp14	
4. May a party sell below MP by proving a lower cost	st of doing business?
Type:	numeric (byte)
Label:	f2mp14_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	220/561

Value	Label	Frequency	Percent
0	No	60	10.70
1	Yes	281	50.09
.n	Not Applicable	220	39.22

f2mp14:

1. SECTION: MINIMUM PRICING

2. Long Description: 4. May a party sell below the presumptive minimum price by proving a lower cost of doing business?

f2mp15 4. Citation for whether a party may sell below presu	mptive MP
Туре:	string (str39)
Missing "":	456/561
Unique values:	18

Value	Frequency	Percent
	456	81.28
10 M.R.S. § 1202	7	1.25
6 Del C. § 2602	1	0.18
6 Del. C. § 2602	6	1.07
68 Okl. St. § 329 68 Okl. St. §	1	0.18
330		
68 Okl. St. § 329 68 Okl. St. §	6	1.07
330		
701 IAC 84.2(421B) Iowa Code	1	0.18
§ 421B.2		
701 IAC 84.2(421B) Iowa Code	6	1.07
§ 421B.2		
72 P.S. § 202-A	7	1.25
A.C.A. § 4-75-702 (2005)	7	1.25
Alaska Stat. § 43.50.800	7	1.25
Cal Bus & Prof Code § 17026	7	1.25
La. R.S. 51:421	7	1.25

Md. COMMERCIAL LAW Code Ann. § 11-501	7	1.25
Minn. Stat. § 325D.32	7	1.25
Miss. Code Ann. § 75-23-5	7	1.25
-	7	
N.J.A.C. 18:6-1.1	7	1.25
S.D. Codified Laws § 37-10-6	/	1.25
Tenn. Code Ann. § 47-25-302	7	1.25

f2mp15:

1. SECTION: MINIMUM PRICING

### **Basic Cost of Cigarettes**

Min markup laws apply to: Wholesaler	
Type: numeric (byte)	
Label: f2mm2011_	
Range: [0, 1]	
Unique values: 2	
Missing .: 0/561	

Value	Label	Frequency	Percent
0	Unchecked	319	56.86
1	Checked	242	43.14

f2mm201\_\_\_1:

1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: To which of the following parties do the minimum markup laws apply? (Select all that apply) (choice=Wholesaler)

f2mm2012		
Min markup laws apply to: Wholesale	er Cash and Carry	
Type:	numeric (byte)	
Label:	f2mm2012_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	517	92.16
1	Checked	44	7.84

### f2mm201\_\_\_2:

1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: To which of the following parties do the minimum markup laws apply? (Select all that apply) (choice=Wholesaler Cash and Carry)

f2mm2013 Min markup laws apply to: Retailer		
Туре:	numeric (byte)	
Label:	f2mm2013_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	308	54.90
1	Checked	253	45.10

f2mm201\_\_\_3:

1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: To which of the following parties do the minimum markup laws apply? (Select all that apply) (choice=Retailer)

f2mm2014	
Min markup laws apply to: Stamping A	gent
Туре:	numeric (byte)
Label:	f2mm2014_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	528	94.12
1	Checked	33	5.88

f2mm201\_\_\_4:

1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: To which of the following parties do the minimum markup laws apply? (Select all that apply) (choice=Stamping Agent)

f2mm2015	
Min markup laws apply to: Dealer	
Туре:	numeric (byte)
Label:	f2mm2015_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mm201\_\_\_5:

### 1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: To which of the following parties do the minimum markup laws apply? (Select all that apply) (choice=Dealer)

f2mm2016 Min markup laws apply to: Distribute	r
Type:	numeric (byte)
Label:	f2mm2016_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	506	90.20
1	Checked	55	9.80

f2mm201\_\_\_6:

1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: To which of the following parties do the minimum markup laws apply? (Select all that apply) (choice=Distributor)

f2mm2017 Min markup laws apply to: Any Person		
Туре:	numeric (byte)	
Label:	f2mm2017_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mm201\_\_\_7:

1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: To which of the following parties do the minimum markup laws apply? (Select all that apply) (choice=Any Person)

f2mm2018					
Min markup laws app	ly to: Integrated Mai	nuf Wholesaler-Retailer			
Туре:		numeric (byte)			
Label:		f2mm2018_	<sup>2</sup> 2mm2018_		
Range:		[0, 1]	[0, 1]		
Unique values:		2			
Missing .:		0/561			
Value	Label	Frequency Percen	it		

0	Unchecked	539	96.08
1	Checked	22	3.92

f2mm201\_\_\_8:

1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: To which of the following parties do the minimum markup laws apply? (Select all that apply) (choice=Integrated Manuf. - Wholesaler-Retailer)

f2mm2019		
Min markup laws apply to: Other		
Туре:	numeric (byte)	
Label:	f2mm2019_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mm201\_\_\_\_9:

1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: To which of the following parties do the minimum markup laws apply? (Select all that apply) (choice=Other)

f2mm1		
1. Does the state define a basic cost of cig	garettes?	
Туре:	numeric (byte)	
Label:	f2mm1_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	220/561	

Value	Label	Frequency	Percent
0	No	132	23.53
1	Yes	209	37.25
.n	Not Applicable	220	39.22

f2mm1:

1. SECTION: BASIC COST OF CIGARETTES

### f2mm2 1. Cigarettes Basic Cost Definition Citation

Type:

Missing "": Unique values:

Value	Frequency	Percent
	462	82.35
68 Okl. St. § 327	7	1.25
72 P.S. § 202-A	7	1.25
Burns Ind. Code Ann. § 24-3-2-2	7	1.25
CRIR 01-082-004 R.I. Gen. Laws	1	0.18
§ 6-13-2		
CRIR 01-082-004 R.I. Gen. Laws	6	1.07
§ 6-13-2		
CRIR 46-050-008 (defines 'base		
cost of cigs') R.I. Gen. Laws § 6-		
13-1 (general trade laws		
defines base cost) R.I. Gen.		
Laws § 6-13-2 (states that taxes		
should be added to		
> base cost for cigs)	4	0.71
Conn. Gen. Stat. § 12-326a	5	0.89
Conn. Gen. Stat. § 12-326a	2	0.36
Iowa Code § 421B.2	7	1.25
Md. COMMERCIAL LAW Code	7	1.25
Ann. § 11-501		
Minn. Stat. § 325D.32	7	1.25
Miss. Code Ann. § 75-23-5	7	1.25
N.J.A.C. 18:6-1.1	7	1.25
NRS 370.005	7	1.25
NY CLS Tax § 483	7	1.25
Neb.Rev.St. § 59-1502	4	0.71
S.D. Codified Laws § 37-10-1	7	1.25

#### f2mm2:

f2mm3	
a. The basic cost of cigarettes includes:	
Туре:	numeric (byte)
Label:	f2mm3_
Range:	[1, 4]
Unique values:	3
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	352/561

Value	Label	Frequency	Percent
1	Invoice or Replacement	165	29.41
	Cost		
2	Gross Invoice Cost	22	3.92

4	Manufacturers List Price	22	3.92
.n	Not Applicable	352	62.75

f2mm3:

### 1. SECTION: BASIC COST OF CIGARETTES

f2mm301 Cigarettes Basic Cost Other Included E	lement Description:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mm301:

### 1. SECTION: BASIC COST OF CIGARETTES

f2mm4	
b. Are trade discounts subtracted from the	basic cost?
Туре:	numeric (byte)
Label:	f2mm4_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	352/561

Value	Label	Frequency	Percent
0	No	62	11.05
1	Yes	147	26.20
.n	Not Applicable	352	62.75

f2mm4:

f2mm5		
Do trade discounts include customary cash discounts?		
Туре:	numeric (byte)	
Label:	f2mm5_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	

Missing .\*:

414/561

Value	Label	Frequency	Percent
0	No	136	24.24
1	Yes	11	1.96
.n	Not Applicable	414	73.80

f2mm5:

### 1. SECTION: BASIC COST OF CIGARETTES

f2mm6	
If no, is there a separate discount for cust	omary cash payments?
Туре:	numeric (byte)
Label:	f2mm6_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	425/561

Value	Label	Frequency	Percent
0	No	66	11.76
1	Yes	70	12.48
.n	Not Applicable	425	75.76

f2mm6:

#### 1. SECTION: BASIC COST OF CIGARETTES

f2mm7	
Is there a set amount for trade discounts?	
Туре:	numeric (byte)
Label:	f2mm7_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	414/561

Value	Label	Frequency	Percent
0	No	125	22.28
1	Yes	22	3.92
.n	Not Applicable	414	73.80

f2mm7:

f2mm8	
Set Amount for Trade Discounts Description:	
Туре:	string (str5)
Missing "":	539/561
Unique values:	2

Value	Frequency	Percent
	539	96.08
2%	11	1.96
2.50%	11	1.96

f2mm8:

1. SECTION: BASIC COST OF CIGARETTES

f2mm9	
Is there a set amount for cash payments?	
Туре:	numeric (byte)
Label:	f2mm9_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	491/561

Value	Label	Frequency	Percent
0	No	48	8.56
1	Yes	22	3.92
.n	Not Applicable	491	87.52

### f2mm9:

1. SECTION: BASIC COST OF CIGARETTES

f2mm10		
Set Amount for Cash Payments Descrip	tion:	
Туре:	string (str2)	
Missing "":	539/561	
Unique values:	1	

Value	Frequency	Percent
	539	96.08
2%	22	3.92

#### f2mm10:

f2mm101	
c. Are any taxes included in the basic cost?	
Туре:	numeric (byte)
Label:	f2mm101_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	352/561

Value	Label	Frequency	Percent
0	No	11	1.96
1	Yes	198	35.29
.n	Not Applicable	352	62.75

f2mm101:

1. SECTION: BASIC COST OF CIGARETTES

f2mm111		
Basic cost includes taxes: State (expl	icit reference)	
Туре:	numeric (byte)	
Label:	f2mm111_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	440	78.43
1	Checked	121	21.57

f2mm11\_\_\_1:

1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: Which taxes are included? (Select all that apply) (choice=State (explicit reference))

Basic cost includes taxes: Local (explicit reference)         Type:       numeric (byte)         Label:       f2mm112_		
Type:numeric (byte)Label:f2mm112_	f2mm112	
Label: f2mm112_	Basic cost includes taxes: Local (explicit reference)	
	Туре:	numeric (byte)
Danga: [0, 1]	Label:	f2mm112_
Kange: [U, 1]	Range:	[0, 1]
Unique values: 2	Unique values:	2
Missing .: 0/561	Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	506	90.20
1	Checked	55	9.80

### f2mm11\_\_\_2:

2. Long Description: Which taxes are included? (Select all that apply) (choice=Local (explicit reference))

f2mm113		
Basic cost includes taxes: Federal (explicit reference)		
Туре:	numeric (byte)	
Label:	f2mm113_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

f2mm11\_\_\_3:

- 1. SECTION: BASIC COST OF CIGARETTES
- 2. Long Description: Which taxes are included? (Select all that apply) (choice=Federal (explicit reference))

f2mm114		
Basic cost includes taxes: Full face v	alue of stamps required by law	
Туре:	numeric (byte)	
Label:	f2mm114_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	484	86.27
1	Checked	77	13.73

f2mm11\_\_\_4:

1. SECTION: BASIC COST OF CIGARETTES

2. Long Description: Which taxes are included? (Select all that apply) (choice=Full face value of stamps required by law (no explicit mention of state, fed, or local))

f2mm12		
How much of the taxes are included in the basic cost?		
Туре:	numeric (byte)	
Label:	f2mm12_	
Range:	[1, 2]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	363/561	

Value	Label	Frequency	Percent
1	100%	187	33.33
2	Less than 100%	11	1.96
.n	Not Applicable	363	64.71

f2mm12:

1. SECTION: BASIC COST OF CIGARETTES

f2mm13				
Amount of taxes included	in the basic cost:			
Туре:		string (str3)		
Missing "":		550/561		
Unique values:		1		
Value	Frequency		Percent	

Value	Frequency	Percent
	550	98.04
50%	11	1.96

f2mm13:

1. SECTION: BASIC COST OF CIGARETTES

f2mm14 d. Does the basic cost of cigarettes definition include: Other				
Туре:	numeric (byte)			
Label:	f2mm14_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	352/561			

Value	Label	Frequency	Percent
0	No	161	28.70
1	Yes	48	8.56
.n	Not Applicable	352	62.75

f2mm14:

f2mm15		
Basic Cost Definition Other Included	Element Description:	
Туре:	string (str97)	
Missing "":	513/561	
Unique values:	4	

Value	Frequency	Percent
	513	91.44
any other taxes or fees imposed	11	1.96
by 67-4-10 not already included		
in manuf list price		
freight and handling charges	11	1.96
from the manufacturer (if not		
already included in manuf. list		
price)		
full value of any fee act (non-	4	0.71
settlement fee)		
in-freight charges not otherwise	22	3.92
included		

#### f2mm15:

1. SECTION: BASIC COST OF CIGARETTES

## Wholesaler – Traditional

f2mmw1				
<ol> <li>Does the state define a minimum cost to the wholesaler?</li> </ol>				
Туре:	numeric (byte)			
Label:	f2mmw1_			
Range:	[1, 1]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	319/561			

Value	Label	Frequency	Percent
1	Yes	242	43.14
.n	Not Applicable	319	56.86

### f2mmw1:

1. SECTION: WHOLESALER - TRADITIONAL

2mmw2				
Vin Cost to Wholesaler De	finition Citation			
Туре:		string (str47)		
Missing "":		440/561		
Unique values:		20		
Value	Frequency		Percent	
	440		78.43	
10 M.R.S. § 1202	7		1.25	
6 Del. C. § 2602	7		1.25	
68 Okl. St. § 329	7		1.25	
A.C.A. § 4-75-702	7		1.25	

CRIR 01-082-004	7	1.25
D.C. Code § 28-4521	7	1.25
Iowa Code § 421B.2	7	1.25
MD Code, Commercial Law, §	4	0.71
11-503		
Md. COMMERCIAL LAW Code	7	1.25
Ann. § 11-501		
Minn. Stat. § 325D.32	7	1.25
Mont.Admin.R. 42.31.308	4	0.71
N.J.A.C. 18:6-1.1	7	1.25
NY CLS Tax § 483	7	1.25
ORC Ann. 1333.11	7	1.25
R.I. Gen. Laws § 6-13-2 CRIR 46-	4	0.71
050-008		
R.R.S. Neb. § 59-1505	7	1.25
S.D. Codified Laws § 37-10-10	4	0.71
S.D. Codified Laws § 37-10-9	7	1.25
W. Va. Code § 47-11A-6 W.	1	0.18
Va. CSR § 175-8-10		
W. Va. Code § 47-11A-6 W. Va.	6	1.07
CSR § 175-8-10		

### f2mmw2:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw3					
2. What is the base cost of this product for the wholesaler?					
Туре:	numeric (byte)				
Label:	f2mmw3_				
Range:	[1, 5]				
Unique values:	3				
Unique missing value codes:	1				
Missing .:	0/561				
Missing .*:	319/561				

Value	Label	Frequency	Percent
1	Basic Cost	165	29.41
2	Invoice or Replacement	66	11.76
	Cost		
5	Manufacturers List	11	1.96
	Price		
.n	Not Applicable	319	56.86

### f2mmw3:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw4 Wholesaler Base Cost Defi	nition Other Description	:		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
-				
Value	Frequency		Percent	

100.00

#### f2mmw4:

.

1. SECTION: WHOLESALER - TRADITIONAL

561

#### f2mmw5 3. Does the cost for the wholesaler include taxes? Type: numeric (byte) Label: f2mmw5\_ Range: [0, 1] Unique values: 2 Unique missing value codes: 1 Missing .: 0/561 Missing .\*: 319/561

Value	Label	Frequency	Percent
0	No	154	27.45
1	Yes	88	15.69
.n	Not Applicable	319	56.86

f2mmw5:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw61		
a. Wholesaler base cost includes tax	kes: State (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmw61_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	528	94.12
1	Checked	33	5.88

f2mmw6\_\_\_1:

1. SECTION: WHOLESALER - TRADITIONAL

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=State (explicit reference))

f2mmw62 a. Wholesaler base cost includes taxes: Le	ocal (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmw62_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmw6\_\_\_2:

1. SECTION: WHOLESALER - TRADITIONAL

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Local (explicit reference))

f2mmw63 a. Wholesaler base cost includes tax	voc: Endoral (avalicit rafaranca)	
a. Wholesaler base cost includes ta	(es. rederal (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmw63_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmw6\_\_\_3:

- 1. SECTION: WHOLESALER TRADITIONAL
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Federal (explicit reference))

f2mmw64		
a. Wholesaler base cost includes tax	kes: Any stamps/taxes reqd by law	
Туре:	numeric (byte)	
Label:	f2mmw64_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	506	90.20
1	Checked	55	9.80

f2mmw6\_\_\_4:

1. SECTION: WHOLESALER - TRADITIONAL

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Any stamps or taxes required by law (no explicit mention of state, fed, or local))

f2mmw65		
a. Wholesaler base cost includes ta	es: Other	
Туре:	numeric (byte)	
Label:	f2mmw65_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mmw6\_\_\_5:

- 1. SECTION: WHOLESALER TRADITIONAL
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Other)

Wholesaler Base Cost Other Included Tax Description:			
numeric (byte)			
[., .]			
0			
561/561			

Value	Frequency	Percent
	561	100.00

f2mmw7:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw8			
b. How much of the taxes are included in the wholesaler base cost?			
Туре:	numeric (byte)		
Label:	f2mmw8_		
Range:	[1, 2]		
Unique values:	2		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	473/561		

Value	Label	Frequency	Percent
1	100%	77	13.73
2	Less than 100%	11	1.96
.n	Not Applicable	473	84.31

f2mmw8:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw9	
Amount of taxes included in wholesaler base cost:	
Туре:	string (str3)
Missing "":	550/561
Unique values:	1

Value	Frequency	Percent
	550	98.04
50%	11	1.96

### f2mmw9:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw101			
4. Wholesaler base cost includes markups of: Wholesaler			
Туре:	numeric (byte)		
Label:	f2mmw101_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		
-			

Value	Label	Frequency	Percent
0	Unchecked	319	56.86
1	Checked	242	43.14

f2mmw10\_\_\_1:

1. SECTION: WHOLESALER - TRADITIONAL

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Wholesaler)

f2mmw102 4. Wholesaler base cost includes markups of: R	Retailer
Туре:	numeric (byte)
Label:	f2mmw102_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mmw10\_\_\_2:

- 1. SECTION: WHOLESALER TRADITIONAL
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Retailer)

f2mmw103 4. Wholesaler base cost includes marl	ups of: Stamping Agent	
Type:	numeric (byte)	
Label:	f2mmw103_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmw10\_\_\_3:

- 1. SECTION: WHOLESALER TRADITIONAL
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Stamping Agent)

f2mmw104			
4. Wholesaler base cost includes markups of: Distributor			
Туре:	numeric (byte)		
Label:	f2mmw104_		
Range:	[0, 0]		
Unique values:	1		
Missing .:	0/561		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2mmw10\_\_\_4:

- 1. SECTION: WHOLESALER TRADITIONAL
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Distributor)

f2mmw105 4. Wholesaler base cost includes markups of: Dealer	
Туре:	numeric (byte)
Label:	f2mmw105_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmw10\_\_\_5:

- 1. SECTION: WHOLESALER TRADITIONAL
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Dealer)

f2mmw106	
4. Wholesaler base cost includes ma	rkups of: Other
Туре:	numeric (byte)
Label:	f2mmw106_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmw10\_\_\_6:

1. SECTION: WHOLESALER - TRADITIONAL

2. 4. Which partys costs of doing business (markups) are included? (choice=Other)

f2mmw107 4. Wholesaler base cost includes markups of: None	
Туре:	numeric (byte)
Label:	f2mmw107_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmw10\_\_\_\_7:

1. SECTION: WHOLESALER - TRADITIONAL

2. 4. Which partys costs of doing business (markups) are included? (choice=None)

2mmw11				
Describe Wholesaler Mar	kup for Wholesaler Base	Cost:		
Туре:		string (str5)		
Missing "":		319/561		
Unique values:		8		
Value	Frequency		Percent	
	319		56.86	
2%	82		14.62	
3%	25		4.46	
3.50%	11		1.96	
4%	67		11.94	
4.50%	6		1.07	
4.75%	7		1.25	
5%	33		5.88	

1.96

### f2mmw11:

5.25%

<sup>1.</sup> SECTION: WHOLESALER - TRADITIONAL

f2mmw12		
Describe Retailer Markup for Wholes	ler Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmw12:

11

2mmw13		
Describe Stamping Agent Markup	for Wholesaler Base Cost:	
Туре:	string (str5)	
Missing "":	550/561	
Unique values:	1	

Value	Frequency	Percent
	550	98.04
0.88%	11	1.96

### f2mmw13:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw14		
Describe Distributor Markup for Wh	olesaler Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

### f2mmw14:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw15		
Describe Dealer Markup for Wholesaler Base Cost:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmw15:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw16		
Describe Other Party for Wholes	aler Base Cost Markups:	
Туре:	numeric (byte)	
Range:	[., .]	
		36

For additional information on this project visit <u>www.tobacconomics.org</u>

Unique values: Missing .: 0

### 561/561

Value	Frequency	Percent
	561	100.00

f2mmw16:

1. SECTION: WHOLESALER - TRADITIONAL

()				
f2mmw17				
Describe Other Party Mar	kup for Wholesaler Base	Cost:		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

100.00

### f2mmw17:

.

1. SECTION: WHOLESALER - TRADITIONAL

561

f2mmw18	
5. Are trade discounts subtracted from w	holesaler base cost?
Туре:	numeric (byte)
Label:	f2mmw18_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	319/561

Value	Label	Frequency	Percent
0	No	176	31.37
1	Yes	66	11.76
.n	Not Applicable	319	56.86

### f2mmw18:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw19			
a. Wholesaler: Do trade discounts include customary cash discounts?			
Туре:	numeric (byte)		
Label:	f2mmw19_		
Range:	[2, 3]		
Unique values:	2		
Unique missing value codes:	1		

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Missing .: Missing .\*: 0/561 495/561

Value	Label	Frequency	Percent
2	No	55	9.80
3	Silent	11	1.96
.n	Not Applicable	495	88.24

### f2mmw19:

### 1. SECTION: WHOLESALER - TRADITIONAL

f2mmw20		
b. Wholesaler: Is there a presumed or set	amount for trade discounts?	
Туре:	numeric (byte)	
Label:	f2mmw20_	
Range:	[0, 0]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	495/561	

Value	Label	Frequency	Percent
0	No	66	11.76
.n	Not Applicable	495	88.24

#### f2mmw20:

### 1. SECTION: WHOLESALER - TRADITIONAL

f2mmw21		
Wholesaler: Describe Trade Discour	nts Set Amount or Percentage:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

### f2mmw21:

f2mmw22 c. Wholesaler: What are the trade discounts remove	d from?
Туре:	numeric (byte)
Label:	f2mmw22_
Range:	[2, 4]

Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	495/561

Value	Label	Frequency	Percent
2	Invoice or Replacement	55	9.80
	Cost		
4	Other	11	1.96
.n	Not Applicable	495	88.24

### f2mmw22:

## 1. SECTION: WHOLESALER - TRADITIONAL

f2mmw23 Wholesaler: Trade Discounts Removed from Other D	Description:
Туре:	string (str25)
Missing "":	550/561
Unique values:	1

Value	Frequency	Percent
	550	98.04
manufacturer's list price	11	1.96

### f2mmw23:

### 1. SECTION: WHOLESALER - TRADITIONAL

2mmw24		
<ol><li>Does the wholesaler cost include cartaget</li></ol>	ge costs?	
Туре:	numeric (byte)	
Label:	f2mmw24_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	319/561	

Value	Label	Frequency	Percent
0	No	128	22.82
1	Yes	114	20.32
.n	Not Applicable	319	56.86

### f2mmw24:

#### f2mmw25 a. Are cartage costs only included if performed/paid for by wholesaler? Type: numeric (byte) Label: f2mmw25\_ Range: [1, 3] Unique values: 2 Unique missing value codes: 1 0/561 Missing .: Missing .\*: 447/561

Value	Label	Frequency	Percent
1	Yes	103	18.36
3	Silent	11	1.96
.n	Not Applicable	447	79.68

f2mmw25:

- 1. SECTION: WHOLESALER TRADITIONAL
- 2. Long Description: a. Are cartage costs only included if performed or paid for by wholesaler?

f2mmw27		
b. Is there a set amount or percentage for wholesaler cartage costs?		
Туре:	numeric (byte)	
Label:	f2mmw27_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	447/561	

Value	Label	Frequency	Percent
1	Yes	114	20.32
.n	Not Applicable	447	79.68

### f2mmw27:

f2mmw28		
Describe Wholesaler Cartage Costs	Set Amount or Percentage:	
Туре:	string (str5)	
Missing "":	447/561	
Unique values:	3	
•		

Value	Frequency	Percent
	447	79.68
0.50%	22	3.92
0.75%	81	14.44
1.50%	11	1.96

### f2mmw28: 1. SECTION: WHOLESALER - TRADITIONAL

#### f2mmw30 7. Does the wholesaler cost include a specific dollar amount? Type: numeric (byte) Label: f2mmw30\_ Range: [0, 1] Unique values: 2 Unique missing value codes: 1 0/561 Missing .: Missing .\*: 319/561

Value	Label	Frequency	Percent
0	No	231	41.18
1	Yes	11	1.96
.n	Not Applicable	319	56.86

f2mmw30:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw31 Describe dollar amount included in wholesaler cost:	
Туре:	string (str10)
Missing "":	550/561
Unique values:	1

Value	Frequency	Percent
	550	98.04
\$0.02/pack	11	1.96

#### f2mmw31:

1. SECTION: WHOLESALER - TRADITIONAL

f2mmw32				
8. Does the wholesaler cost include any other elements not listed?				
Туре:	numeric (byte)			
Label:	f2mmw32_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	319/561			

Value	Label	Frequency	Percent
0	No	187	33.33
1	Yes	55	9.80
.n	Not Applicable	319	56.86

#### f2mmw32:

### f2mmw33

Describe Other Elements Included in Wholesaler Cost

Type:	string (str77)
Missing "":	506/561
Unique values:	2

Value	Frequency	Percent
	506	90.20
'transportation and any other charges not otherwise included in invoice cost'	11	1.96
freight charges not otherwise included	44	7.84

### f2mmw33:

### 1. SECTION: WHOLESALER - TRADITIONAL

f2mmw34				
9. Wholesaler: Is there a MP for sales to the same type of vendor?				
Туре:	numeric (byte)			
Label:	f2mmw34_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	319/561			

Value	Label	Frequency	Percent
0	No	77	13.73
1	Yes	165	29.41
.n	Not Applicable	319	56.86

#### f2mmw34:

1. SECTION: WHOLESALER - TRADITIONAL

2. Long Description: 9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?

f2mmw35				
a. Wholesaler: How is the minimum price for these sales determined?				
Туре:	numeric (byte)			
Label:	f2mmw35_			
Range:	[1, 2]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			

For additional information on this project visit <u>www.tobacconomics.org</u>

Missing .\*:

396/561

Value	Label	Frequency	Percent
1	Markup Applied	33	5.88
2	No Markup Applied (base cost only)	132	23.53
.n	Not Applicable	396	70.59

f2mmw35:

### 1. SECTION: WHOLESALER - TRADITIONAL

f2mmw36 Wholesaler: MP for Sales to Same	Type of Vendor	Markup Applied:		
Type:string (str56)Missing "":528/561Unique values:2				
Value	Frequency		Percent	
	528		94.12	
0.875% + \$0.02/pack (same as agent to wholesaler markup)	11		1.96	

3.92

f2mmw36:

1%

1. SECTION: WHOLESALER - TRADITIONAL

22

f2mmw37 10. Wholesaler: Is there a different markup for sales to chain stores?				
Type:	numeric (byte)			
Label:	f2mmw37_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	319/561			

Value	Label	Frequency	Percent
0	No	220	39.22
1	Yes	22	3.92
.n	Not Applicable	319	56.86

f2mmw37:

- 1. SECTION: WHOLESALER TRADITIONAL
- 2. Long Description: 10. Is there a different cost of doing business or markup for sales to chain stores?

f2mmw38			
Wholesaler: Describe Markup Perc	centage for Chain Store Sales:		
Туре:	string (str5)		
Missing "":	539/561		
Unique values:	2		
Value	Frequency	Dorcont	

Value	Frequency	Percent
	539	96.08
0.50%	11	1.96
0.63%	11	1.96

f2mmw38:

f2mmw39		
11. Does the law address situations where Wholesaler acts as retailer?		
Туре:	numeric (byte)	
Label:	f2mmw39_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	319/561	

Value	Label	Frequency	Percent
0	No	198	35.29
1	Yes	44	7.84
.n	Not Applicable	319	56.86

f2mmw39:

1. SECTION: WHOLESALER - TRADITIONAL

2. Long Description: 11. Does the law address situations where a Wholesaler acts as a retailer (sells direct to consumer)?

### f2mmw40

a. How is the MP calculated where wholesalers act as retailers?	
---	--

Туре:	numeric (byte)	
Label:	f2mmw40_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	517/561	

Value	Label	Frequency	Percent
1	Equal to the Retail	44	7.84
	Minimum Price		
.n	Not Applicable	517	92.16

f2mmw40:

- 1. SECTION: WHOLESALER TRADITIONAL
- 2. Long Description: a. How is the minimum price calculated where wholesalers act as retailers?

cription:
numeric (bute)
numeric (byte)
[., .]
0
561/561
C

Value	Frequency	Percent
	561	100.00

### f2mmw41:

# Wholesaler – Cash and Carry

f2mmwc1		
Does the state define a minimum cost for cash and carry wholesalers?		
Туре:	numeric (byte)	
Label:	f2mmwc1_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	517/561	

Value	Label	Frequency	Percent
1	Yes	44	7.84
.n	Not Applicable	517	92.16

f2mmwc1:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: Does the state define a minimum cost to the wholesaler for cash and carry wholesalers?

f2mmwc2	
Min Cost to Cash and Carry Wholesaler Citation	
Туре:	string (str37)
Missing "":	521/561
Unique values:	7

Value	Frequency	Percent
	521	92.87
6 Del. C. § 2603 (2004)	7	1.25
6 Del.C. § 2603	4	0.71
D.C. Code § 28-4522	7	1.25
MD Code, Commercial Law, §	4	0.71
11-503		
Md. COMMERCIAL LAW Code	7	1.25
Ann. § 11-503		
ORC Ann. 1333.11	7	1.25
R.C. § 1333.11	4	0.71

f2mmwc2:

f2mmwc3	ut for wholesalor CCc2	
2. What is the base cost of this produ		
Туре:	numeric (byte)	
Label:	f2mmwc3_	
Range:	[1, 2]	
Unique values:	2	

Unique missing value codes:	1
Missing .:	0/561
Missing .*:	517/561

Value	Label	Frequency	Percent
1	Basic Cost	22	3.92
2	Invoice or Replacement	22	3.92
	Cost		
.n	Not Applicable	517	92.16

f2mmwc3:

1. SECTION: WHOLESALER - CASH AND C	CARRY
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f2mmwc4		
Wholesaler - CC Base Cost Definition	n Other Description:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmwc4:

f2mmwc5 3. Does the wholesaler - CC cost include taxe	26?
Туре:	numeric (byte)
Label:	f2mmwc5_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	517/561

Value	Label	Frequency	Percent
0	No	22	3.92
1	Yes	22	3.92
.n	Not Applicable	517	92.16

f2mmwc5:

1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc61		
a. W - CC base cost includes taxes: S	State (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmwc61_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmwc6\_\_\_1:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=State (explicit reference))

f2mmwc62		
a. W - CC base cost includes taxes: I	ocal (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmwc62_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmwc6\_\_\_2:

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Local (explicit reference))

f2mmwc63 a. W - CC base cost includes taxes: F	ederal (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmwc63_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmwc6\_\_\_\_3:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Federal (explicit reference))

a. W - CC base cost includes taxes: Any stamps required by law			
numeric (byte)			
f2mmwc64_			
[0, 1]			
2			
0/561			
	numeric (byte) f2mmwc64_ [0, 1] 2		

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmwc6\_\_\_\_4:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Any stamps required by law (no explicit mention of state, fed, or local))

f2mmwc65	
a. W - CC base cost includes taxes: Ot	her
Туре:	numeric (byte)
Label:	f2mmwc65_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561
wissing	0/301

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmwc6\_\_\_\_5:

### 1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Other)

561

f2mmwc7				
Wholesaler - CC Base Cost Other Included Tax Description				
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

100.00

### f2mmwc7:

### 1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc8			
b. How much of the taxes are included in the wholesaler - CC base cost?			
Туре:	numeric (byte)		
Label:	f2mmwc8_		
Range:	[1, 1]		
Unique values:	1		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	539/561		

Value	Label	Frequency	Percent
1	100%	22	3.92
.n	Not Applicable	539	96.08

### f2mmwc8:

<sup>1.</sup> SECTION: WHOLESALER - CASH AND CARRY

Value	Frequency	Percent
	561	100.00

f2mmwc9:

### 1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc101		
4. Wholesaler - CC base cost include	es markups of: Wholesaler - CC	
Туре:	numeric (byte)	
Label:	f2mmwc101_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	517	92.16
1	Checked	44	7.84

f2mmwc10\_\_\_1:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Wholesaler - CC)

### f2mmwc10\_\_\_2 4. Wholesaler - CC base cost includes markups of: Retailer Type: numeric (byte) Label: f2mmwc10\_\_2\_ Range: [0, 0] Unique values: 1 Missing .: 0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mmwc10\_\_\_2:

- 1. SECTION: WHOLESALER CASH AND CARRY
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Retailer)

f2mmwc103		
4. Wholesaler - CC base cost include	es markups of: Stamping Agent	
Туре:	numeric (byte)	
Label:	f2mmwc103_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
6	,	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmwc10\_\_\_3:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Stamping Agent)

f2mmwc104		
4. Wholesaler - CC base cost include	es markups of: Distributor	
Туре:	numeric (byte)	
Label:	f2mmwc104_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mmwc10\_\_\_4:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Distributor)

### f2mmwc10\_\_\_\_5 4. Wholesaler - CC base cost includes markups of: Dealer

	•
Туре:	numeric (byte)
Label:	f2mmwc105_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mmwc10\_\_\_5:

- 1. SECTION: WHOLESALER CASH AND CARRY
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Dealer)

f2mmwc106		
4. Wholesaler - CC base cost includ	s markups of: Other	
Type:	numeric (byte)	
Label:	f2mmwc106_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmwc10\_\_\_6:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Other)

f2mmwc11			
Describe Wholesaler - CC	Markup for Wholesaler - CC Ba	se Cost:	
Туре:	str	ing (str21)	
Missing "":	51	517/561	
Unique values:	4		
Value	Frequency	Percent	

Value	Frequency	Percent
	517	92.16
1.90%	11	1.96
3.50%	11	1.96
5% MINUS \$0.02/carton	15	2.67
5% minus \$0.02/carton	7	1.25

### f2mmwc11:

f2mmwc12		
Describe Retailer Markup for Whole	esaler - CC Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmwc12:

1. SECTION: WHOLESALER - CASH AND CARRY

aler - CC Base Cost:
numeric (byte)
[., .]
0
561/561

Value	Frequency	Percent
	561	100.00

f2mmwc13:

f2mmwc14		
Describe Distributor Markup for Wh	olesaler - CC Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmwc14:

1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc15		
Describe Dealer Markup for Wholes	ler - CC Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
wissing	501/501	

Value	Frequency	Percent
	561	100.00

### f2mmwc15:

1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc16		
Describe Other Party for Wholesaler	- CC Base Cost Markups:	
Type:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmwc16:

f2mmwc17 Describe Other Party Markup for Whole	saler - CC Base Cost:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

### f2mmwc17:

1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc18				
5. Are trade discounts subtracted from wholesaler - CC base cost?				
Туре:	numeric (byte)			
Label:	f2mmwc18_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	517/561			
-				

Value	Label	Frequency	Percent
0	No	33	5.88
1	Yes	11	1.96
.n	Not Applicable	517	92.16

### f2mmwc18:

1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc19				
a. W - CC: Do trade discounts include customary cash discounts?				
Type:	numeric (byte)			
Label:	f2mmwc19_			
Range:	[0, 0]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	550/561			

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

### f2mmwc19:

f2mmwc20 b. W - CC: Is there a presumed/set amount for trade discounts?			
Туре:	numeric (byte)		
Label:	f2mmwc20_		
Range:	[0, 0]		
Unique values:	1		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	550/561		

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmwc20:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: b. Wholesaler - CC: Is there a presumed or set amount for trade discounts?

f2mmwc21		
Wholesaler - CC: Describe Trade Discounts Set Amount or Percentage:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

#### f2mmwc21:

f2mmwc22 c. Wholesaler - CC: What are the trade discounts removed from?				
Туре:	numeric (byte)			
Label:	f2mmwc22_			
Range:	[2, 2]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	550/561			

Value	Label	Frequency	Percent
2	Invoice or Replacement	11	1.96
	Cost		
.n	Not Applicable	550	98.04

f2mmwc22:

### 1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc23		
Wholesaler - CC: Trade Discounts Removed from Other Description:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmwc23:

<sup>1.</sup> SECTION: WHOLESALER - CASH AND CARRY

f2mmwc24 6. Does the wholesaler - CC cost include cartage costs?			
Туре:	numeric (byte)		
Label:	f2mmwc24_		
Range:	[0, 0]		
Unique values:	1		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	517/561		

Value	Label	Frequency	Percent
0	No	44	7.84
.n	Not Applicable	517	92.16

f2mmwc24:

### 1. SECTION: WHOLESALER - CASH AND CARRY

2mmwc25		
a. Are cartage costs only included if performation	rmed/paid for by W - CC?	
Туре:	numeric (byte)	
Label:	f2mmwc25_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmwc25:

- 1. SECTION: WHOLESALER CASH AND CARRY
- 2. Long Description: a. Are cartage costs only included if performed or paid for by the W CC?

f2mmwc26			
b. Is there a set amount or percentage for W - CC cartage costs?			
Туре:	numeric (byte)		
Label:	f2mmwc26_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmwc26:

1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc27			
Wholesaler - CC: Describe Cartage Costs Set Amount or Percentage:			
Type:	numeric (byte)		
Range:	[., .]		
Unique values:	0		
Missing .:	561/561		

Value	Frequency	Percent
	561	100.00

f2mmwc27:

### 1. SECTION: WHOLESALER - CASH AND CARRY

## f2mmwc28

f2mmwc28				
7. Does the wholesaler - CC cost include a specific dollar amount?				
Туре:	numeric (byte)			
Label:	f2mmwc28_			
Range:	[0, 0]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			

Value	Label	Frequency	Percent
0	No	44	7.84
.n	Not Applicable	517	92.16

517/561

#### f2mmwc28:

Missing .\*:

### 1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc29		
Describe dollar amount included in	wholesaler - CC cost:	
Туре:	numeric (byte)	
Range:	[.,.]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

#### f2mmwc29:

<sup>1.</sup> SECTION: WHOLESALER - CASH AND CARRY

f2mmwc30	
8. Does the W - CC cost include any other	elements not listed?
Туре:	numeric (byte)
Label:	f2mmwc30_
Range:	[0, 0]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	517/561

Value	Label	Frequency	Percent
0	No	44	7.84
.n	Not Applicable	517	92.16

### f2mmwc30:

### 1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc31					
Describe Other Elements Included in Wholesaler - CC Cost					
Туре:		numeric (byte)			
Range:		[., .]			
Unique values:		0			
Missing .:		561/561			
Value	Frequency		Percent		

100.00

### f2mmwc31:

1. SECTION: WHOLESALER - CASH AND CARRY

561

f2mmwc32 9. W - CC: Is there a MP for sales to the same type of vendor?				
Туре:	numeric (byte)			
Label:	f2mmwc32_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	517/561			

Value	Label	Frequency	Percent
0	No	22	3.92
1	Yes	22	3.92
.n	Not Applicable	517	92.16

f2mmwc32:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: 9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?

f2mmwc33		
9. W - CC: Min Price for Sales to San	e Type of Vendor Citation	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

### f2mmwc33:

<sup>1.</sup> SECTION: WHOLESALER - CASH AND CARRY

f2mmwc34				
a. W - CC: How is the minimum price for these sales determined?				
Туре:	numeric (byte)			
Label:	f2mmwc34_			
Range:	[1, 1]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	539/561			

Value	Label	Frequency	Percent
1	Markup Applied	22	3.92
.n	Not Applicable	539	96.08

### f2mmwc34:

For additional information on this project visit <u>www.tobacconomics.org</u>

### 1. SECTION: WHOLESALER - CASH AND CARRY

f2mmwc35		
W - CC: Min Price for Sales to Sam	e Type of Vendor Markup Applied:	
Туре:	string (str2)	
Missing "":	539/561	
Unique values:	1	

Value	Frequency	Percent
	539	96.08
1%	22	3.92

### f2mmwc35:

<sup>1.</sup> SECTION: WHOLESALER - CASH AND CARRY

f2mmwc36 10. Wholesaler - CC: Is there a different m	arkup chain store sales?	
Туре:	numeric (byte)	
Label:	f2mmwc36_	
Range:	[0, 0]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	517/561	

Value	Label	Frequency	Percent
0	No	44	7.84
.n	Not Applicable	517	92.16

### f2mmwc36:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: 10. Is there a different cost of doing business or markup for sales to chain stores?

f2mmwc361 Wholesaler - CC: Describe Markup I	Percentage for Chain Store Sales:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

### f2mmwc361:

f2mmwc37 11. W - CC: Does the law address situatio	ns where W acts as retailer?	
Туре:	numeric (byte)	
Label:	f2mmwc37_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	517/561	

Value	Label	Frequency	Percent
0	No	33	5.88
1	Yes	11	1.96
.n	Not Applicable	517	92.16

f2mmwc37:

1. SECTION: WHOLESALER - CASH AND CARRY

2. Long Description: 11. Does the law address situations where a Wholesaler acts as a retailer (sells direct to consumer)?

f2	mr	nw	c3	8
		1100		0

f2mmwc38		
a. W - CC: How is the MP calculated for wholesaler acting as retailer?		
Туре:	numeric (byte)	
Label:	f2mmwc38_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
1	Equal to the Retail	11	1.96
	Minimum Price		
.n	Not Applicable	550	98.04

f2mmwc38:

- 1. SECTION: WHOLESALER CASH AND CARRY
- 2. Long Description: a. How is the minimum price calculated where wholesalers act as retailers?

Value	Frequency	Percent
	561	100.00

### f2mmwc39:

1. SECTION: WHOLESALER - CASH AND CARRY

# Retailer

f2mmr1	
1. Does the state define a minimum cost to t	the retailer?
Туре:	numeric (byte)
Label:	f2mmr1_
Range:	[1, 1]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	308/561

Value	Label	Frequency	Percent
1	Yes	253	45.10
.n	Not Applicable	308	54.90

### f2mmr1:

f2mmr2				
1. Min Cost to Retailer Cit	ation			
Туре:		string (str47)		
Missing "":		445/561		
Unique values:		20		
Value	Frequency		Percent	
	115		79.32	

value	Frequency	Percent
	445	79.32
10 M.R.S. § 1202	7	1.25
68 Okl. St. § 330	7	1.25
A.C.A. § 4-75-702	7	1.25
ALM GL ch. 64C, § 13	7	1.25
D.C. Code § 28-4521 (2005)	1	0.18
D.C. Code § 28-4521 (2005)	6	1.07
Iowa Code § 421B.2	7	1.25
La. R.S. 51:421	7	1.25
Md. COMMERCIAL LAW Code	7	1.25
Ann. § 11-501		
Minn. Stat. § 325D.32	7	1.25
Miss. Code Ann. § 75-23-5	7	1.25
N.J.A.C. 18:6-1.1	7	1.25
NY CLS Tax § 483	7	1.25
ORC Ann. 1333.11	7	1.25
R.I. Gen. Laws § 6-13-2	4	0.71

R.R.S. Neb. § 59-1504 REG-57- 009	1	0.18
R.R.S. Neb. § 59-1504 REG-57- 009	6	1.07
S.D. Codified Laws § 37-10-5	7	1.25
W. Va. Code § 47-11A-6 W. Va. CSR § 175-8-10	1	0.18
W. Va. Code § 47-11A-6 W. Va. CSR § 175-8-10	6	1.07

f2mmr2:

f2mmr3 2. What is the base cost of this product for the retailer?				
Туре:	numeric (byte)			
Label:	f2mmr3_			
Range:	[1, 7]			
Unique values:	5			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	308/561			

Value	Label	Frequency	Percent
1	Basic Cost	143	25.49
2	Invoice or Replacement Cost	77	13.73
4	Wholesale Minimum Price	18	3.21
5	Manufacturers List Price	4	0.71
7	Other	11	1.96
.n	Not Applicable	308	54.90

### f2mmr3:

1. SECTION: RETAILER

f2mmr4				
Base Cost Definition for the Retailer Other Description:				
Туре:	string (str36)			
Missing "":	550/561			
Unique values:	1			

Value	Frequency	Percent
	550	98.04
Wholesale Min. Price, less 1/2	11	1.96
taxes		

f2mmr4:

f2mmr5 3. Does the retailer cost include taxes?				
Туре:	numeric (byte)			
Label:	f2mmr5_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	308/561			

Value	Label	Frequency	Percent
0	No	231	41.18
1	Yes	22	3.92
.n	Not Applicable	308	54.90

f2mmr5:

1. SECTION: RETAILER

f2mmr61 a. Retailer base cost includes taxes: State (explicit reference)			
Туре:	numeric (byte)		
Label:	f2mmr61_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		
2			

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmr6\_\_\_1:

1. SECTION: RETAILER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=State (explicit reference))

f2mmr62		
a. Retailer base cost includes taxes:	Local (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmr62_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmr6\_\_\_2:

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Local (explicit reference))

f2mmr63 a. Retailer base cost includes taxes:	Federal (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmr63_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmr6\_\_\_\_3:

1. SECTION: RETAILER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Federal (explicit reference))

f2mmr64			
a. Retailer base cost includes taxes: Any stamps/taxes reqd by law			
Туре:	numeric (byte)		
Label:	f2mmr64_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		
Missing .:	0/561		

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmr6\_\_\_\_4:

1. SECTION: RETAILER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Any stamps or taxes required by law (no explicit mention of state, fed, or local))

f2mmr65		
a. Retailer base cost includes taxes: 0	ther	
Туре:	numeric (byte)	
Label:	f2mmr65_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmr6\_\_\_5:

# 1. SECTION: RETAILER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Other)

f2mmr7		
Retailer Base Cost Other Included T	ax Description	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

#### f2mmr7:

### 1. SECTION: RETAILER

f2mmr8		
b. How much of the taxes are included in the retailer base cost?		
Туре:	numeric (byte)	
Label:	f2mmr8_	
Range:	[1, 2]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	539/561	

Value	Label	Frequency	Percent
1	100%	11	1.96
2	Less than 100%	11	1.96
.n	Not Applicable	539	96.08

#### f2mmr8:

1. SECTION: RETAILER

f2mmr9 Amount of taxes included in retailer base cost:	
Туре:	string (str3)
Missing "":	550/561
Unique values:	1

Value	Frequency	Percent
	550	98.04
50%	11	1.96

f2mmr9:

#### 1. SECTION: RETAILER

f2mmr101				
4. Retailer base c	ost includes markups of: V	Vholesaler		
Туре:		numeric (byte)		
Label:		f2mmr101_		
Range:		[0, 0]		
Unique values:		1		
Missing .:		0/561		
-				
Value	Label	Frequency	Percent	

f2mmr10\_\_\_1:

0

1. SECTION: RETAILER

Unchecked

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Wholesaler)

561

100.00

f2mmr102 4. Retailer base cost includes markups of: Retailer	
Туре:	numeric (byte)
Label:	f2mmr102_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	308	54.90
1	Checked	253	45.10

# f2mmr10\_\_\_2:

- 1. SECTION: RETAILER
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Retailer)

<u> </u>		
f2mmr103		
4. Retailer base cost includes markups of: Stamping Agent		
Туре:	numeric (byte)	
Label:	f2mmr103_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmr10\_\_\_3:

1. SECTION: RETAILER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Stamping Agent)

f2mmr10 4		
4. Retailer base cost includes markups of: Distributor		
Туре:	numeric (byte)	
Label:	f2mmr104_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2mmr10\_\_\_4:

1. SECTION: RETAILER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Distributor)

f2mmr105 4. Retailer base cost includes markups of: Dealer	
4. Retailer base cost includes markups of. Dealer	
Туре:	numeric (byte)
Label:	f2mmr105_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmr10\_\_\_5:

1. SECTION: RETAILER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Dealer)

f2mmr106		
4. Retailer base cost includes marku	os of: Other	
Туре:	numeric (byte)	
Label:	f2mmr106_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmr10\_\_\_6:

1. SECTION: RETAILER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Other)

f2mmr11 Describe Wholesaler Markup fo	r Retailer Base Cost	:		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

100.00

561

#### f2mmr11:

# 1. SECTION: RETAILER

2mmr12				
Describe Retailer Markup	for Retailer Base Cost:			
Туре:		string (str5)		
Missing "":		308/561		
Unique values:		7		
	I			
Value	Frequency		Percent	
	308		54.90	
10%	15		2.67	
25%	11		1.96	
4%	5		0.89	
6%	86		15.33	
7%	22		3.92	
7.50%	11		1.96	
8%	103		18.36	

### f2mmr12:

1. SECTION: RETAILER

f2mmr13		
Describe Stamping Agent Markup f	or Retailer Base Cost:	
Туре:	string (str5)	
Missing "":	550/561	
Unique values:	1	

Value	Frequency	Percent
	550	98.04
3.88%	11	1.96

#### f2mmr13:

1. SECTION: RETAILER

f2mmr14					
Describe Distributor Markup for Retailer Base Cost:					
Туре:		numeric (byte)			
Range:		[., .]			
Unique values:		0			
Missing .:		561/561			
Value	Frequency		Percent		

100.00

561

#### f2mmr14:

# 1. SECTION: RETAILER

f2mmr15			
Describe Dealer Markup for Retailer Base Cost:			
Туре:	numeric (byte)		
Range:	[., .]		
Unique values:	0		
Missing .:	561/561		

Value	Frequency	Percent
	561	100.00

### f2mmr15:

1. SECTION: RETAILER

f2mmr16		
Describe Other Party for Retailer Base Cost Markups:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmr16:

1. SECTION: RETAILER

f2mmr17 Describe Other Party Markup for Retailer Base Cost:	
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

f2mmr17:

1. SECTION: RETAILER

f2mmr18					
5. Are trade discounts sub	5. Are trade discounts subtracted from retailer base cost?				
Туре:		numeric (byte)			
Label:		f2mmr18_			
Range:		[0, 1]			
Unique values:		2			
Unique missing value coo	des:	1			
Missing .:		0/561			
Missing .*:		308/561			
Value	Label	Frequency	Percent		
0	No	187	33.33		
1	Yes	66	11.76		
.n	Not Applicable	308	54.90		

f2mmr18:

1. SECTION: RETAILER

#### f2mmr19 a. Retailer: Do trade discounts include customary cash discounts? Type: numeric (byte) Label: f2mmr19\_ Range: [2, 2] Unique values: 1 Unique missing value codes: 1 0/561 Missing .: Missing .\*: 495/561

Value	Label	Frequency	Percent
2	No	66	11.76
.n	Not Applicable	495	88.24

f2mmr19:

1. SECTION: RETAILER

f2mmr20	
b. Retailer: Is there a presumed or set am	ount for trade discounts?
Туре:	numeric (byte)
Label:	f2mmr20_
Range:	[0, 0]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	495/561

Value	Label	Frequency	Percent
0	No	66	11.76
.n	Not Applicable	495	88.24

#### f2mmr20:

1. SECTION: RETAILER

f2mmr21			
Retailer: Describe Trade Discounts Set Amount or Percentage:			
Туре:	numeric (byte)		
Range:	[., .]		
Unique values:	0		
Missing .:	561/561		

Value	Frequency	Percent
	561	100.00

f2mmr21:

1. SECTION: RETAILER

#### f2mmr22 c. Retailer: What are the trade discounts removed from? Type: numeric (byte) Label: f2mmr22\_ Range: [2, 2] Unique values: 1 Unique missing value codes: 1 Missing .: 0/561 Missing .\*: 495/561

Value	Label	Frequency	Percent
2	Invoice or Replacement	66	11.76
	Cost		
.n	Not Applicable	495	88.24

f2mmr22:

1. SECTION: RETAILER

f2mmr23		
Retailer: Trade Discounts Removed From Other Description		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmr23:

1. SECTION: RETAILER

f2mmr24 6. Does the retailer cost include cartage costs	;?
Туре:	numeric (byte)
Label:	f2mmr24_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	308/561

Value	Label	Frequency	Percent
0	No	187	33.33
1	Yes	66	11.76
.n	Not Applicable	308	54.90

f2mmr24:

1. SECTION: RETAILER

f2mmr25		
<ol> <li>Are cartage costs only included if perfo</li> </ol>	rmed/paid for by retailer?	
Туре:	numeric (byte)	
Label:	f2mmr25_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	495/561	

Value	Label	Frequency	Percent
1	Yes	66	11.76
.n	Not Applicable	495	88.24

f2mmr25:

1. SECTION: RETAILER

2. Long Description: a. Are cartage costs only included if performed or paid for by the retailer?

f2mmr26 b. Is there a set amount or percentage for	retailer cartage costs?	
Туре:	numeric (byte)	
Label:	f2mmr26_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	495/561	

Value	Label	Frequency	Percent
1	Yes	66	11.76
.n	Not Applicable	495	88.24

f2mmr26:

1. SECTION: RETAILER

f2mmr27					
Describe Retailer Cartage Costs Set Amount or Percentage:					
Туре:		string (str5)			
Missing "":		495/561			
Unique values:		1			
[]					I
Value	Frequency		Percent		
	495		88.24		
0.75%	66		11.76		

f2mmr27:

1. SECTION: RETAILER

f2mmr28		
7. Does the retailer cost include a specific	dollar amount?	
Type:	numeric (byte)	
Label:	f2mmr28_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	308/561	

Value	Label	Frequency	Percent
0	No	242	43.14
1	Yes	11	1.96
.n	Not Applicable	308	54.90

f2mmr28:

### 1. SECTION: RETAILER

f2mmr29				
Describe dollar amount inc	luded in retailer cost:			
Туре:		string (str10)		
Missing "":		550/561		
Unique values:		1		
Value	Frequency		Percent	

Value	Frequency	Percent
	550	98.04
\$0.02/pack	11	1.96

f2mmr29:

1. SECTION: RETAILER

f2mmr30 8. Does the retailer cost include any other	r elements not listed?
Туре:	numeric (byte)
Label:	f2mmr30_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	308/561

Value	Label	Frequency	Percent
0	No	198	35.29
1	Yes	55	9.80
.n	Not Applicable	308	54.90

f2mmr30:

1. SECTION: RETAILER

f2mmr31 Describe Other Elements Included in Retailer Cost	
	string (str(1)
Type:	string (str61)
Missing "":	506/561
Unique values:	3

Value	Frequency	Percent
	506	90.20
freight charge	11	1.96
freight charges not otherwise included	33	5.88
transportation and any other charges not included in invoice	11	1.96

#### f2mmr31:

#### 1. SECTION: RETAILER

f2mmr32 9. Retailer: Is there a MP for sales to the s	ame type of vendor?
Туре:	numeric (byte)
Label:	f2mmr32_
Range:	[0, 0]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	308/561

Value	Label	Frequency	Percent
0	No	253	45.10
.n	Not Applicable	308	54.90

f2mmr32:

1. SECTION: RETAILER

2. Long Description: 9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?

f2mmr33	
9. Retailer: Min Price for Sales to Same Type of Vend	or Citation
Туре:	string (str28)
Missing "":	550/561
Unique values:	2

Value	Frequency	Percent
	550	98.04
ALM GL ch. 64C, § 13	7	1.25
S.D. Codified Laws § 37-10-5	4	0.71

# f2mmr33:

1. SECTION: RETAILER

f2mmr34	
a. Retailer: How is the minimum price for	these sales determined?
Туре:	numeric (byte)
Label:	f2mmr34_
Range:	[., .]
Unique values:	0
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

# f2mmr34:

1. SECTION: RETAILER

f2mmr35		
Retailer: Min Price for Sales to Sam	e Type of Vendor Markup Applied	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
U U		

Value	Frequency	Percent
	561	100.00

# f2mmr35:

1. SECTION: RETAILER

#### f2mmr36 10. Retailer: Is there a different markup for chain store sales? Type: numeric (byte) Label: f2mmr36\_ Range: [0, 0] Unique values: 1 Unique missing value codes: 1 0/561 Missing .: Missing .\*: 308/561

Value	Label	Frequency	Percent
0	No	253	45.10
.n	Not Applicable	308	54.90

f2mmr36:

1. SECTION: RETAILER

2. Long Description: 10. Is there a different cost of doing business or markup for sales to chain stores?

f2mmr37			
Retailer: Describe Markup Percentage for Chain Store Sales:			
Туре:	numeric (byte)		
Range:	[., .]		
Unique values:	0		
Missing .:	561/561		

Value	Frequency	Percent
	561	100.00

#### f2mmr37:

1. SECTION: RETAILER

f2mmr38 11. Does the law address situations where Retailer gets W discounts?			
Type:	numeric (byte)		
Label:	f2mmr38_		
Range:	[0, 1]		
Unique values:	2		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	308/561		

Value	Label	Frequency	Percent
0	No	55	9.80
1	Yes	198	35.29
.n	Not Applicable	308	54.90

f2mmr38:

1. SECTION: RETAILER

2. Long Description: 11. Does the law address situations where a Retailer gets discounts normally afforded a Wholesaler?

f2mmr39			
a. Where a Retailer receives W discounts, what is the retailers MP?			
Туре:	numeric (byte)		
Label:	f2mmr39_		
Range:	[1, 1]		
Unique values:	1		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	363/561		

Value	Label	Frequency	Percent
1	Equal to the Retail	198	35.29
	Minimum Price		
.n	Not Applicable	363	64.71

f2mmr39:

1. SECTION: RETAILER

2. Long Description: a. Where a Retailer receives Wholesaler discounts, what is the retailers minimum price?

f2mmr40		
MP for Retailer Receiving Wholesal	er Discounts Other Description:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmr40:

1. SECTION: RETAILER

2mmr41				
11. Retailer Receives Wholesaler	Discounts Citatio	n		
Туре:		string (str37)		
Missing "":		469/561		
Unique values:		14		
Value	Frequency		Percent	
	469		83.60	
10 M.R.S. § 1202	7		1.25	
20 NYCRR § 82.5	7		1.25	
316 NAC Ch. 57, § 010	4		0.71	
68 Okl. St. § 330	7		1.25	
A.C.A. § 4-75-702	7		1.25	
ALM GL ch. 64C, § 13	7		1.25	
La. R.S. 51:421	7		1.25	
MCA § 16-10-103	7		1.25	
Md. COMMERCIAL LAW Code	7		1.25	
Ann. § 11-503				
Minn. Stat. § 325D.32	7		1.25	
Miss. Code Ann. § 75-23-5	7		1.25	
ORC Ann. 1333.11	7		1.25	
R.C. § 1333.11	4		0.71	
R.R.S. Neb. § 59-1504	7		1.25	

f2mmr41:

1. SECTION: RETAILER

# **Stamping Agent**

f2mmsa1			
1. Does the state define a minimum cost to the agent?			
Type:	numeric (byte)		
Label:	f2mmsa1_		
Range:	[1, 1]		
Unique values:	1		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	528/561		

Value	Label	Frequency	Percent
1	Yes	33	5.88
.n	Not Applicable	528	94.12

# f2mmsa1:

#### 1. SECTION: STAMPING AGENT

f2mmsa2				
1. Min Cost to Agent Citation				
Type: Missing "":		string (str34) 547/561		
Unique values:		3		
Value	Frequency		Percent	
	547		97.50	
Conn. Gen. Stat. § 12-326a (2004)	5		0.89	
Conn. Gen. Stat. § 12-326a (2004)	2		0.36	
NY CLS Tax § 483	7		1.25	

#### f2mmsa2:

#### f2mmsa3 2. What is the base cost of this product for the agent? Type: numeric (byte) Label: f2mmsa3\_ Range: [1, 1] Unique values: 1 Unique missing value codes: 1 0/561 Missing .: Missing .\*: 528/561

Value	Label	Frequency	Percent
1	Basic Cost	33	5.88
.n	Not Applicable	528	94.12

f2mmsa3:

1. SECTION: STAMPING AGENT

f2mmsa4		
Agent Base Cost Definition Other Des	cription:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmsa4:

1. SECTION: STAMPING AGENT

f2mmsa5	
3. Does the agent cost include taxes?	
Туре:	numeric (byte)
Label:	f2mmsa5_
Range:	[0, 0]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	528/561

Value	Label	Frequency	Percent
0	No	33	5.88
.n	Not Applicable	528	94.12

f2mmsa5:

f2mmsa61		
a. Agent base cost includes taxes: S	tate (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmsa61_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmsa6\_\_\_1:

- 1. SECTION: STAMPING AGENT
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=State (explicit reference))

c (byte)
~ (byte)
a62_

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmsa6\_\_\_2:

1. SECTION: STAMPING AGENT

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Local (explicit reference))

f2mmsa63				
a. Agent base cost includes taxes: Federal (explicit reference)				
Type:	numeric (byte)			
Label:	f2mmsa63_			
Range:	[0, 0]			
Unique values:	1			
Missing .:	0/561			

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mmsa6\_\_\_\_3:

- 1. SECTION: STAMPING AGENT
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Federal (explicit reference))

f2mmsa64		
a. Agent base cost includes taxes: A	ny stamps required by law	
Туре:	numeric (byte)	
Label:	f2mmsa64_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2mmsa6\_\_\_4:

1. SECTION: STAMPING AGENT

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Any stamps required by law (no explicit mention of state, fed, or local))

f2mmsa65	
a. Agent base cost includes taxes: O	ther
Туре:	numeric (byte)
Label:	f2mmsa65_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2mmsa6\_\_\_5:

- 1. SECTION: STAMPING AGENT
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Other)

f2mmsa7					
Agent Base Cost Other Included Tax Description					
Туре:		numeric (byte)			
Range:		[., .]			
Unique values:		0			
Missing .:		561/561			
Value	Frequency		Percent		

561

100.00

#### f2mmsa7:

1. SECTION: STAMPING AGENT

gent base cost?
numeric (byte)
f2mmsa8_
[., .]
0
1
0/561
561/561
-

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmsa8:

f2mmsa9	
Amount of taxes included in the agent l	pase cost:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561
-	

Value	Frequency	Percent
	561	100.00

#### f2mmsa9:

1. SECTION: STAMPING AGENT

f2mmsa101	
4. Agent base cost includes markups of: Wholesale	er
Туре:	numeric (byte)
Label:	f2mmsa101_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmsa10\_\_\_1:

1. SECTION: STAMPING AGENT

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Wholesaler)

f2mmsa102 4. Agent base cost includes markups	of: Retailer	
Туре:	numeric (byte)	
Label:	f2mmsa102_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2mmsa10\_\_\_2:

1. SECTION: STAMPING AGENT

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Retailer)

f2mmsa103 4. Agent base cost includes markups	s of: Stamping Agent	
Type:	numeric (byte)	
Label:	f2mmsa103_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	528	94.12
1	Checked	33	5.88

# f2mmsa10\_\_\_3:

- 1. SECTION: STAMPING AGENT
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Stamping Agent)

f2mmsa104	
4. Agent base cost includes markups	s of: Distributor
Type:	numeric (byte)
Label:	f2mmsa104_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561
-	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmsa10\_\_\_4:

1. SECTION: STAMPING AGENT

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Distributor)

f2mmsa105 4. Agent base cost includes markups of: De	ealer	
Туре:	numeric (byte)	
Label:	f2mmsa105_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mmsa10\_\_\_5:

- 1. SECTION: STAMPING AGENT
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Dealer)

Dther
numeric (byte)
f2mmsa106_
[0, 0]
1
0/561
)

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmsa10\_\_\_6:

1. SECTION: STAMPING AGENT

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Other)

f2mmsa11		
Describe Wholesaler Markup for Ag	ent Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmsa11:

f2mmsa12	
Describe Retailer Markup for Agent Base Co	ost:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561
5	

Value	Frequency	Percent
	561	100.00

#### f2mmsa12:

# 1. SECTION: STAMPING AGENT

f2mmsa13		
Describe Distributor Markup for Agent Base Cost:		
Type:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmsa13:

1. SECTION: STAMPING AGENT

f2mmsa14		
Describe Dealer Markup for Agent Base Cost:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmsa14:

f2mmsa15	
Describe Other Party for Agent Base Cost Markups:	
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

f2mmsa15:

1. SECTION: STAMPING AGENT

f2mmsa16				
Describe Other Party Markup for Agent Base Cost:				
Туре:		numeric (byte)		
Range:	ange: [., .]			
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	
	561		100.00	

f2mmsa16:

# 1. SECTION: STAMPING AGENT

f2mmsa17			
a. Does the agents markup vary according to the purchasing party?			
Туре:	numeric (byte)		
Label:	f2mmsa17_		
Range:	[1, 1]		
Unique values:	1		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	528/561		

Value	Label	Frequency	Percent
1	Yes	33	5.88
.n	Not Applicable	528	94.12

f2mmsa17:

f2mmsa18	
If no, what is the agent markup?	
Туре:	numeric (byte)
Label:	f2mmsa18_
Range:	[., .]
Unique values:	0
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

# f2mmsa18:

1. SECTION: STAMPING AGENT

al
(byte)
191_

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

f2mmsa19\_\_\_1:

1. SECTION: STAMPING AGENT

2. Long Description: b. Which parties receive different rates (select all that apply): (choice=Wholesaler - Traditional)

f2mmsa192 b. Different rates for agent markup for:	Wholesaler - CC	
Туре:	numeric (byte)	
Label:	f2mmsa192_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmsa19\_\_\_2:

1. SECTION: STAMPING AGENT

2. Long Description: b. Which parties receive different rates (select all that apply): (choice=Wholesaler - Cash and Carry)

f2mmsa193 b. Different rates for agent markup for: Retailer	
Туре:	numeric (byte)
Label:	f2mmsa193_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

#### f2mmsa19\_\_\_3:

- 1. SECTION: STAMPING AGENT
- 2. Long Description: b. Which parties receive different rates (select all that apply): (choice=Retailer)

f2mmsa194 b. Different rates for agent markup for: Chain Store	
Туре:	numeric (byte)
Label:	f2mmsa194_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

f2mmsa19\_\_\_4:

2. Long Description: b. Which parties receive different rates (select all that apply): (choice=Chain Store)

f2mmsa195		
b. Different rates for agent markup for: Dealer		
Туре:	numeric (byte)	
Label:	f2mmsa195_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmsa19\_\_\_5:

- 1. SECTION: STAMPING AGENT
- 2. Long Description: b. Which parties receive different rates (select all that apply): (choice=Dealer)

f2mmsa196 b. Different rates for agent markup f	or: Distributor	
Type:	numeric (byte)	
Label:	f2mmsa196_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmsa19\_\_\_6:

1. SECTION: STAMPING AGENT

2. Long Description: b. Which parties receive different rates (select all that apply): (choice=Distributor)

: Other	
numeric (byte)	
f2mmsa197_	
[0, 0]	
1	
0/561	
	f2mmsa197_ [0, 0] 1

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmsa19\_\_\_7:

# 1. SECTION: STAMPING AGENT

2. Long Description: b. Which parties receive different rates (select all that apply): (choice=Other)

f2mmsa20				
Wholesaler - Traditional R	Rate for Agent Markup:			
Туре:		string (str6)		
Missing "":		539/561		
Unique values:		2		
Value	Frequency		Percent	
	520		06.00	

	539	96.08
0.875%	11	1.96
1.70%	11	1.96

### f2mmsa20:

1. SECTION: STAMPING AGENT

nt Markup:	
numeric (byte)	
[., .]	
0	
561/561	
	numeric (byte) [., .] O

Value	Frequency	Percent
	561	100.00

# f2mmsa21:

1. SECTION: STAMPING AGENT

f2mmsa22		
Retailer Rate for Agent Markup:		
Туре:	string (str6)	
Missing "":	539/561	
Unique values:	2	

Value	Frequency	Percent
	539	96.08
3.875%	11	1.96
5.70%	11	1.96

f2mmsa22:

f2mmsa23 Chain Store Rate for Agent Markup:	
Туре:	string (str6)
Missing "":	539/561
Unique values:	2

Value	Frequency	Percent
	539	96.08
0.875%	11	1.96
1.50%	11	1.96

# f2mmsa23:

1. SECTION: STAMPING AGENT

string (str6)	
550/561	
1	
	• • •

Value	Frequency	Percent
	550	98.04
5.875%	11	1.96

#### f2mmsa24:

1. SECTION: STAMPING AGENT

string (str6)	
550/561	
1	
	<b>-</b> · · ·

Value	Frequency	Percent
	550	98.04
0.875%	11	1.96

### f2mmsa25:

f2mmsa26	
Describe Other Party for Agent Markup:	
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

f2mmsa26:

1. SECTION: STAMPING AGENT

f2mmsa27				
Other Party Rate for Agent	: Markup:			
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	
	561		100.00	

f2mmsa27:

# 1. SECTION: STAMPING AGENT

ent base cost?
numeric (byte)
f2mmsa28_
[0, 0]
1
1
0/561
528/561

Value	Label	Frequency	Percent
0	No	33	5.88
.n	Not Applicable	528	94.12

f2mmsa28:

f2mmsa29	
a. Agent: Do trade discounts include customary cash	discounts?
Туре:	numeric (byte)
Label:	f2mmsa29_
Range:	[., .]
Unique values:	0
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmsa29:

f2mmsa30 b. Agent: Is there a presumed or set amou	unt for trade discounts?	
Туре:	numeric (byte)	
Label:	f2mmsa30_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmsa30:

1. SECTION: STAMPING AGENT

f2mmsa31		
Agent: Trade Discounts Set Amount	or Percentage:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmsa31:

1. SECTION: STAMPING AGENT

f2mmsa32		
c. Agent: What are the trade discounts re	emoved from?	
Туре:	numeric (byte)	
Label:	f2mmsa32_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

# f2mmsa32:

f2mmsa33				
Agent: Trade Discounts Removed from Other Description:				
Type: numeric (b		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

561

100.00

#### f2mmsa33:

1. SECTION: STAMPING AGENT

f2mmsa34		
6. Does the agent cost include cartage cos	s?	
Туре:	numeric (byte)	
Label:	f2mmsa34_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	528/561	
-		

Value	Label	Frequency	Percent
0	No	22	3.92
1	Yes	11	1.96
.n	Not Applicable	528	94.12

#### f2mmsa34:

f2mmsa35 a. Are cartage costs only included if performed/paid for by the agent?				
Туре:	numeric (byte)			
Label:	f2mmsa35_			
Range:	[1, 1]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	550/561			

Value	Label	Frequency	Percent
1	Yes	11	1.96
.n	Not Applicable	550	98.04

f2mmsa35:

1. SECTION: STAMPING AGENT

2. Long Description: a. Are cartage costs only included if performed or paid for by the agent?

agent cartage costs?	
numeric (byte)	
f2mmsa36_	
[1, 1]	
1	
1	
0/561	
550/561	
	f2mmsa36_ [1, 1] 1 1 0/561

Value	Label	Frequency	Percent
1	Yes	11	1.96
.n	Not Applicable	550	98.04

# f2mmsa36:

1. SECTION: STAMPING AGENT

f2mmsa37			
Describe Agent Cartage Costs Set A	Amount or Percentage:		
Туре:	string (str5)		
Missing "":	550/561		
Unique values:	1		
Value	Frequency	Percent	

 Value
 Frequency
 Percent

 550
 98.04

 0.75%
 11
 1.96

f2mmsa37:

### 1. SECTION: STAMPING AGENT

### f2mmsa38

7. Does the agent cost include a specific dollar amount?

8 1	
Туре:	numeric (byte)
Label:	f2mmsa38_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	528/561

Value	Label	Frequency	Percent
0	No	22	3.92
1	Yes	11	1.96
.n	Not Applicable	528	94.12

f2mmsa38:

# 1. SECTION: STAMPING AGENT

f2mmsa39		
Describe dollar amount included in	agent cost:	
Туре:	string (str10)	
Missing "":	550/561	
Unique values:	1	

Value	Frequency	Percent
	550	98.04
\$0.02/pack	11	1.96

### f2mmsa39:

1. SECTION: STAMPING AGENT

#### f2mmsa40 8. Does the agent cost include any other elements not listed? Type: numeric (byte) Label: f2mmsa40\_ Range: [0, 0] Unique values: 1 Unique missing value codes: 1 Missing .: 0/561 Missing .\*: 528/561

Value	Label	Frequency	Percent
0	No	33	5.88
.n	Not Applicable	528	94.12

### f2mmsa40:

1. SECTION: STAMPING AGENT

f2mmsa41		
Describe Other Elements Included in	Agent Cost	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmsa41:

1. SECTION: STAMPING AGENT

f2mmsa42				
9. Agent: Is there a MP for sales to the same type of vendor?				
Туре:	numeric (byte)			
Label:	f2mmsa42_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	528/561			

Value	Label	Frequency	Percent
0	No	22	3.92
1	Yes	11	1.96
.n	Not Applicable	528	94.12

f2mmsa42:

- 1. SECTION: STAMPING AGENT
- 2. Long Description: 9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales

f2mmsa43		
9. Agent: Min Price for Sales to the	Same Type of Vendor Citation	
Туре:	string (str16)	
Missing "":	554/561	
Unique values:	1	

Value	Frequency	Percent
	554	98.75
NY CLS Tax § 485	7	1.25

### f2mmsa43:

1. SECTION: STAMPING AGENT

f2mmsa44			
a. Agent: How is the minimum price for these sales determined?			
Туре:	numeric (byte)		
Label:	f2mmsa44_		
Range:	[2, 2]		
Unique values:	1		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	550/561		

Value	Label	Frequency	Percent
2	No Markup Applied	11	1.96
	(base cost only)		
.n	Not Applicable	550	98.04

### f2mmsa44:

1. SECTION: STAMPING AGENT

f2mmsa45			
Agent: Min Price for Sales to Same Type of Vendor Markup Applied:			
Туре:	numeric (byte)		
Range:	[., .]		
Unique values:	0		
Missing .:	561/561		

Value	Frequency	Percent
	561	100.00

# f2mmsa45:

1. SECTION: STAMPING AGENT

f2mmsa46					
10. Does law address situations where Sta	10. Does law address situations where Stamping Agent acts as Retailer?				
Туре:	numeric (byte)				
Label:	f2mmsa46_				
Range:	[1, 1]				
Unique values:	1				
Unique missing value codes:	1				
Missing .:	0/561				
Missing .*:	528/561				

Value	Label	Frequency	Percent
1	Yes	33	5.88
.n	Not Applicable	528	94.12

f2mmsa46:

- 1. SECTION: STAMPING AGENT
- 2. Long Description: 10. Does the law address situations where a Stamping Agent acts as a Retailer?

f2mmsa47				
a. How is the minimum price calculated where agents act as retailers?				
Type:	numeric (byte)			
Label:	f2mmsa47_			
Range:	[1, 4]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	528/561			

Value	Label	Frequency	Percent
1	Equal to the Retail	22	3.92
	Minimum Price		
4	Other	11	1.96
.n	Not Applicable	528	94.12

### f2mmsa47:

1. SECTION: STAMPING AGENT

f2mmsa48		
Min Price Where Agents Act as Ret	ilers Other Description:	
Туре:	string (str27)	
Missing "":	550/561	
Unique values:	1	

Value	Frequency	Percent
	550	98.04
Equal to Cost to the Dealer	11	1.96

### f2mmsa48:

# 1. SECTION: STAMPING AGENT

# Dealer

f2mmde1	
1. Does the state define a minimum cost to the	ne dealer?
Туре:	numeric (byte)
Label:	f2mmde1_
Range:	[1, 1]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	550/561

Value	Label	Frequency	Percent
1	Yes	11	1.96
.n	Not Applicable	550	98.04

# f2mmde1:

1. SECTION: DEALER

string (str27)	
554/561	
2	
	- · · ·

Value	Frequency	Percent
	554	98.75
Conn. Gen. Stat. § 12-326a	5	0.89
Conn. Gen. Stat. § 12-326a	2	0.36

# f2mmde2:

f2mmde3		
2. What is the base cost of this product fo	r the dealer?	
Туре:	numeric (byte)	
Label:	f2mmde3_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
1	Basic Cost	11	1.96

f2mmde3:

1. SECTION: DEALER

f2mmde4		
Dealer Base Cost Definition Other I	Description:	
Type:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmde4:

1. SECTION: DEALER

f2mmde5	
3. Does the dealer cost include taxes?	
Туре:	numeric (byte)
Label:	f2mmde5_
Range:	[0, 0]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	550/561

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmde5:

1. SECTION: DEALER

f2mmde61 a. Dealer base cost includes taxes: S	itate (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmde61_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmde6\_\_\_1:

For additional information on this project visit <u>www.tobacconomics.org</u>

# 1. SECTION: DEALER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=State (explicit reference))

f2mmde62 a. Dealer base cost includes taxes: L	ocal (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmde62_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmde6\_\_\_2:

1. SECTION: DEALER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Local (explicit reference))

f2mmde63		
a. Dealer base cost includes taxes: I	Federal (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmde63_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmde6\_\_\_\_3:

1. SECTION: DEALER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Federal (explicit reference))

f2mmde64	
a. Dealer base cost includes taxes: Any stamps req	uired by law
Туре:	numeric (byte)
Label:	f2mmde64_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmde6\_\_\_4:

1. SECTION: DEALER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Any stamps required by law (no explicit mention of state, fed, or local))

f2mmde65 a. Dealer base cost includes taxes: Other	
Туре:	numeric (byte)
Label:	f2mmde65_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmde6\_\_\_5:

1. SECTION: DEALER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Other)

ic (byte)
ic (byte)
51
56

Value	Frequency	Percent
	561	100.00

f2mmde7:

f2mmde8 b. How much of the taxes are included in the dealer base cost?				
Туре:	numeric (byte)			
Label:	f2mmde8_			
Range:	[., .]			
Unique values:	0			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	561/561			

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmde8:

1. SECTION: DEALER

f2mmde9	
Amount of taxes included in dealer ba	se cost:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

f2mmde9:

1. SECTION: DEALER

f2mmde101 4. Dealer base cost i	ncludes markups of: W	holesaler		
Туре:		numeric (byte)		
Label:		f2mmde101_		
Range:		[0, 0]		
Unique values:		1		
Missing .:		0/561		
•		0/561		
alue	Label	Frequency	Percent	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmde10\_\_\_1:

1. SECTION: DEALER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Wholesaler)

# f2mmde10\_\_\_2 4. Dealer base cost includes markups of: Retailer Type: numeric (byte) Label: f2mmde10\_\_2\_ Range: [0, 0] Unique values: 1 Missing .: 0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmde10\_\_\_2:

1. SECTION: DEALER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Retailer)

f2mmde103		
4. Dealer base cost includes markup	os of: Stamping Agent	
Туре:	numeric (byte)	
Label:	f2mmde103_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
	0,001	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmde10\_\_\_3:

1. SECTION: DEALER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Stamping Agent)

# f2mmde10\_\_\_4 4. Dealer base cost includes markups of: Distributor Type: numeric (byte) Label: f2mmde10\_\_\_4

Label:	f2mmde104_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmde10\_\_\_4:

1. SECTION: DEALER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Distributor)

f2mmde105 4. Dealer base cost includes markups	s of: Dealer	
Туре:	numeric (byte)	
Label:	f2mmde105_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmde10\_\_\_5:

1. SECTION: DEALER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Dealer)

f2mmde106	
4. Dealer base cost includes markups of: Other	
Туре:	numeric (byte)
Label:	f2mmde106_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmde10\_\_\_6:

1. SECTION: DEALER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Other)

f2mmde11				
Describe Wholesaler Mark	kup for Dealer Base Cost:	:		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

100.00

561

### f2mmde11:

# 1. SECTION: DEALER

f2mmde12		
Describe Retailer Markup for Dealer	Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
0		

Value	Frequency	Percent
	561	100.00

# f2mmde12:

1. SECTION: DEALER

f2mmde13	
Describe Stamping Agent Markup for Dealer Base Co	st:
Туре:	string (str5)
Missing "":	550/561
Unique values:	1

Value	Frequency	Percent
	550	98.04
5.75%	11	1.96

### f2mmde13:

f2mmde14 Describe Distributor Markup for Dealer Base Cost:	
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

# f2mmde14:

1. SECTION: DEALER

f2mmde15		
Describe Dealer Markup for Dealer Bas	e Cost:	
Туре:	string (str2)	
Missing "":	550/561	
Unique values:	1	

Value	Frequency	Percent
	550	98.04
8%	11	1.96

### f2mmde15:

# 1. SECTION: DEALER

f2mmde16		
Describe Other Party for Dealer Base Cost Markups:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmde16:

1. SECTION: DEALER

f2mmde17 Describe Other Party Markup for Dealer Base Cost:	
Type:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

# f2mmde17:

f2mmde18	
5. Are trade discounts subtracted from d	ealer base cost?
Туре:	numeric (byte)
Label:	f2mmde18_
Range:	[0, 0]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	550/561

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmde18:

#### f2mmde19 a. Dealer: Do trade discounts include customary cash discounts? Type: numeric (byte) Label: f2mmde19\_ Range: [., .] Unique values: 0 Unique missing value codes: 1 Missing .: 0/561 Missing .\*: 561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmde19:

1. SECTION: DEALER

f2mmde20		
b. Dealer: Is there a presumed or set amo	ount for trade discounts?	
Туре:	numeric (byte)	
Label:	f2mmde20_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

# f2mmde20:

1. SECTION: DEALER

f2mmde21		
Dealer: Describe Trade Discounts Set Amount or Percentage:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmde21:

#### f2mmde22 c. Dealer: What are the trade discounts removed from? numeric (byte) Type: Label: f2mmde22\_ [., .] Range: Unique values: 0 Unique missing value codes: 1 Missing .: 0/561 Missing .\*: 561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmde22:

1. SECTION: DEALER

f2mmde23				
Dealer: Trade Discounts R	Removed from Other Desc	ription:		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

100.00

f2mmde23:

1. SECTION: DEALER

561

f2mmde24 6. Does the dealer cost include cartage cost	:s?	
Туре:	numeric (byte)	
Label:	f2mmde24_	
Range:	[0, 0]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmde24:

1. SECTION: DEALER

f2mmde25	
a. Are cartage costs only included if perfo	med/paid for by dealer?
Туре:	numeric (byte)
Label:	f2mmde25_
Range:	[., .]
Unique values:	0
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	561/561
0	, ,

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmde25:

1. SECTION: DEALER

2. Long Description: a. Are cartage costs only included if performed or paid for by the dealer?

f2mmde26 b. Is there a set amount or percentage for dealer cartage costs?			
Туре:	numeric (byte)		
Label:	f2mmde26_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmde26:

1. SECTION: DEALER

f2mmde27		
Describe Dealer Cartage Costs Set A	mount or Percentage:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

f2mmde27:

1. SECTION: DEALER

f2mmde28		
7. Does the dealer cost include a specific of	Iollar amount?	
Туре:	numeric (byte)	
Label:	f2mmde28_	
Range:	[0, 0]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	
0		

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

### f2mmde28:

f2mmde29				
Describe dollar amount in	ncluded in dealer cost:			
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

100.00

561

## f2mmde29:

# 1. SECTION: DEALER

f2mmde30 8. Does the dealer cost include any other elements not listed?				
Туре:	numeric (byte)			
Label:	f2mmde30_			
Range:	[0, 0]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	550/561			

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

### f2mmde30:

1. SECTION: DEALER

2mmde31	
Describe Other Elements Included	in Dealer Cost
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

# f2mmde31:

f2mmde32			
9. Dealer: Is there a MP for sales to the same type of vendor?			
Туре:	numeric (byte)		
Label:	f2mmde32_		

Range:	[0, 0]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	550/561

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmde32:

1. SECTION: DEALER

2. Long Description: 9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?

f2mmde33 9. Dealer: Min Price for Sales to the Same Type of Vendor Citation				
Туре:	numeric (byte)			
Range:	[., .]			
Unique values:	0			
Missing .:	561/561			
-				

Value	Frequency	Percent
	561	100.00

f2mmde33:

f2mmde34 a. Dealer: How is the minimum price for these sales determined?				
Туре:	numeric (byte)			
Label:	f2mmde34_			
Range:	[., .]			
Unique values:	0			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	561/561			

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmde34:

1. SECTION: DEALER

f2mmde35 Dealer: Min Price for Sales to the	ame Type of Vendor Markup Applied:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmde35:

1. SECTION: DEALER

f2mmde36	
10. Dealer: Is there a different markup for	chain store sales?
Туре:	numeric (byte)
Label:	f2mmde36_
Range:	[0, 0]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	550/561
-	

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmde36:

# 1. SECTION: DEALER

2. Long Description: 10. Dealer: Is there a different cost of doing business or markup for sales to chain stores?

f2mmde37 Dealer: Describe Markup	Percentage for Chain Sto	re Sales:		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

561

100.00

### f2mmde37:

# 1. SECTION: DEALER

er gets Distrib/W discounts?	
numeric (byte)	
f2mmde38_	
[0, 0]	
1	
1	
0/561	
550/561	
2	numeric (byte) f2mmde38_ [0, 0] 1 1 0/561

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmde38:

1. SECTION: DEALER

2. Long Description: 11. Does the law address situations where a Dealer gets discounts normally afforded a Distributor or Wholesaler?

f2mmde39 a. Where Dealer receives Distrib/W discou	ints, what is dealers MP?	
Туре:	numeric (byte)	
Label:	f2mmde39_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmde39:

1. SECTION: DEALER

2. Long Description: a. Where a Dealer receives Distributor or Wholesaler discounts, what is the dealers minimum price?

f2mmde40		
MP Where Dealer Receives Distrib/	W Discounts Other Description:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmde40:

1. SECTION: DEALER

f2mmde41		
11. Dealer Receives Distributor or V	Vholesaler Discounts Citation	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmde41:

# Distributor

f2mmdi1		
1. Does the state define a minimum cost to the distributor?		
Туре:	numeric (byte)	
Label:	f2mmdi1_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	506/561	

Value	Label	Frequency	Percent
1	Yes	55	9.80
.n	Not Applicable	506	90.20

f2mmdi1:

1. SECTION: DISTRIBUTOR

f2mmdi2 1. Min Cost to Distributor Citation		
Туре:	string (str59)	
Missing "":	529/561	
Unique values:	7	

Value	Frequency	Percent
	529	94.30
Cal Bus & Prof Code § 17026	1	0.18
Cal Bus & Prof Code § 17026.5		
Cal Bus & Prof Code § 17026	6	1.07
Cal Bus & Prof Code § 17026.5		
Conn. Gen. Stat. § 12-326a	5	0.89
Conn. Gen. Stat. § 12-326a	2	0.36
HRS § 481-3 (2005)	1	0.18
HRS § 481-3 (2005)	6	1.07
Wis. Stat. § 100.30	11	1.96

f2mmdi2:

f2mmdi3 2. What is the base cost of this produ	ct for the distributor?	
Type:	numeric (byte)	
Label:	f2mmdi3_	
Range:	[1, 5]	
Unique values:	3	

# 1 0/561 506/561

Value	Label	Frequency	Percent
1	Basic Cost	22	3.92
2	Invoice or Replacement	22	3.92
	Cost		
5	Manufacturers List	11	1.96
	Price		
.n	Not Applicable	506	90.20

f2mmdi3:

# 1. SECTION: DISTRIBUTOR

f2mmdi4	
Distributor Base Cost Definition Oth	er Description:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

f2mmdi4:

f2mmdi5	
3. Does the distributor cost include taxes?	
Туре:	numeric (byte)
Label:	f2mmdi5_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	506/561

Value	Label	Frequency	Percent
0	No	44	7.84
1	Yes	11	1.96
.n	Not Applicable	506	90.20

f2mmdi5:

1. SECTION: DISTRIBUTOR

f2mmdi61 a. Distrib base cost includes taxes: 9	State (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmdi61_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmdi6\_\_\_1:

1. SECTION: DISTRIBUTOR

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=State (explicit reference))

f2mmdi62		
a. Distrib base cost includes taxes: I	ocal (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmdi62_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmdi6\_\_\_2:

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Local (explicit reference))

f2mmdi63 a. Distrib base cost includes taxes: F	ederal (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmdi63_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmdi6\_\_\_\_3:

1. SECTION: DISTRIBUTOR

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Federal (explicit reference))

f2mmdi64				
a. Distrib base cost includes taxes: Any stamps required by law				
Type:	numeric (byte)			
Label:	f2mmdi64_			
Range:	[0, 0]			
Unique values:	1			
Missing .:	0/561			

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmdi6\_\_\_\_4:

1. SECTION: DISTRIBUTOR

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Any stamps required by law (no explicit mention of state, fed, or local))

f2mmdi65		
a. Distrib base cost includes taxes: C	ther	
Туре:	numeric (byte)	
Label:	f2mmdi65_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
C C		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmdi6\_\_\_5:

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Other)

f2mmdi7 Distributor Base Cost Other Included Tax Description	1
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

### f2mmdi7:

1. SECTION: DISTRIBUTOR

f2mmdi8		
b. How much of the taxes are included in	the distributor base cost?	
Туре:	numeric (byte)	
Label:	f2mmdi8_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
1	100%	11	1.96
.n	Not Applicable	550	98.04

# f2mmdi8:

1. SECTION: DISTRIBUTOR

f2mmdi9	
Amount of taxes included in distributor base cost:	
Type:	numeric (byte)
Label:	f2mmdi9_
Range:	[., .]
Unique values:	0
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmdi9:

### 1. SECTION: DISTRIBUTOR

f2mmdi101		
4. Distributor base cost includes markups of: Wholesaler		
Type:	numeric (byte)	
Label:	f2mmdi101_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmdi10\_\_\_1:

1. SECTION: DISTRIBUTOR

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Wholesaler)

f2mmdi102 4. Distributor base cost includes marku	ips of: Retailer	
Type:	numeric (byte)	
Label:	f2mmdi102_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmdi10\_\_\_2:

- 1. SECTION: DISTRIBUTOR
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Retailer)

f2mmdi103 4. Distributor base cost includes mai	dunc of: Stamping Agant	
4. Distributor base cost includes mai	Kups of. Stamping Agent	
Туре:	numeric (byte)	
Label:	f2mmdi103_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmdi10\_\_\_3:

1. SECTION: DISTRIBUTOR

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Stamping Agent)

f2mmdi104 4. Distributor base cost includes man	kups of: Distributor	
Type:	numeric (byte)	
Label:	f2mmdi104_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	517	92.16
1	Checked	44	7.84

f2mmdi10\_\_\_4:

- 1. SECTION: DISTRIBUTOR
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Distributor)

f2mmdi105 4. Distributor base cost includes markups of: Dealer	
Туре:	numeric (byte)
Label:	f2mmdi105_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmdi10\_\_\_5:

- 1. SECTION: DISTRIBUTOR
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Dealer)

f2mmdi106	
4. Distributor base cost includes ma	irkups of: Other
Туре:	numeric (byte)
Label:	f2mmdi106_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561
2	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmdi10\_\_\_6:

1. SECTION: DISTRIBUTOR

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Other)

f2mmdi11		
Describe Wholesaler Markup for Dis	tributor Base Cost:	
Туре:	string (str2)	
Missing "":	561/561	
Unique values:	0	

Value	Frequency	Percent
	561	100.00

# f2mmdi11:

### 1. SECTION: DISTRIBUTOR

f2mmdi12		
Describe Retailer Markup for Distribution	utor Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmdi12:

# 1. SECTION: DISTRIBUTOR

f2mmdi13				
Describe Stamping Agent	Markup for Distributor Ba	ise Cost:		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

100.00

f2mmdi13:

.

1. SECTION: DISTRIBUTOR

f2mmdi14		
Describe Distributor Markup for Dis	tributor Base Cost:	
Туре:	string (str6)	
Missing "":	506/561	
Unique values:	4	

561

Value	Frequency	Percent
	506	90.20
3%	11	1.96
4%	11	1.96
4.875%	11	1.96
6%	22	3.92

f2mmdi14:

### 1. SECTION: DISTRIBUTOR

f2mmdi15		
Describe Dealer Markup for Distribut	or Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmdi15:

# 1. SECTION: DISTRIBUTOR

f2mmdi16		
Describe Other Party for Distributor	Base Cost Markups:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmdi16:

f2mmdi17					
Describe Other Party Markup for Distributor Base Cost:					
Туре:		numeric (byte)			
Range:		[., .]			
Unique values:		0			
Missing .:		561/561			
Value	Frequency		Percent		

. 561 100.00
--------------

# f2mmdi17:

1. SECTION: DISTRIBUTOR

f2mmdi18		
5. Are trade discounts subtracted from di	stributor base cost?	
Туре:	numeric (byte)	
Label:	f2mmdi18_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	506/561	

Value	Label	Frequency	Percent
0	No	33	5.88
1	Yes	22	3.92
.n	Not Applicable	506	90.20

# f2mmdi18:

#### f2mmdi19 a. Distributor: Do trade discounts include customary cash discounts? Type: numeric (byte) Label: f2mmdi19\_ Range: [0, 1] Unique values: 2 Unique missing value codes: 1 Missing .: 0/561 Missing .\*: 539/561

Value	Label	Frequency	Percent
0	No	11	1.96
1	Yes	11	1.96
.n	Not Applicable	539	96.08

f2mmdi19:

1. SECTION: DISTRIBUTOR

f2mmdi20	
b. Distributor: Is there a presumed or set	amount for trade discounts?
Туре:	numeric (byte)
Label:	f2mmdi20_
Range:	[0, 0]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	539/561

Value	Label	Frequency	Percent
0	No	22	3.92
.n	Not Applicable	539	96.08

#### f2mmdi20:

1. SECTION: DISTRIBUTOR

f2mmdi21		
Distributor: Describe Trade Discoun	ts Set Amount or Percentage:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmdi21:

1. SECTION: DISTRIBUTOR

f2mmdi22 c. Distributor: What are the trade discoun	ts removed from?	
Type:	numeric (byte)	
Label:	f2mmdi22_	
Range:	[2, 2]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	539/561	

Value	Label	Frequency	Percent
2	Invoice or Replacement	22	3.92
	Cost		
.n	Not Applicable	539	96.08

f2mmdi22:

1. SECTION: DISTRIBUTOR

f2mmdi23	
Distributor: Trade Discounts Remov	d from Other Description:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

f2mmdi23:

1. SECTION: DISTRIBUTOR

f2mmdi24 6. Does the distributor cost include cartage costs?	
Туре:	numeric (byte)
Label:	f2mmdi24_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	506/561

Value	Label	Frequency	Percent
0	No	22	3.92
1	Yes	33	5.88
.n	Not Applicable	506	90.20

f2mmdi24:

1. SECTION: DISTRIBUTOR

f2mmdi25	
<ul> <li>a. Are cartage costs only included if perfo</li> </ul>	rmed/paid for by distrib?
Туре:	numeric (byte)
Label:	f2mmdi25_
Range:	[1, 1]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	528/561

Value	Label	Frequency	Percent
1	Yes	33	5.88
.n	Not Applicable	528	94.12

f2mmdi25:

1. SECTION: DISTRIBUTOR

2. Long Description: a. Are cartage costs only included if performed or paid for by the distributor?

#### f2mmdi26 b. Is there a set amount or percentage for distributor cartage costs? Type: numeric (byte) Label: f2mmdi26\_ Range: [0, 1] Unique values: 2 Unique missing value codes: 1 0/561 Missing .: Missing .\*: 528/561

Value	Label	Frequency	Percent
0	No	11	1.96
1	Yes	22	3.92
.n	Not Applicable	528	94.12

f2mmdi26:

1. SECTION: DISTRIBUTOR

f2mmdi27		
Describe Distributor Cartage Costs	Set Amount or Percentage:	
Туре:	string (str5)	
Missing "":	539/561	
Unique values:	2	

Value	Frequency	Percent
	539	96.08
0.50%	11	1.96
0.75%	11	1.96

#### f2mmdi27:

1. SECTION: DISTRIBUTOR

f2mmdi28				
7. Does the distributor cost include a specific dollar amount?				
Туре:	numeric (byte)			
Label:	f2mmdi28_			
Range:	[0, 0]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	506/561			

Value	Label	Frequency	Percent
0	No	55	9.80
.n	Not Applicable	506	90.20

## f2mmdi28:

## 1. SECTION: DISTRIBUTOR

f2mmdi29		
Describe dollar amount included in c	listributor cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmdi29:

1. SECTION: DISTRIBUTOR

f2mmdi30		
8. Does the distributor cost include any o	other elements not listed?	
Type:	numeric (byte)	
Label:	f2mmdi30_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	506/561	
-		

Value	Label	Frequency	Percent
0	No	44	7.84
1	Yes	11	1.96
.n	Not Applicable	506	90.20

#### f2mmdi30:

1. SECTION: DISTRIBUTOR

f2mmdi31 Describe Other Elements Included in Distributor Cos	+
Describe Other Liements included in Distributor Cos	L
Туре:	string (str38)
Missing "":	550/561
Unique values:	1

Value	Frequency	Percent
	550	98.04
freight charges not otherwise included	11	1.96

## f2mmdi31:

1. SECTION: DISTRIBUTOR

f2mmdi32 9. Distributor: Is there a MP for sales to the same type of vendor?				
Туре:	numeric (byte)			
Label:	f2mmdi32_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	506/561			

Value	Label	Frequency	Percent
0	No	22	3.92
1	Yes	33	5.88
.n	Not Applicable	506	90.20

f2mmdi32:

1. SECTION: DISTRIBUTOR

2. Long Description: 9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?

f2mmdi33 a. Distributor: How is the minimum price for these sales determined?				
Туре:	numeric (byte)			
Label:	f2mmdi33_			
Range:	[2, 2]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	528/561			

Value	Label	Frequency	Percent
2	No Markup Applied	33	5.88
	(base cost only)		
.n	Not Applicable	528	94.12

f2mmdi33:

1. SECTION: DISTRIBUTOR

f2mmdi34			
Distributor: MP for Sales to the Same Type of Vendor Markup Applied:			
Туре:	numeric (byte)		
Range:	[., .]		
Unique values: 0			
Missing .:	561/561		

Value	Frequency	Percent
	561	100.00

f2mmdi34:

1. SECTION: DISTRIBUTOR

f2mmdi35				
10. Distributor: Is there a different markup for chain store sales?				
Туре:	numeric (byte)			
Label:	f2mmdi35_			
Range:	[0, 0]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	506/561			

Value	Label	Frequency	Percent
0	No	55	9.80
.n	Not Applicable	506	90.20

f2mmdi35:

1. SECTION: DISTRIBUTOR

2. Long Description: 10. Distributor: Is there a different cost of doing business or markup for sales to chain stores?

f2mmdi36		
Distributor: Describe Markup Perc	ntage for Chain Store Sales:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

#### f2mmdi36:

## 1. SECTION: DISTRIBUTOR

f2mmdi37				
11. Does law address situations where Distributor acts as Retailer?				
Туре:	numeric (byte)			
Label:	f2mmdi37_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	506/561			

Value	Label	Frequency	Percent
0	No	44	7.84
1	Yes	11	1.96
.n	Not Applicable	506	90.20

#### f2mmdi37:

1. SECTION: DISTRIBUTOR

2. Long Description: 11. Does the law address situations where a Distributor acts as a Retailer?

a. Where Distributor acts as a Retailer, what is the distributors MP?				
numeric (byte)				
f2mmdi38_				
[3, 3]				
1				
1				
0/561				
550/561				
/				

Value	Label	Frequency	Percent
3	Other	11	1.96

.n Not Applicable 550 98.04
-----------------------------

f2mmdi38:

1. SECTION: DISTRIBUTOR

2. Long Description: a. Where a Distributor acts as a Retailer, what is the distributors minimum price?

f2mmdi39 Min Price Where Distributor Acts as a Retailer Othe	r Description:
Туре:	string (str31)
Missing "":	550/561
Unique values:	1

Value	Frequency	Percent
	550	98.04
Equal to the Cost to the Dealer	11	1.96

## f2mmdi39:

## 1. SECTION: DISTRIBUTOR

f2mmdi40		
11. Distributor Acts as a Retailer Citation		
Туре:	string (str47)	
Missing "":	550/561	
Unique values:	3	

Value	Frequency	Percent
	550	98.04
Conn. Gen. Stat. § 12-326a	5	0.89
Conn. Gen. Stat. § 12-326a	2	0.36
Wis. Adm. Code ATCP 105.08	4	0.71
Wis. Stat. § 100.30		

#### f2mmdi40:

1. SECTION: DISTRIBUTOR

# **Any Person**

f2mmap1 1. Does the state define a minimum cost to any person?			
Туре:	numeric (byte)		
Label:	f2mmap1_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap1:

1. SECTION: ANY PERSON

f2mmap2	
1. Min Cost to Any Person Citation	
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

f2mmap2:

f2mmap3 2. What is the base cost of this product fo	r any person?	
Туре:	numeric (byte)	
Label:	f2mmap3_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap3:

1. SECTION: ANY PERSON

tion
tion:
numeric (byte)
[., .]
0
561/561

Value	Frequency	Percent
	561	100.00

f2mmap4:

1. SECTION: ANY PERSON

f2mmap5		
3. Does the any person cost include taxes	?	
Туре:	numeric (byte)	
Label:	f2mmap5_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap5:

f2mmap61	
a. Any person base cost includes taxes: State (	explicit reference)
Туре:	numeric (byte)
Label:	f2mmap61_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2mmap6\_\_\_1:

- 1. SECTION: ANY PERSON
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=State (explicit reference))

Local (explicit reference)	
numeric (byte)	
f2mmap62_	
[0, 0]	
1	
0/561	
	numeric (byte) f2mmap62_ [0, 0] 1

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmap6\_\_\_\_2:

### 1. SECTION: ANY PERSON

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Local (explicit reference))

f2mmap63		
a. Any person base cost includes taxes: Fee	deral (explct reference)	
Туре:	numeric (byte)	
Label:	f2mmap63_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2mmap6\_\_\_\_3:

1. SECTION: ANY PERSON

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Federal (explicit reference))

f2mmap64		
a. Any person base cost includes ta	kes: Any stamps required by law	
Туре:	numeric (byte)	
Label:	f2mmap64_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmap6\_\_\_\_4:

1. SECTION: ANY PERSON

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Any stamps required by law (no explicit mention of state, fed, or local))

f2mmap65	
a. Any person base cost includes taxes: Other	
Туре:	numeric (byte)
Label:	f2mmap65_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2mmap6\_\_\_\_5:

1. SECTION: ANY PERSON

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Other)

f2mmap7				
Any Person Base Cost Othe	r Included Tax Descript	ion		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

561

100.00

## f2mmap7:

.

1. SECTION: ANY PERSON

f2mmap8			
b. How much of the taxes are included in the any person base cost?			
Туре:	numeric (byte)		
Label:	f2mmap8_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap8:

#### f2mmap9 Amount of taxes included in the any person base cost: numeric (byte) Type: Label: f2mmap9 Range: [., .] Unique values: 0 Unique missing value codes: 1 Missing .: 0/561 Missing .\*: 561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap9:

1. SECTION: ANY PERSON

f2mmap101		
4. Any person base cost includes m	arkups of: Wholesaler	
Туре:	numeric (byte)	
Label:	f2mmap101_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmap10\_\_\_1:

1. SECTION: ANY PERSON

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Wholesaler)

f2mmap102	
4. Any person base cost includes markups of: Retaile	r
Туре:	numeric (byte)
Label:	f2mmap102_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmap10\_\_\_2:

1. SECTION: ANY PERSON

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Retailer)

f2mmap103 4. Any person base cost includes mark	sups of: Stamping Agent	
Туре:	numeric (byte)	
Label:	f2mmap103_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2mmap10\_\_\_3:

1. SECTION: ANY PERSON

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Stamping Agent)

f2mmap104		
4. Any person base cost includes ma	rkups of: Distributor	
Туре:	numeric (byte)	
Label:	f2mmap104_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmap10\_\_\_4:

1. SECTION: ANY PERSON

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Distributor)

f2mmap105		
4. Any person base cost includes ma	rkups of: Dealer	
Туре:	numeric (byte)	
Label:	f2mmap105_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mmap10\_\_\_5:

1. SECTION: ANY PERSON

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Dealer)

# f2mmap10\_\_\_6 4. Any person base cost includes markups of: Other Type: numeric (byte) Label: f2mmap10\_\_6\_ Range: [0, 0] Unique values: 1 Missing .: 0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2mmap10\_\_\_6:

- 1. SECTION: ANY PERSON
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Other)

f2mmap11		
Describe Wholesaler Markup for Ar	y Person Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

#### f2mmap11:

## 1. SECTION: ANY PERSON

f2mmap12		
Describe Retailer Markup for Any	Person Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmap12:

f2mmap13	
Describe Stamping Agent Markup for Any Perso	on Base Cost:
Туре:	numeric (byte)
Range:	[., .]

Unique values: Missing .:

0

## 561/561

Value	Frequency	Percent
	561	100.00

f2mmap13:

1. SECTION: ANY PERSON

f2mmap14				
Describe Distributor Marku	ip for Any Person Base (	Cost:		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	
	561		100.00	

## f2mmap14:

## 1. SECTION: ANY PERSON

f2mmap15		
Describe Dealer Markup for Any Per	son Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

#### f2mmap15:

f2mmap16 Describe Other Party for Any Person	ase Cost Markups:	
Type:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmap16:

## 1. SECTION: ANY PERSON

f2mmap17		
Describe Other Party Markup for A	ny Person Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmap17:

## 1. SECTION: ANY PERSON

f2mmap18 5. Are trade discounts subtracted from th	e any person base cost?	
Туре:	numeric (byte)	
Label:	f2mmap18_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

## f2mmap18:

f2mmap19			
a. Any Person: Do trade discounts include customary cash discounts?			
Туре:	numeric (byte)		
Label:	f2mmap19_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap19: 1. SECTION: ANY PERSON

f2mmap20			
b. Any Person: Is there a presumed or set amount for trade discounts?			
Туре:	numeric (byte)		
Label:	f2mmap20_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap20:

1. SECTION: ANY PERSON

f2mmap21		
Any Person: Describe Trade Discour	nts Set Amount or Percentage:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

f2mmap21:

1. SECTION: ANY PERSON

f2mmap22	
c. Any Person: What are the trade discour	its removed from?
Туре:	numeric (byte)
Label:	f2mmap22_
Range:	[., .]
Unique values:	0
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	561/561
0	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap22:

f2mmap23				
Any Person: Trade Discour	nts Removed from Other	Description:		
Туре:		numeric (byte)		
Range:	[., .]			
Unique values:	values: 0			
Missing .:		561/561		
Value	Frequency		Percent	

561

100.00

## f2mmap23:

1. SECTION: ANY PERSON

f2mmap24		
6. Does the any person cost include cartage	ge costs?	
Туре:	numeric (byte)	
Label:	f2mmap24_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	
5		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

## f2mmap24:

f2mmap25 a. AP: Are cartage costs only included if po	erformed/paid for by party?	
Туре:	numeric (byte)	
Label:	f2mmap25_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap25:

1. SECTION: ANY PERSON

2. Long Description: a. Any Person: Are cartage costs only included if performed or paid for by this party?

f2mmap26		
b. Any Person: Is there a set amount or pe	rcentage for cartage costs?	
Type:	numeric (byte)	
Label:	f2mmap26_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

## f2mmap26:

1. SECTION: ANY PERSON

f2mmap27		
Describe Any Person Cartage Costs Set Amount or Percentage:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

### f2mmap27:

#### f2mmap28 7. Does the any person cost include a specific dollar amount? Type: numeric (byte) Label: f2mmap28\_ [., .] Range: Unique values: 0 Unique missing value codes: 1 Missing .: 0/561 Missing .\*: 561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap28:

1. SECTION: ANY PERSON

f2mmap29				
Describe dollar amount in	ncluded in any person cos	it:		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	
	561		100.00	

f2mmap29:

f2mmap30 8. Does the any person cost include any other elements not listed?				
Туре:	numeric (byte)			
Label:	f2mmap30_			
Range:	[., .]			
Unique values:	0			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	561/561			

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap30:

1. SECTION: ANY PERSON

f2mmap31				
Describe Other Elements Inc	luded in Any Person C	Cost		
Type:		numeric (byte)		
Range:		[., .]		
Unique values:	0			
Missing .:		561/561		
-				
Value	Frequency		Percent	

. 561 100.00	Value	Frequency	Percent
		561	

f2mmap31:

1. SECTION: ANY PERSON

f2mmap32	
9. Any Person: Is there a MP for sales to t	he same type of vendor?
Туре:	numeric (byte)
Label:	f2mmap32_
Range:	[., .]
Unique values:	0
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap32:

1. SECTION: ANY PERSON

2. Long Description: 9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?

f2mmap33 a. Any Person: How is the minimum price	for these sales determined?	
Туре:	numeric (byte)	
Label:	f2mmap33_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap33:

1. SECTION: ANY PERSON

f2mmap34				
Any Person MP for Sales to	the Same Type of Vend	dor Markup Applied	l:	
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
Value	Frequency		Percent	

100.00

f2mmap34:

1. SECTION: ANY PERSON

561

f2mmap35 10. Any Person: Is there a different markup for chain store sales?			
Туре:	numeric (byte)		
Label:	f2mmap35_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap35:

1. SECTION: ANY PERSON

2. Long Description: 10. Is there a different cost of doing business or markup for sales to chain stores?

f2mmap36			
Any Person: Describe Markup Percentage for Chain Store Sales:			
Туре:	numeric (byte)		
Range:	[., .]		
Unique values:	0		
Missing .:	561/561		

Value	Frequency	Percent
	561	100.00

f2mmap36:

1. SECTION: ANY PERSON

f2mmap37				
11. AP: Does law address situations where Distrib acts as Retailer?				
Туре:	numeric (byte)			
Label:	f2mmap37_			
Range:	[., .]			
Unique values:	0			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	561/561			

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap37:

2. Long Description: 11. AP: Does the law address situations where a Distributor acts as a Retailer?

f2mmap38 a. AP: Where Distrib acts as Retailer, what is the distribs MP?			
Туре:	numeric (byte)		
Label:	f2mmap38_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmap38:

- 1. SECTION: ANY PERSON
- 2. Long Description: a. AP: Where a Distributor acts as a Retailer, what is the distributors MP?

f2mmap39		
Any Person: MP where Distrib Acts	as Retailer Other Description:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

f2mmap39:

f2mmap40					
11. Any Person: Distributor Acts as a Retailer Citation					
Туре:		numeric (byte)			
Range:		[., .]			
Unique values:		0			
Missing .:		561/561			
Value	Frequency		Percent		

100.00

561

#### f2mmap40:

1. SECTION: ANY PERSON

## Manufacturer

f2mmmf1		
1. Does the state define a minimum cost to Ir	ntegrated Manufacturers?	
Туре:	numeric (byte)	
Label:	f2mmmf1_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	539/561	

Value	Label	Frequency	Percent
1	Yes	22	3.92
.n	Not Applicable	539	96.08

f2mmmf1:

1. SECTION: MANUFACTURER

2. Long Description: 1. Does the state define a minimum cost to manufacturers who act as both wholesalers and retailers (Integrated Manufacturers)?

f2mmmf2	
1. Min Cost to Integrated Manufacturers Citation	
Туре:	string (str35)
Missing "":	550/561
Unique values:	2

Value	Frequency	Percent
	550	98.04
10 M.R.S. § 1202	7	1.25
10 M.R.S. § 1202 (cost to be	4	0.71
added)		

f2mmmf2:

### 1. SECTION: MANUFACTURER

## f2mmmf3

2. What is the base cost of this product for integrated manufacturers?

	-
Туре:	numeric (byte)
Label:	f2mmmf3_
Range:	[2, 6]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	539/561

Value	Label	Frequency	Percent
2	Invoice or Replacement	11	1.96
	Cost		
6	Selling Price to other	11	1.96
	Retailers		
.n	Not Applicable	539	96.08

#### f2mmmf3:

## 1. SECTION: MANUFACTURER

f2mmmf4	
Integrated Manufacturers Base Cost Definition	Other Description:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

#### f2mmmf4:

1. SECTION: MANUFACTURER

f2mmmf5		
<ol><li>Does the integrated manufacturers cos</li></ol>	st include taxes?	
Туре:	numeric (byte)	
Label:	f2mmmf5_	
Range:	[0, 0]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	539/561	

Value	Label	Frequency	Percent
0	No	22	3.92

.n Not Applicable 539	96.08
-----------------------	-------

f2mmmf5:

1. SECTION: MANUFACTURER

ate (explicit reference)	
numeric (byte)	
f2mmmf61_	
[0, 0]	
1	
0/561	
	numeric (byte) f2mmmf61_ [0, 0] 1

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmmf6\_\_\_1:

- 1. SECTION: MANUFACTURER
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=State (explicit reference))

f2mmmf62		
a. Manufs base cost includes taxes:	Local (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmmf62_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmmf6\_\_\_\_2:

1. SECTION: MANUFACTURER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Local (explicit reference))

f2mmmf63		
a. Manufs base cost includes taxes:	Federal (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmmf63_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmmf6\_\_\_\_3:

- 1. SECTION: MANUFACTURER
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Federal (explicit reference))

f2mmmf64		
a. Manufs base cost includes taxes: A	ny stamps required by law	
Type:	numeric (byte)	
Label:	f2mmmf64_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmmf6\_\_\_\_4:

## 1. SECTION: MANUFACTURER

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Any stamps required by law (no explicit mention of state, fed, or local))

f2mmmf65 a. Manufs base cost includes taxes: Other	
Туре:	numeric (byte)
Label:	f2mmmf65_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmmf6\_\_\_\_5:

- 1. SECTION: MANUFACTURER
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Other)

te)

Value	Frequency	Percent
	561	100.00

## f2mmmf7:

## 1. SECTION: MANUFACTURER

f2mmmf8		
b. How much of the taxes are included in	manufacturers base cost?	
Туре:	numeric (byte)	
Label:	f2mmmf8_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

#### f2mmmf8:

## 1. SECTION: MANUFACTURER

f2mmmf9		
Amount of taxes included in manufacturers base cost:		
Туре:	numeric (byte)	
Label:	f2mmmf9_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmmf9:

1. SECTION: MANUFACTURER

f2mmmf101		
4. Manufacturers base cost includes markups of: Wholesaler		
Туре:	numeric (byte)	
Label:	f2mmmf101_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

f2mmmf10\_\_\_1:

- 1. SECTION: MANUFACTURER
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Wholesaler)

## f2mmmf10\_\_\_\_2 4. Manufacturers base cost includes markups of: Retailer

	•
Туре:	numeric (byte)
Label:	f2mmmf102_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

#### f2mmmf10\_\_\_2:

- 1. SECTION: MANUFACTURER
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Retailer)

f2mmmf103 4. Manufacturers base cost includes	markups of: Stamping Agent	
Туре:	numeric (byte)	
Label:	f2mmmf103_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2mmmf10\_\_\_3:

1. SECTION: MANUFACTURER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Stamping Agent)

f2mmmf104		
4. Manufacturers base cost includes markups of: Distributor		
Туре:	numeric (byte)	
Label:	f2mmmf104_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2mmmf10\_\_\_4:

- 1. SECTION: MANUFACTURER
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Distributor)

# f2mmmf10\_\_\_\_5 4. Manufacturers base cost includes markups of: Dealer

Туре:	numeric (byte)
Label:	f2mmmf105_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2mmf10\_\_\_5:

- 1. SECTION: MANUFACTURER
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Dealer)

f2mmmf106					
4. Manufacturers base cost includes markups of: Other					
Туре:	numeric (byte)				
Label:	f2mmmf106_				
Range:	[0, 0]				
Unique values:	1				
Missing .:	0/561				
-					

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2mmmf10\_\_\_6:

1. SECTION: MANUFACTURER

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Other)

f2mmmf11 Describe Wholesaler Markup for Manufacturers Base	e Cost:
Туре:	string (str2)
Missing "":	539/561
Unique values:	2

Value	Frequency	Percent
	539	96.08
2%	11	1.96
3%	11	1.96

# f2mmmf11:

1. SECTION: MANUFACTURER

f2mmmf12 Describe Retailer Markup for Manufacturers Base Co	ost:
Туре:	string (str2)
Missing "":	539/561
Unique values:	1

Value	Frequency	Percent
	539	96.08
6%	22	3.92

f2mmmf12:

1. SECTION: MANUFACTURER

f2mmmf13		
Describe Stamping Agent Markup for	or Manufacturers Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

#### f2mmmf13:

f2mmmf14 Describe Distributor Markup for Ma	ufacturers Base Cost:
Type:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

f2mmmf14:

1. SECTION: MANUFACTURER

f2mmmf15 Describe Dealer Markup f	or Manufacturers Base C	ost:		
Туре:		numeric (byte)		
Range:		[., .]		
Unique values:		0		
Missing .:		561/561		
			1	 1
Value	Frequency		Percent	
	561		100.00	

f2mmmf15:

1. SECTION: MANUFACTURER

f2mmmf16		
Describe Other Party for Manufacturers Base Cost Markups:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

#### f2mmmf16:

1. SECTION: MANUFACTURER

f2mmmf17		
Describe Other Party Markup for M	anufacturers Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmmf17:

# f2mmmf18

Are the above costs compounded when calculating the MP to the manuf?

	•	5	
Ту	pe:	numeric (byte)	
Lal	bel:	f2mmmf18_	
Ra	inge:	[0, 1]	
Un	nique values:	2	
Un	nique missing value codes:	1	
Mi	issing .:	0/561	
Mi	issing .*:	539/561	

Value	Label	Frequency	Percent
0	No	11	1.96
1	Yes	11	1.96
.n	Not Applicable	539	96.08

f2mmmf18:

1. SECTION: MANUFACTURER

2. Long Description: Are the above costs compounded when calculating the minimum price to the manufacturer?

f2mmmf19		
5. Are trade discounts subtracted from manufacturer base cost?		
Туре:	numeric (byte)	
Label:	f2mmmf19_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	539/561	

Value	Label	Frequency	Percent
0	No	11	1.96
1	Yes	11	1.96
.n	Not Applicable	539	96.08

f2mmmf19:

f2mmmf20		
a. Manufacturer: Do trade discounts include customary cash discounts?		
Туре:	numeric (byte)	
Label:	f2mmmf20_	
Range:	[0, 0]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmmf20:

1. SECTION: MANUFACTURER

f2mmmf21 b. Manufacturer: Is there a presumed/set amount for trade discounts?

•		
Туре:	numeric (byte)	
Label:	f2mmmf21_	
Range:	[0, 0]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmmf21:

- 1. SECTION: MANUFACTURER
- 2. Long Description: b. Manufacturer: Is there a presumed or set amount for trade discounts?

nount or Percentage:
numeric (byte)
[., .]
0
561/561

Value	Frequency	Percent
	561	100.00

f2mmmf22:

1. SECTION: MANUFACTURER

f2mmmf23		
c. Manufacturer: What are the trade discounts removed from?		
Туре:	numeric (byte)	
Label:	f2mmmf23_	
Range:	[2, 2]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

For additional information on this project visit <u>www.tobacconomics.org</u>

Value	Label	Frequency	Percent
2	Invoice or Replacement	11	1.96
	Cost		
.n	Not Applicable	550	98.04

f2mmmf23:

1. SECTION: MANUFACTURER

f2mmmf24		
Manufacturer: Trade Discounts Remove	ed from Other Description	
Type:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmmf24:

# 1. SECTION: MANUFACTURER

f2mmmf25		
6. Does the manufacturer cost include cart	tage costs?	
Туре:	numeric (byte)	
Label:	f2mmmf25_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	539/561	

Value	Label	Frequency	Percent
0	No	11	1.96
1	Yes	11	1.96
.n	Not Applicable	539	96.08

#### f2mmmf25:

1. SECTION: MANUFACTURER

f2mmmf26 a. Are cartage costs only included if performed/pa	id for by manuf?
Туре:	numeric (byte)
Label:	f2mmmf26_
Range:	[1, 1]
Unique values:	1

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Unique missing value codes:	1
Missing .:	0/561
Missing .*:	550/561

Value	Label	Frequency	Percent
1	Yes	11	1.96
.n	Not Applicable	550	98.04

f2mmmf26:

- 1. SECTION: MANUFACTURER
- 2. Long Description: a. Are cartage costs only included if performed or paid for by this party?

f2mmmf27			
b. Is there a set amount or percentage for manufacturer cartage costs?			
Туре:	numeric (byte)		
Label:	f2mmmf27_		
Range:	[1, 1]		
Unique values:	1		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	550/561		
Missing .*:	550/561		

Value	Label	Frequency	Percent
1	Yes	11	1.96
.n	Not Applicable	550	98.04

f2mmmf27:

#### 1. SECTION: MANUFACTURER

f2mmmf28		
Describe Manufacturer Cartage Co	sts Set Amount or Percentage:	
Type:	string (str5)	
Missing "":	550/561	
Unique values:	1	
·		

Value	Frequency	Percent
	550	98.04
0.75%	11	1.96

f2mmmf28:

#### f2mmmf29 7. Does the manufacturer cost include a specific dollar amount? Type: numeric (byte) Label: f2mmmf29\_ Range: [0, 0] Unique values: 1 Unique missing value codes: 1 0/561 Missing .: Missing .\*: 539/561

Value	Label	Frequency	Percent
0	No	22	3.92
.n	Not Applicable	539	96.08

#### f2mmmf29:

#### 1. SECTION: MANUFACTURER

f2mmmf30		
Describe dollar amount included in	manufacturer cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

#### f2mmmf30:

1. SECTION: MANUFACTURER

f2mmmf31		
8. Does the manufacturer cost include any	other elements not listed?	
Туре:	numeric (byte)	
Label:	f2mmmf31_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	

1	
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	539/561

Value	Label	Frequency	Percent
0	No	11	1.96
1	Yes	11	1.96
.n	Not Applicable	539	96.08

#### f2mmmf31:

f2mmmf32	
Describe Other Elements Included in Manufacturer Cost	
Type: string (str	38)
Missing "": 550/561	
Unique values: 1	

Value	Frequency	Percent
	550	98.04
freight charges not otherwise included	11	1.96

### f2mmmf32:

1. SECTION: MANUFACTURER

f2mmmf33 9. Manufacturer: Is there a MP for sales to the same type of vendor?			
Туре:	numeric (byte)		
Label:	f2mmmf33_		
Range:	[0, 0]		
Unique values:	1		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	539/561		

Value	Label	Frequency	Percent
0	No	22	3.92
.n	Not Applicable	539	96.08

# f2mmmf33:

1. SECTION: MANUFACTURER

2. Long Description: 9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?

f2mmmf34				
a. Manufacturer: How is the minimum price for these sales determined?				
Туре:	numeric (byte)			
Label:	f2mmmf34_			
Range:	[., .]			
Unique values:	0			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	561/561			

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

# f2mmmf34:

### 1. SECTION: MANUFACTURER

f2mmmf35			
Manufacturer: MP for Sales to Same Type of Vendor Markup Applied:			
Туре:	numeric (byte)		
Range:	[., .]		
Unique values:	0		
Missing .:	561/561		

Value	Frequency	Percent
	561	100.00

f2mmmf35:

1. SECTION: MANUFACTURER

2. Long Description: Min Price for Sales to the Same Type of Vendor Markup Applied Description:

f2mmmf36			
10. Manufacturer: Is there a different markup for chain store sales?			
Туре:	numeric (byte)		
Label:	f2mmmf36_		
Range:	[0, 0]		
Unique values:	1		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	539/561		

Value	Label	Frequency	Percent
0	No	22	3.92
.n	Not Applicable	539	96.08

f2mmmf36:

1. SECTION: MANUFACTURER

2. Long Description: 10. Is there a different cost of doing business or markup for chain store sales?

f2mmmf37		
Manufacturer: Describe Markup Percentage for Chain Store Sales:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmmf37:

#### 1. SECTION: MANUFACTURER

f2mmmf38		
10. Manufacturer: Markup for Chain Store Sales Citation		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
6	,	

Value	Frequency	Percent
	561	100.00

f2mmmf38:

1. SECTION: MANUFACTURER

# **Other (Minimum Markup)**

f2mmo1		
1. Does the state define a minimum cost to an OTHER party?		
Туре:	numeric (byte)	
Label:	f2mmo1_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
1	Yes	11	1.96
.n	Not Applicable	550	98.04

f2mmo1:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo2				
Describe OTHER party for	which min cost is define	ed:		
Туре:		string (str17)		
Missing "":		550/561		
Unique values:		1		
Value	Frequency		Percent	
	550		98.04	

1.96

f2mmo2:

Multiple Retailer

1. SECTION: OTHER (MINIMUM MARKUP)

11

f2mmo3	
1. Min Cost to Other Party Citation	
Туре:	string (str28)
Missing "":	554/561
Unique values:	1

Value	Frequency	Percent
	554	98.75
(Wis. Adm. Code ATCP 105.08)	7	1.25

#### f2mmo3:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo4		
2. What is the base cost of this product fo	r OTHER party?	
Туре:	numeric (byte)	
Label:	f2mmo4_	
Range:	[5, 5]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
5	Manufacturers List	11	1.96
	Price		
.n	Not Applicable	550	98.04

f2mmo4:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo5		
Other Party Base Cost Definition C	her Description:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmo5:

f2mmo6 3. Does the other party cost include taxes?	
Туре:	numeric (byte)
Label:	f2mmo6_
Range:	[1, 1]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	550/561

Value	Label	Frequency	Percent
1	Yes	11	1.96
.n	Not Applicable	550	98.04

f2mmo6:

f2mmo71 a. Other party base cost includes tax	es: State (explicit reference)	
Type:	numeric (byte)	
Label:	f2mmo71_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

#### f2mmo7\_\_\_1:

- 1. SECTION: OTHER (MINIMUM MARKUP)
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=State (explicit reference))

f2mmo72 a. Other party base cost includes tax	kes: Local (explicit reference)	
Туре:	numeric (byte)	
Label:	f2mmo72_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2mmo7\_\_\_2:

- 1. SECTION: OTHER (MINIMUM MARKUP)
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Local (explicit reference))

f2mmo73		
a. Other party base cost includes ta	xes: Federal (explct reference)	
Type:	numeric (byte)	
Label:	f2mmo73_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2mmo7\_\_\_3:

- 1. SECTION: OTHER (MINIMUM MARKUP)
- 2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Federal (explicit reference))

f2mmo74 a. Other party base cost includes tax	es: Any stamps required by law	
Type:	numeric (byte)	
Label:	f2mmo74_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmo7\_\_\_4:

1. SECTION: OTHER (MINIMUM MARKUP)

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Any stamps required by law (no explicit mention of state, fed, or local))

2mmo75	hou	
a. Other party base cost includes taxes: Ot	ner	
Type:	numeric (byte)	
Label:	f2mmo75_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmo7\_\_\_5:

1. SECTION: OTHER (MINIMUM MARKUP)

2. Long Description: a. Which taxes are included? (Select all that apply) (choice=Other)

f2mmo8		
Other Party Base Cost Other Include	d Tax Description	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
5		

Value	Frequency	Percent
	561	100.00

f2mmo8:

f2mmo9 b. How much of the taxes are included in	the other party base cost?	
Type:	numeric (byte)	
Label:	f2mmo9_	
Range:	[1, 1]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
1	100%	11	1.96
.n	Not Applicable	550	98.04

f2mmo9:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo10		
Amount of taxes included in the other part	ty base cost:	
Туре:	numeric (byte)	
Label:	f2mmo10_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

### f2mmo10:

<sup>1.</sup> SECTION: OTHER (MINIMUM MARKUP)

f2mmo111 4. OTHER party base cost includes ma	arkups of: Wholesaler	
Туре:	numeric (byte)	
Label:	f2mmo111_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmo11\_\_\_1:

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Wholesaler)

arkups of: Retailer	
numeric (byte)	
f2mmo112_	
[0, 1]	
2	
0/561	
	numeric (byte) f2mmo112_ [0, 1] 2

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2mmo11\_\_\_2:

1. SECTION: OTHER (MINIMUM MARKUP)

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Retailer)

f2mmo113 4. OTHER party base cost includes ma	arkups of: Stamping Agent	
Type:	numeric (byte)	
Label:	f2mmo113_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2mmo11\_\_\_3:

- 1. SECTION: OTHER (MINIMUM MARKUP)
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Stamping Agent)

f2mmo114		
<ol><li>OTHER party base cost includes r</li></ol>	narkups of: Distributor	
Туре:	numeric (byte)	
Label:	f2mmo114_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
0	·	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2mmo11\_\_\_4:

1. SECTION: OTHER (MINIMUM MARKUP)

2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Distributor)

f2mmo115 4. OTHER party base cost includes	markups of: Dealer	
Туре:	numeric (byte)	
Label:	f2mmo115_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2mmo11\_\_\_5:

- 1. SECTION: OTHER (MINIMUM MARKUP)
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Dealer)

# f2mmo11\_\_\_6 4. OTHER party base cost includes markups of: Other Type: numeric (byte) Label: f2mmo11\_\_6\_ Range: [0, 0] Unique values: 1 Missing .: 0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2mmo11\_\_\_6:

- 1. SECTION: OTHER (MINIMUM MARKUP)
- 2. Long Description: 4. Which partys costs of doing business (markups) are included? (choice=Other)

f2mmo12		
Describe Wholesaler Markup for OT	HER Party Base Cost:	
Туре:	string (str2)	
Missing "":	550/561	
Unique values:	1	

Value	Frequency	Percent
	550	98.04
3%	11	1.96

f2mmo12:

#### 1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo13		
Describe Retailer Markup for OTH	ER Party Base Cost:	
Type:	string (str2)	
Missing "":	550/561	
Unique values:	1	

Value	Frequency	Percent
	550	98.04
6%	11	1.96

f2mmo13:

f2mmo14 Describe Stamping Agent Markup	or OTHER Party Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	

Missing .:

561/561

Value	Frequency	Percent
	561	100.00

f2mmo14:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo15	
Describe Distributor Markup for OTHER	Party Base Cost:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

#### f2mmo15:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo16		
Describe Dealer Markup for OTHER Pa	rty Base Cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

#### f2mmo16:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo17		
Describe Other Party for OTHER Par	ty Base Cost Markups:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

f2mmo17:

#### 1. SECTION: OTHER (MINIMUM MARKUP)

Party Base Cost:	
numeric (byte)	
[., .]	
0	
561/561	
	numeric (byte) [., .] 0

Value	Frequency	Percent
	561	100.00

#### f2mmo18:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo19				
Are above costs compounded when calculating the MP to the OTHER party?				
Туре:	numeric (byte)			
Label:	f2mmo19_			
Range:	[1, 1]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	550/561			

Value	Label	Frequency	Percent
1	Yes	11	1.96
.n	Not Applicable	550	98.04

f2mmo19:

1. SECTION: OTHER (MINIMUM MARKUP)

2. Long Description: Are the above costs compounded when calculating the minimum price to the OTHER party?

<b>7</b>				
f2mmo20				
5. Are trade discounts subtracted from the	OTHER party base cost?			
Туре:	numeric (byte)			
Label:	f2mmo20_			
Range:	[0, 0]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	550/561			

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

## f2mmo20:

1. SECTION: OTHER (MINIMUM MARKUP)

2mmo21	
a. OTHER Party: Do trade discounts includ	le customary cash discounts?
Type:	numeric (byte)
Label:	f2mmo21_
Range:	[., .]
Unique values:	0
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

# f2mmo21:

# 1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo22		
b. OTHER Party: Is there a presumed or se	et amount for trade discounts?	
Туре:	numeric (byte)	
Label:	f2mmo22_	
Range:	[., .]	
Unique values:	0	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	561/561	

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

#### f2mmo22:

f2mmo23		
OTHER Party: Describe Trade Discou	ints Set Amount or Percentage:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

# f2mmo23:

# 1. SECTION: OTHER (MINIMUM MARKUP)

unts removed from?	
numeric (byte)	
f2mmo24_	
[., .]	
0	
1	
0/561	
561/561	
	numeric (byte) f2mmo24_ [., .] 0 1 0/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

# f2mmo24:

# 1. SECTION: OTHER (MINIMUM MARKUP)

OTHER Party: Trade Discounts Removed from Other Description:		
numeric (byte)		
[., .]		
0		
561/561		

Value	Frequency	Percent
	561	100.00

### f2mmo25:

<sup>1.</sup> SECTION: OTHER (MINIMUM MARKUP)

f2mmo26		
6. Does the other party cost include carta	age costs?	
Туре:	numeric (byte)	
Label:	f2mmo26_	
Range:	[0, 0]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

# f2mmo26: 1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo27	
a. Are cartage costs only inclded if performed/paid f	or by OTHER party?
Туре:	numeric (byte)
Label:	f2mmo27_
Range:	[., .]
Unique values:	0
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	561/561

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmo27:

1. SECTION: OTHER (MINIMUM MARKUP)

2. Long Description: a. Are cartage costs only included if performed or paid for by the OTHER party?

f2mmo28			
b. Is there a set amount or percentage for OTHER party cartage costs?			
Туре:	numeric (byte)		
Label:	f2mmo28_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmo28:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo29		
Describe OTHER Party Cartage Costs Set Amount or Percentage:		
Type:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmo29:

#### f2mmo30 7. Does the OTHER party cost include a specific dollar amount? Type: numeric (byte) Label: f2mmo30\_ Range: [0, 0] Unique values: 1 Unique missing value codes: 1 Missing .: 0/561 Missing .\*: 550/561

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmo30:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo31		
Describe dollar amount included in	OTHER party cost:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmo31:

f2mmo32 8. Does the OTHER party cost include any other elements not listed?				
Туре:	numeric (byte)			
Label:	f2mmo32_			
Range:	[0, 0]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	550/561			

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

#### f2mmo32:

#### 1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo33			
Describe Other Elements Included in OTHER party Cost			
Туре:	numeric (byte)		
Range:	[., .]		
Unique values:	0		
Missing .:	561/561		

Value	Frequency	Percent
	561	100.00

#### f2mmo33:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo34				
9. OTHER Party: Is there a MP for sales to the same type of vendor?				
Туре:	numeric (byte)			
Label:	f2mmo34_			
Range:	[0, 0]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	550/561			

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

#### f2mmo34:

- 1. SECTION: OTHER (MINIMUM MARKUP)
- 2. Long Description: 9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales

f2mmo35 a. OTHER Party: How is the minimum price for these sales determined?			
Type: numeric (byte)			
Label:	f2mmo35_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmo35:

1. SECTION: OTHER (MINIMUM MARKUP)

(a) a c					
f2mmo36					
OTHER Party: MP for Sales to the Same Type of Vendor Markup Applied:					
Туре:		numeric (byte)			
Range:		[., .]			
Unique values:		0			
Missing .:		561/561			
Value	Frequency		Percent		

100.00

f2mmo36:

1. SECTION: OTHER (MINIMUM MARKUP)

561

f2mmo37 10. OTHER Party: Is there a different mark	kup for chain store sales?	
Туре:	numeric (byte)	
Label:	f2mmo37_	
Range:	[0, 0]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmo37:

1. SECTION: OTHER (MINIMUM MARKUP)

2. Long Description: 10. Is there a different cost of doing business or markup for sales to chain stores?

f2mmo38		
OTHER Party: Describe Markup Percentage for Chain Store Sales:		
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2mmo38:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo39		
11. Does law address situations where OT	HER party acts as retailer?	
Туре:	numeric (byte)	
Label:	f2mmo39_	
Range:	[0, 0]	
Unique values:	1	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	550/561	

Value	Label	Frequency	Percent
0	No	11	1.96
.n	Not Applicable	550	98.04

f2mmo39:

- 1. SECTION: OTHER (MINIMUM MARKUP)
- 2. Long Description: 11. Does the law address situations where the OTHER party acts as a retailer (sells direct

f2mmo40			
a. How is the MP calculated where the OTHER party acts as a retailer?			
Туре:	numeric (byte)		
Label:	f2mmo40_		
Range:	[., .]		
Unique values:	0		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	561/561		

Value	Label	Frequency	Percent
.n	Not Applicable	561	100.00

f2mmo40:

- 1. SECTION: OTHER (MINIMUM MARKUP)
- 2. Long Description: a. How is the minimum price calculated where the OTHER party acts as a retailer?

f2mmo41 Min Price Where the OTHER Party Ac	s as a Retailer Other Description:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

#### f2mmo41:

1. SECTION: OTHER (MINIMUM MARKUP)

f2mmo42	
11. OTHER Party Acts as a Retailer Citation	
Туре:	string (str26)
Missing "":	557/561
Unique values:	1

Value	Frequency	Percent
	557	99.29
Wis. Adm. Code ATCP 105.08	4	0.71

f2mmo42:

# **Below-Cost Sales**

f2bc1			
1. Does state permit rebate/coupon use resulting in below-cost sales?			
Туре:	numeric (byte)		
Label:	f2bc1_		
Range:	[1, 3]		
Unique values:	3		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	220/561		

Value	Label	Frequency	Percent
1	Yes	99	17.65
2	No	99	17.65
3	Silent	143	25.49
.n	Not Applicable	220	39.22

f2bc1:

1. SECTION: BELOW-COST SALES

2. Long Description: 1. Does the state permit the use of rebates or coupons that result in below-cost sales?

f2bc2		
1. Use of Rebates Resulting in Below-C	ost Sales Permitted Citation	
Type:	string (str55)	
Missing "":	439/561	
Unique values:	23	

Examples:

....

....

"72 P.S. § 217-A"

### f2bc2:

1. SECTION: BELOW-COST SALES

f2bc31		
a. Party can distribute coupons/reb	ates to the consumer: Manuf	
Туре:	numeric (byte)	
Label:	f2bc31_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	484	86.27
1	Checked	77	13.73

f2bc3\_\_\_1:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following parties can distribute coupons, or rebates to the consumer? (choice=Manufacturer)

f2bc32 a. Party can distribute coupons/rebates to the consu	ımer: Wholesaler
Туре:	numeric (byte)
Label:	f2bc32_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2bc3\_\_\_2:

- 1. SECTION: BELOW-COST SALES
- 2. Long Description: a. Which of the following parties can distribute coupons, or rebates to the consumer?

f2bc33		
a. Party can distribute coupons/reba	tes to the consumer: Dealer	
Туре:	numeric (byte)	
Label:	f2bc33_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2bc3\_\_\_3:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following parties can distribute coupons, or rebates to the consumer? (choice=Dealer)

f2bc34		
a. Party can distribute coupons/reb	ates to the consumer: Distrib	
Туре:	numeric (byte)	
Label:	f2bc34_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2bc3\_\_\_4:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following parties can distribute coupons, or rebates to the consumer? (choice=Distributor)

f2bc35		
a. Party can distribute coupons/reb	ates to the consumer: Retailer	
Туре:	numeric (byte)	
Label:	f2bc35_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	543	96.79
1	Checked	18	3.21

# f2bc3\_\_\_5:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following parties can distribute coupons, or rebates to the consumer? (choice=Retailer)

f2bc36				
a. Party can distri	bute coupons/rebates to t	he consumer: Agent		
Type:		numeric (byte)		
Label:		f2bc36_		
Range:		[0, 0]		
Unique values:		1		
Missing .:		0/561		
Value	Label	Frequency	Percent	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2bc3\_\_\_6:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following parties can distribute coupons, or rebates to the consumer? (choice=Agent)

f2bc37		
a. Party can distribute coupons/reba	ites to the consumer: None	
Туре:	numeric (byte)	
Label:	f2bc37_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2bc3\_\_\_7:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following parties can distribute coupons, or rebates to the consumer? (choice=None)

f2bc38			
a. Party can distribute coupons/rebates to the consumer: Silent			
Туре:	numeric (byte)		
Label:	f2bc38_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

f2bc3\_\_\_8:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following parties can distribute coupons, or rebates to the consumer? (choice=Silent)

f2bc39 a. Party can distribute coupons/rebat	es to the consumer: Other	
Туре:	numeric (byte)	
Label:	f2bc39_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

### f2bc3\_\_\_9:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following parties can distribute coupons, or rebates to the consumer? (choice=Other)

f2bc4		
Party Can Distribute Coupons or Re	pates Other Description:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

f2bc4:

1. SECTION: BELOW-COST SALES

2bc5 Parties That Can Distrib	ute Coupons/Rebates to t	the Consumer Citat	tion	
Type:		string (str69)		
Missing "":		504/561		
Unique values:	12			
Value	Frequency		Percent	
	504		89.84	

316 NAC Ch. 57, § 015 316 NAC	4	0.71
Ch. 57, § 016		
61 Pa. Code § 76.3	7	1.25
701 IAC 84.4(421B) 701 IAC	1	0.18
84.3(421B)		
701 IAC 84.4(421B) 701 IAC	6	1.07
84.3(421B)		
A.C.A. § 4-75-709 (2005)	7	1.25
Conn. Gen. Stat. § 12-326e	5	0.89
(2004)		
Conn. Gen. Stat. § 12-326e	2	0.36
(2004)		
Md. COMMERCIAL LAW Code	7	1.25
Ann. § 11-505		
Tenn. Code Ann. § 47-25-310	1	0.18
Tenn. Comp. R. & Regs. R. 1320-		
4-310		
Tenn. Code Ann. § 47-25-310	6	1.07
Tenn. Comp. R. & Regs. R. 1320-		
4-310		
W. Va. CSR § 175-8-11	7	1.25
W. Va. Code St. R. § 175-8-11	4	0.71

#### f2bc5:

1. SECTION: BELOW-COST SALES

f2bc61 b. Party can RECEIVE coupons/rebat	es from manufacturer: Wholesaler	
Туре:	numeric (byte)	
Label:	f2bc61_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

# f2bc6\_\_\_1:

1. SECTION: BELOW-COST SALES

2. Long Description: b. Which of the following parties can RECEIVE coupons, or rebates from the manufacturer: (choice=Wholesaler)

f2bc6 2				
b. Party can RECEIVE coupons/rebates from manufacturer: Retailer				
Туре:	numeric (byte)			
Label:	f2bc62_			
Range:	[0, 1]			

Unique values: Missing .: 2

#### 0/561

Value	Label	Frequency	Percent
0	Unchecked	543	96.79
1	Checked	18	3.21

# f2bc6\_\_\_2:

1. SECTION: BELOW-COST SALES

2. Long Description: b. Which of the following parties can RECEIVE coupons, or rebates from the manufacturer: (choice=Retailer)

f2bc63	om manufacturar: Concumar	
b. Party can RECEIVE coupons/rebates fro	om manufacturer. Consumer	
Туре:	numeric (byte)	
Label:	f2bc63_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	484	86.27
1	Checked	77	13.73

## f2bc6\_\_\_3:

1. SECTION: BELOW-COST SALES

2. Long Description: b. Which of the following parties can RECEIVE coupons, or rebates from the manufacturer: (choice=Consumer)

f2bc64 b. Party can RECEIVE coupons/rebate	es from manufacturer: Distributor	
Туре:	numeric (byte)	
Label:	f2bc64_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

## f2bc6\_\_\_4:

1. SECTION: BELOW-COST SALES

2. Long Description: b. Which of the following parties can RECEIVE coupons, or rebates from the manufacturer: (choice=Distributor)

f2bc65 b. Party can RECEIVE coupons/rebate	s from manufacturer: Dealer	
Туре:	numeric (byte)	
Label:	f2bc65_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

#### f2bc6\_\_\_5:

## 1. SECTION: BELOW-COST SALES

2. Long Description: b. Which of the following parties can RECEIVE coupons, or rebates from the manufacturer: (choice=Dealer)

f2bc66		
b. Party can RECEIVE coupons/rebate	s from manufacturer: Agent	
Туре:	numeric (byte)	
Label:	f2bc66_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2bc6\_\_\_6:

1. SECTION: BELOW-COST SALES

2. Long Description: b. Which of the following parties can RECEIVE coupons, or rebates from the manufacturer: (choice=Agent)

from manufacturer: Silent	
numeric (byte)	
f2bc67_	
[0, 0]	
1	
0/561	
	numeric (byte) f2bc67_ [0, 0] 1

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2bc6\_\_\_\_7:

1. SECTION: BELOW-COST SALES

2. Long Description: b. Which of the following parties can RECEIVE coupons, or rebates from the manufacturer: (choice=Silent)

f2bc68		
b. Party can RECEIVE coupons/reba	tes from manufacturer: Other	
Туре:	numeric (byte)	
Label:	f2bc68_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2bc6\_\_\_8:

1. SECTION: BELOW-COST SALES

2. Long Description: b. Which of the following parties can RECEIVE coupons, or rebates from the manufacturer: (choice=Other)

f2bc69				
b. Party can RECEIVI	E coupons/rebates fron	n manufacturer: None		
Туре:		numeric (byte)		
Label:		f2bc69_		
Range:		[0, 0]		
Unique values:		1		
Missing .:		0/561		
Value	Lahel	Frequency	Percent	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2bc6\_\_\_9:

1. SECTION: BELOW-COST SALES

2. Long Description: b. Which of the following parties can RECEIVE coupons, or rebates from the manufacturer: (choice=None)

Party Can RECEIVE Coupons or Rebates Other Description:		
numeric (byte)		
[., .]		
0		
561/561		

Value	Frequency	Percent
	561	100.00

f2bc7:

f2bc8 b. Parties That Can RECEIVE Coupons/Rebates from	Manufacturer Citation
Туре:	string (str37)
Missing "":	522/561
Unique values:	8

Value	Frequency	Percent
	522	93.05
316 NAC Ch. 57, § 015	4	0.71
72 P.S. § 217-A 61 Pa. Code §	1	0.18
76.3		

72 P.S. § 217-A 61 Pa. Code § 76.3	6	1.07
A.C.A. § 4-75-709 (2005)	7	1.25
Conn. Gen. Stat. § 12-326e	5	0.89
(2004)		
Conn. Gen. Stat. § 12-326e	2	0.36
(2004)		
Md. COMMERCIAL LAW Code	7	1.25
Ann. § 11-505		
W. Va. CSR § 175-8-11	7	1.25

## f2bc8:

1. SECTION: BELOW-COST SALES

f2bc9		
c. Can retailer RECEIVE coupons/rebates from wholesaler/distrib/dealer?		
Туре:	numeric (byte)	
Label:	f2bc9_	
Range:	[1, 3]	
Unique values:	3	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	462/561	

Value	Label	Frequency	Percent
1	Yes	11	1.96
2	No	22	3.92
3	Silent	66	11.76
.n	Not Applicable	462	82.35

f2bc9:

1. SECTION: BELOW-COST SALES

2. Long Description: c. Can a retailer RECEIVE coupons, or rebates from a wholesaler, distributor, or dealer?

f2bc10	
c. Can Retailer RECEIVE Coupons from Wholesaler/D	istrib/Dealer Citation
Туре:	string (str37)
Missing "":	532/561
Unique values:	6

Value	Frequency	Percent
	532	94.83
4-75-709	4	0.71
61 Pa. Code § 76.3	7	1.25
Conn. Gen. Stat. § 12-326e (2004)	5	0.89
Conn. Gen. Stat. § 12-326e (2004)	2	0.36

MD Comp. Treas. 03.02.03.08	4	0.71
Md. COMMERCIAL LAW Code	7	1.25
Ann. § 11-505		

f2bc10:

1. SECTION: BELOW-COST SALES

f2bc11				
2. Do states allow parties to meet the price of competitors?				
Туре:	numeric (byte)			
Label:	f2bc11_			
Range:	[1, 3]			
Unique values:	3			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	220/561			
C C				

Value	Label	Frequency	Percent
1	Yes	292	52.05
2	No	38	6.77
3	Silent	11	1.96
.n	Not Applicable	220	39.22

## f2bc11:

f2bc12			
2. Can Parties Meet Price of Competitors Cit	tation		
Туре:	string (str57)		
Missing "":	420/561		
Unique values:	29		
Examples:			
ш			
"ALM GL ch. 64C, § 16"			
f2bc12:			
1. SECTION: BELOW-COST SALES			
f2bc131			
a. Limitation to meeting price: Proximity to competitor			

a. Limitation to meeting price: Proximity to competitor		
Type:	numeric (byte)	
Label:	f2bc131_	
Range:	[0, 1]	
Unique values:	2	

Missing .:

0/561

Value	Label	Frequency	Percent
0	Unchecked	517	92.16
1	Checked	44	7.84

# f2bc13\_\_\_1:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following limitations apply to meeting the price of a competitor? (Select all that apply.) (choice=Proximity to competitor)

f2bc132 a. Limitation to meeting price: Comp	etitor within state boundaries	
Туре:	numeric (byte)	
Label:	f2bc132_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	528	94.12
1	Checked	33	5.88

#### f2bc13\_\_\_2:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following limitations apply to meeting the price of a competitor? (Select all that apply.) (choice=Competitor within state boundaries)

f2bc133				
a. Limitation to meeting price: Same article OR Same service				
Туре:	numeric (byte)			
Label:	f2bc133_			
Range:	[0, 1]			
Unique values:	2			
Missing .:	0/561			

Value	Label	Frequency	Percent
0	Unchecked	302	53.83
1	Checked	259	46.17

## f2bc13\_\_\_3:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following limitations apply to meeting the price of a competitor? (Select all that apply.) (choice=Same article OR Same service)

f2bc134		
a. Limitation to meeting price: Com	ptr price must be legal/at cost	
Туре:	numeric (byte)	
Label:	f2bc134_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	299	53.30
1	Checked	262	46.70

#### f2bc13\_\_\_4:

## 1. SECTION: BELOW-COST SALES

2. Long Description: a. Which of the following limitations apply to meeting the price of a competitor? (Select all that apply.) (choice=Competitor price must be legal OR At cost to competitor)

f2bc135 a. Limitation to meeting price: Other		
Туре:	numeric (byte)	
Label:	f2bc135_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	524	93.40
1	Checked	37	6.60

f2bc13\_\_\_5:

## 1. SECTION: BELOW-COST SALES

2. a. Which of the following limitations apply to meeting the price of a competitor? (Select all that apply.) (choice=Other)

f2bc136 a. Limitation to meeting price: None	
Туре:	numeric (byte)
Label:	f2bc136_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2bc13\_\_\_6:

1. SECTION: BELOW-COST SALES

2. a. Which of the following limitations apply to meeting the price of a competitor? (Select all that apply.) (choice=None)

f2bc14				
a. Other Limitation to Me	eting Competitors Price I	Description		
Туре:		string (str87)		
Missing "":		524/561		
Unique values:		4		
Value	Frequency		Percent	
	524		93.40	

* same terms and conditions *	11	1.96
competitor price used for		
comparison must be current		
The competitor has approval	11	1.96
from department to sell at price		
below presumptive minimum.		
legal competition (no mention	11	1.96
of legal PRICE)		
price of competitor being met	4	0.71
must be current		

## f2bc14:

1. SECTION: BELOW-COST SALES

f2bc15		
3. Does the state address combination sales	;?	
Туре:	numeric (byte)	
Label:	f2bc15_	
Range:	[0, 1]	
Unique values:	2	
Unique missing value codes:	1	
Missing .:	0/561	
Missing .*:	221/561	

Value	Label	Frequency	Percent
0	No	54	9.63
1	Yes	286	50.98
.n	Not Applicable	221	39.39

#### f2bc15:

1. SECTION: BELOW-COST SALES

f2bc161			
State addresses following: Buy One, Get One/Multi-Pack Sales (TP)			
Туре:	numeric (byte)		
Label:	f2bc161_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		

Value	Label	Frequency	Percent
0	Unchecked	286	50.98
1	Checked	275	49.02

## f2bc16\_\_\_1:

1. SECTION: BELOW-COST SALES

2. Long Description: If yes, which types of sales does the state address? (Select all that apply) (choice=Buy One,

f2bc162			
State addresses following: Tobacco + Coupon/Concession/Rebate			
Туре:	numeric (byte)		
Label:	f2bc162_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		

Value	Label	Frequency	Percent
0	Unchecked	330	58.82
1	Checked	231	41.18

f2bc16\_\_\_2:

1. SECTION: BELOW-COST SALES

2. Long Description: If yes, which types of sales does the state address? (Select all that apply) (choice=Tobacco

+ Coupon/Concession/Rebate)

/te)
3

Value	Label	Frequency	Percent
0	Unchecked	286	50.98
1	Checked	275	49.02

f2bc16\_\_\_3:

1. SECTION: BELOW-COST SALES

2. Long Description: If yes, which types of sales does the state address? (Select all that apply) (choice=Tobacco

+ Non-Tobacco Product)

f2bc17				
a. With BOGO/N	/lulti-Pack sales, can total p	rice be below combined cost?	?	
Туре:		numeric (byte)		
Label:		f2bc17_		
Range:	ange: [0, 1]			
Unique values:		2		
Unique missing	g value codes:	1		
Missing .:		0/561		
Missing .*:		286/561		
2				
Value	Label	Frequency	Percent	

For additional information on this project visit <u>www.tobacconomics.org</u>

0	No	231	41.18
1	Yes	44	7.84
.n	Not Applicable	286	50.98

f2bc17:

1. SECTION: BELOW-COST SALES

2. Long Description: a. With BOGO or Multi-Pack sales, can the total selling price for both items be below the combined cost for both items?

sing manuf coupons
numeric (byte)
f2bc181_
[0, 1]
2
0/561

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

## f2bc18\_\_\_1:

1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=When using manuf. coupons/concessions)

f2bc182			
i. BOGO/MP: Sale can be below cost: When dist compensates seller			
Туре:	numeric (byte)		
Label:	f2bc182_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2bc18\_\_\_2:

1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=Where manuf. or other distributing party compensates the seller for the difference in sale price vs. actual cost (i.e. value of the coupon))

f2bc183 i. BOGO/MP: Sale can be below cost	t: When manuf gives gratis product	
Туре:	numeric (byte)	
Label:	f2bc183_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	528	94.12
1	Checked	33	5.88

#### f2bc18\_\_\_3:

1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=Where manuf supplies a gratis product being bundled with the sale)

f2bc184 i. BOGO/MP: Sale can be below cost:	For all sales with coupons	
Type:	numeric (byte)	
Label:	f2bc184_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2bc18\_\_\_4:

1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=All sales with coupons/concessions (no listed limitations)

f2bc185 i. BOGO/MP: Sale can be below cost when: Other	
Туре:	numeric (byte)
Label:	f2bc185_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2bc18\_\_\_5:

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=Other)

f2bc19 BOGO/Multi-Pack: Other Situation When Sale Can	Be Below Cost:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

#### f2bc19:

1. SECTION: BELOW-COST SALES

f2bc20	
b. For sales with tobacco product and cou	upon, can TP be sold below cost?
Type:	numeric (byte)
Label:	f2bc20_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	330/561

Value	Label	Frequency	Percent
0	No	143	25.49
1	Yes	88	15.69
.n	Not Applicable	330	58.82

f2bc20:

1. SECTION: BELOW-COST SALES

2. Long Description: b. With sales involving a tobacco product and a coupon/concession, can the tobacco product be sold below cost?

f2bc211 i. W/ coupon: Sale can be below co	ost: When using manuf coupons	
Туре:	numeric (byte)	
Label:	f2bc211_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	484	86.27
1	Checked	77	13.73

## f2bc21\_\_\_1:

1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=When using manuf. coupons/concessions)

f2bc212		
i. W/ coupon: Sale can be below co	ost: When dist compensates seller	
Туре:	numeric (byte)	
Label:	f2bc212_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		
Malua	<b>F</b>	Deveent

Value	Label	Frequency	Percent
0	Unchecked	517	92.16
1	Checked	44	7.84

## f2bc21\_\_\_2:

1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=Where manuf. or other distributing party compensates the seller for the difference in sale price vs. actual cost (i.e. value of the coupon))

f2bc213				
i. W/ coupon: Sale can be be	low cost: When manuf g	ives gratis prodct		
Туре:		numeric (byte)		
Label:		f2bc213_		
Range:		[0, 0]		
Unique values:		1		
Missing .:		0/561		
Value	ahel	Frequency	Percent	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2bc21\_\_\_3:

1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=Where manuf supplies a gratis product being bundled with the sale)

f2bc214 i. W/ coupon: Sale can be below co	st: For all sales with coupons	
Type:	numeric (byte)	
Label:	f2bc214_	
Range:	[0, 0]	
Unique values:	1	

Missing .:

0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2bc21\_\_\_4:

#### 1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=All sales with coupons/concessions (no listed limitations)

f2bc215	
i. W/ coupon: Sale can be below cost when: Other	er
Туре:	numeric (byte)
Label:	f2bc215_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2bc21\_\_\_5:

- 1. SECTION: BELOW-COST SALES
- 2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=Other)

f2bc22		
W/ coupon: Other Situation When	Sale Can Be Below Cost Description:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

#### f2bc22:

f2bc23 c. For sales of tobacco prod and non-TP, can total price be below cost?				
Туре:	numeric (byte)			
Label:	f2bc23_			
Range:	[0, 1]			
Unique values:	2			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	286/561			

Value	Label	Frequency	Percent
0	No	231	41.18
1	Yes	44	7.84
.n	Not Applicable	286	50.98

f2bc23:

1. SECTION: BELOW-COST SALES

2. Long Description: c. With sales involving a tobacco product and a non-tobacco product, can the total, combined price of all items be below cost?

f2bc241 i. TP/non-TP: Sale can be below cos	t: When using manuf coupons	
1. TP/HUII-TP. Sale Call be below Cos	t. When using manul coupons	
Туре:	numeric (byte)	
Label:	f2bc241_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

#### f2bc24\_\_\_1:

1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=When using manuf. coupons/concessions)

f2bc242				
i. TP/non-TP: Sale can be below cost: When dist compensates seller				
Type:	numeric (byte)			
Label:	f2bc242_			
Range:	[0, 0]			
Unique values:	1			
Missing .:	0/561			

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2bc24\_\_\_2:

1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=Where manuf. or other distributing party compensates the seller for the difference in sale price vs. actual cost (i.e. value of the coupon))

f2bc243 i. TP/non-TP: Sale can be below cos	t: When manuf gives gratis prodct	
Туре:	numeric (byte)	
Label:	f2bc243	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	528	94.12
1	Checked	33	5.88

#### f2bc24\_\_\_3:

1. SECTION: BELOW-COST SALES

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=Where manuf supplies a gratis product being bundled with the sale)

f2bc244 i. TP/non-TP: Sale can be below cost	: For all sales with coupons	
Туре:	numeric (byte)	
Label:	f2bc244_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2bc24\_\_\_4:

2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=All sales with coupons/concessions (no listed limitations)

f2bc245		
i. TP/non-TP: Sale can be below cost	when: Other	
Туре:	numeric (byte)	
Label:	f2bc245_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2bc24\_\_\_5:

- 1. SECTION: BELOW-COST SALES
- 2. Long Description: i. If yes, when can the sale be below cost (Select all that apply): (choice=Other)

f2bc25 TP/non-TP: Other Situation When Sal	e Can Be Below Cost Description	
Type:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	

Value	Frequency	Percent
	561	100.00

## f2bc25:

f2bc26 3. Combination Sales Citation	
Туре:	string (str42)
Missing "":	485/561
Unique values:	19

Value	Frequency	Percent
	485	86.45
10 M.R.S.A. § 1202(3)	4	0.71
6 Del.C. § 2604	4	0.71
61 Pa. Code § 76.2, .3	4	0.71
ACA 4-75-709	4	0.71
ARM 42.31.307	4	0.71
AS § 43.50.720	4	0.71
Burns Ind. Code Ann. § 24-3-2-4	4	0.71

4	0.71
4	0.71
4	0.71
4	0.71
4	0.71
4	0.71
4	0.71
4	0.71
4	0.71
4	0.71
4	0.71
4	0.71
	4 4 4 4 4 4 4 4 4 4 4 4 4 4

#### f2bc26:

1. SECTION: BELOW-COST SALES

f2bc27	
4. Does the state define trade discounts?	
Туре:	numeric (byte)
Label:	f2bc27_
Range:	[0, 1]
Unique values:	2
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	221/561

Value	Label	Frequency	Percent
0	No	285	50.80
1	Yes	55	9.80
.n	Not Applicable	221	39.39

f2bc27:

f2bc31				
a. Are manuf dis	ct progs considered trade o	liscts in calculating cost?		
Туре:		numeric (byte)		
Label:		f2bc31_		
Range:		[1, 3]		
Unique values:		3		
Unique missing	value codes:	1		
Missing .:		0/561		
Missing .*:		506/561		
Mahaa	Labal	<b>F</b>	Danaant	
Value	Label	Frequency	Percent	

1	Yes	22	3.92
2	No	16	2.85
3	Silent	17	3.03
.n	Not Applicable	506	90.20

f2bc31:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Are buydowns, master-type plans, or other manufacturer-sponsored discount programs considered or defined as trade discounts for purposes of calculating the presumptive cost?

2bc28 4. Trade Discounts Definition Citat	ion			
Туре:		string (str77)		
Missing "":		536/561		
Unique values:		7		
Value	Frequency		Percent	
	536		95.54	
316 NAC Ch. 57, § 010.12F	4		0.71	
Directive 02-2: Cigarette	1		0.18	
Manufacturer Promotional				
Programs				
Directive 02-2: Cigarette	4		0.71	
Manufacturer Promotional				
Programs				
OKLAHOMA TAX COMMISSION	7		1.25	
2000 Okla. Tax LEXIS 133				
August 29, 2000				
STATE OF NEW YORK-	1		0.18	
DEPARTMENT OF TAXATION				
AND FINANCE 2000 N.Y. Tax				
LEXIS 67				
STATE OF NEW YORK-	4		0.71	
DEPARTMENT OF TAXATION				
AND FINANCE 2000 N.Y. Tax				
LEXIS 67				
Wis. Adm. Code ATCP 105.007	4		0.71	

f2bc28:

1. SECTION: BELOW-COST SALES

f2bc291		
5. State law on trade discounts refe		
Туре:	numeric (byte)	
Label:	f2bc291_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

For additional information on this project visit <u>www.tobacconomics.org</u>

Value	Label	Frequency	Percent
0	Unchecked	496	88.41
1	Checked	65	11.59

f2bc29\_\_\_1:

1. SECTION: BELOW-COST SALES

2. Long Description: 5. Which of the following terms does state law reference or define? (Select all that apply) (choice=Buy Down)

f2bc292 5. State law on trade discounts refe	rences: Master-Type Program/Plan	
Туре:	numeric (byte)	
Label:	f2bc292_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	540	96.26
1	Checked	21	3.74

f2bc29\_\_\_2:

1. SECTION: BELOW-COST SALES

2. Long Description: 5. Which of the following terms does state law reference or define? (Select all that apply) (choice=Master-Type Program or Plan)

f2bc293		
5. State law on trade discounts refe	rences: Paperless Coupons	
Type:	numeric (byte)	
Label:	f2bc293_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2bc29\_\_\_3:

1. SECTION: BELOW-COST SALES

2. Long Description: 5. Which of the following terms does state law reference or define? (Select all that apply) (choice=Paperless Coupons)

f2bc294 5. State law on trade discounts refer	ences: None of the Above	
Туре:	numeric (byte)	
Label:	f2bc294_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	286	50.98
1	Checked	275	49.02

## f2bc29\_\_\_4:

1. SECTION: BELOW-COST SALES

2. Long Description: 5. Which of the following terms does state law reference or define? (Select all that apply) (choice=None of the Above)

f2bc30 a. Can parties include manuf progm discts when calculating presump cost?			
Туре:	numeric (byte)		
Label:	f2bc30_		
Range:	[1, 3]		
Unique values:	3		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	496/561		

Value	Label	Frequency	Percent
1	Yes	22	3.92
2	No	21	3.74
3	Silent	22	3.92
.n	Not Applicable	496	88.41

f2bc30:

1. SECTION: BELOW-COST SALES

2. Long Description: a. Does the state allow parties to include discounts stemming from buydowns, mastertype plans, or other manufacturer-sponsored programs when calculating their presumptive cost?

f2bc32		
5. Trade Discounts-Related Refere	nces/Definitions Citation	
Туре:	string (str98)	
Missing "":	539/561	
Unique values:	6	

Value	Frequency	Percent
	539	96.08

AR AG opinions: No 99-229	4	0.71
October 6, 1999; No 99-098 May		
7, 1999; No 98-266 January 27,		
1999		
COMAR 03.02.03.08	4	0.71
Directive 02-2: Cigarette	1	0.18
Manufacturer Promotional		
Programs		
Directive 02-2: Cigarette	4	0.71
Manufacturer Promotional		
Programs		
LEVINSON v. NEW YORK STATE	4	0.71
DEPARTMENT OF TAXATION AND		
FINANCE, 10 Misc.3d 1065(A), Dec.		
23, 2005.		
OKLAHOMA TAX COMMISSION	5	0.89
2000 Okla. Tax LEXIS 133 August		
29, 2000		

## f2bc32:

1. SECTION: BELOW-COST SALES

# **Penalties**

f2p1				
<ol> <li>Are there penalties associated with minimum markup or pricing laws?</li> </ol>				
Туре:	numeric (byte)			
Label:	f2p1_			
Range:	[1, 1]			
Unique values:	1			
Unique missing value codes:	1			
Missing .:	0/561			
Missing .*:	220/561			
<u> </u>				

Value	Label	Frequency	Percent
1	Yes	341	60.78
.n	Not Applicable	220	39.22

## f2p1:

1. SECTION: PENALTIES

2. Long Description: 1. Are there specific penalties for non-compliance with minimum markup or pricing laws?

f2p2 1. Penalties Citation		
Туре:	string (str39)	
Missing "":	406/561	
Unique values:	28	

#### Examples:

- ....
- ....
- ....

"Alaska Stat. § 43.50.790"

# f2p2:

1. SECTION: PENALTIES

f2p31		
2. The following acts as primary end	orcmt agency: Dept. of Revenue/Tax	
Туре:	numeric (byte)	
Label:	f2p31_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
wissing .:	0/301	

Value	Label	Frequency	Percent
0	Unchecked	466	83.07
1	Checked	95	16.93

# f2p3\_\_\_1:

1. SECTION: PENALTIES

2. Long Description: 2. Which of the following acts as the primary enforcement agency: (choice=Dept. of Revenue or Tax)

2. The following acts as primary enforcmt agency: Attorney General			
numeric (byte)			
f2p32_			
[0, 1]			
2			
0/561			

Value	Label	Frequency	Percent
0	Unchecked	528	94.12
1	Checked	33	5.88

f2p3\_\_\_2:

1. SECTION: PENALTIES

2. Long Description: 2. Which of the following acts as the primary enforcement agency: (choice=Attorney General)

f2p33				
2. The following acts as primary enforcmt agency: Bd of Equalization				
Туре:	numeric (byte)			
Label:	f2p33_			
Range:	[0, 0]			
Unique values:	1			
Missing .:	0/561			

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

# f2p3\_\_\_3:

1. SECTION: PENALTIES

2. Long Description: 2. Which of the following acts as the primary enforcement agency: (choice=Board of Equalization)

f2p34			
2. The following acts as primary enforcmt agency: Other			
Туре:	numeric (byte)		
Label:	f2p34_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		
W13511B	0,501		

Value	Label	Frequency	Percent
0	Unchecked	355	63.28
1	Checked	206	36.72

#### f2p3\_\_\_4:

1. SECTION: PENALTIES

2. Long Description: 2. Which of the following acts as the primary enforcement agency: (choice=Other)

f2p35 2. The following acts as primary enfo	rcmt agency: Silent	
Type:	numeric (byte)	
Label:	f2p35_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2p3\_\_\_5:

1. SECTION: PENALTIES

2. Long Description: 2. Which of the following acts as the primary enforcement agency: (choice=Silent)

f2p4	
Other Primary Enforcement Agency Description	:
Туре:	string (str51)
Missing "":	355/561
Unique values:	20

Value	Frequency	Percent
	355	63.28
Alcohol Beverage Control	11	1.96
Commissioner		
Alcohol and Tobacco	11	1.96
Commission		
Arkansas Tobacco Control Board	11	1.96
Commissioner of Commerce	11	1.96
Commissioner of Revenue	11	1.96
Commissioner of Revenue	11	1.96
Services		
Commissioner of Taxation and	11	1.96
Finance		
Department of the Treasury -	11	1.96
Division of Taxation		
Dept of Health and Welfare	11	1.96
Dept. of Agriculture, trade and	11	1.96
consumer protection		
Dept. of Commerce, Community	4	0.71
and Economic		
Mayor	11	1.96
Secretary of Finance	11	1.96
State Comptroller	11	1.96
State Tax Commission	11	1.96
Tax Administrator	11	1.96
Tax Commission	11	1.96

Tax Commission - Cigarette Tax Division	11	1.96
liquor control board	4	0.71
secretary of revenue and regulation	11	1.96

## f2p4:

1. SECTION: PENALTIES

f2p5	
2. Primary Enforcement Agency Citation	
Туре:	string (str38)
Missing "":	402/561
Unique values:	28
Examples:	
"C.R.S. 6-2-111 (2004)"	
f2p5:	
1. SECTION: PENALTIES	
1. SECTION: PENALTIES	

# **OTP Minimum Pricing and Markup Laws**

f2otp1			
1. Does the state regulate the minimum price of OTP?			
Туре:	numeric (byte)		
Label:	f2otp1_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		

Value	Label	Frequency	Percent
0	No	488	86.99
1	Yes	73	13.01

# f2otp1:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

f2otp2 1. Min Price of OTP Citation	
Туре:	string (str110)
Missing "":	529/561
Unique values:	5

Value	Frequency	Percent
	529	94.30
-139.75	7	1.25
20 NYCRR § 89.2	7	1.25
68 Okl. St. § 327	7	1.25
R.I. Gen. Laws § 6-13-2	7	1.25
TIR 08-9: 'Changes in Law	4	0.71
Relating to Tobacco Sales under		
G.L. c. 62C, G.L. c. 64C, a c. 64H'		
ALM GL c 64C		

# f2otp2:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

f2otp3			
2. Are OTPs regulated using the same minimum pricing laws as cigarettes?			
Туре:	numeric (byte)		
Label:	f2otp3_		
Range:	[0, 1]		
Unique values:	2		
Unique missing value codes:	1		
Missing .:	0/561		
Missing .*:	488/561		

Value	Label	Frequency	Percent
0	No	22	3.92
1	Yes	51	9.09
.n	Not Applicable	488	86.99

# f2otp3:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

f2otp4	
a. If no, how are the OTP products regulate	ed?
Туре:	numeric (byte)
Label:	f2otp4_
Range:	[1, 1]
Unique values:	1
Unique missing value codes:	1
Missing .:	0/561
Missing .*:	539/561
	-

Value	Label	Frequency	Percent
1	Invoice/Replacement	22	3.92
	Cost to Vendor		
.n	Not Applicable	539	96.08

f2otp4:

#### 1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

f2otp4oth How OTPs Are Regulated Other Descriptio	n:
Туре:	numeric (byte)
Range:	[., .]
Unique values:	0
Missing .:	561/561

Value	Frequency	Percent
	561	100.00

#### f2otp4oth:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

f2otp411		
b. The following party has a MP for	OTP: Manufacturer	
Туре:	numeric (byte)	
Label:	f2otp411_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2otp41\_\_\_1:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: b. Which parties have a regulated minimum price for OTP? (choice=Manufacturer)

f2otp412			
b. The following party has a MP for OTP: Wholesaler - Traditional			
Туре:	numeric (byte)		
Label:	f2otp412_		
Range:	[0, 1]		
Unique values:	2		
Missing .:	0/561		

Value	Label	Frequency	Percent
0	Unchecked	539	96.08
1	Checked	22	3.92

f2otp41\_\_\_2:

- 1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS
- 2. Long Description: b. Which parties have a regulated minimum price for OTP? (choice=Wholesaler -

# Traditional)

f2otp413				
b. The following party has a MP for OTP: WholesalerCash and Carry				
Туре:	numeric (byte)			
Label:	f2otp413_			
Range:	[0, 0]			
Unique values:	1			
Missing .:	0/561			
-				

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2otp41\_\_\_3:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: b. Which parties have a regulated minimum price for OTP? (choice=Wholesaler - Cash and Carry)

f2otp414 b. The following party has a MP for OTP: Dealer	
Туре:	numeric (byte)
Label:	f2otp414_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2otp41\_\_\_4:

- 1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS
- 2. Long Description: b. Which parties have a regulated minimum price for OTP? (choice=Dealer)

f2otp415		
b. The following party has a MP for	OTP: Distributor	
Туре:	numeric (byte)	
Label:	f2otp415_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
wilsonig	0/301	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2otp41\_\_\_5:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: b. Which parties have a regulated minimum price for OTP? (choice=Distributor)

f2otp416	
b. The following party has a MP for OTP: Retailer	numerie (hute)
Туре:	numeric (byte)
Label:	f2otp416_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

#### f2otp41\_\_\_6:

- 1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS
- 2. Long Description: b. Which parties have a regulated minimum price for OTP? (choice=Retailer)

f2otp417 b. The following party has a MP for OTP: Agent	
Туре:	numeric (byte)
Label:	f2otp417_
Range:	[0, 0]
Unique values:	1
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

## f2otp41\_\_\_7:

- 1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS
- 2. Long Description: b. Which parties have a regulated minimum price for OTP? (choice=Agent)

f2otp418		
b. The following party has a MP for	DTP: Other	
Туре:	numeric (byte)	
Label:	f2otp418_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
0		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

#### f2otp41\_\_\_8:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: b. Which parties have a regulated minimum price for OTP? (choice=Other)

<b>Co</b>		
f2otp41oth		
Other Party With a Min Price for OT	P Description:	
Туре:	numeric (byte)	
Range:	[., .]	
Unique values:	0	
Missing .:	561/561	
-		

Value	Frequency	Percent
	561	100.00

#### f2otp41oth:

### 1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

## f2otp5

3. Do the states MP laws list the types of OTP to which they apply?

Type:

f2otp5_
[1, 1]
1
1
0/561
488/561

Value	Label	Frequency	Percent
1	Yes	73	13.01
.n	Not Applicable	488	86.99

f2otp5:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: 3. Do the states minimum pricing laws list the types of OTP to which these laws apply (including the use of the general terms tobacco or tobacco products)?

f2otp61		
a. The following OTP is mentioned:	Tobacco Products or tobacco	
Туре:	numeric (byte)	
Label:	f2otp61_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	506	90.20
1	Checked	55	9.80

f2otp6\_\_\_1:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Tobacco Products or tobacco)

f2otp62 a. The following OTP is mentioned: Cigars	
Туре:	numeric (byte)
Label:	f2otp62_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	506	90.20
1	Checked	55	9.80

f2otp6\_\_\_2:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Cigars)

f2otp63		
a. The following OTP is mentioned: L	ittle Cigars	
Туре:	numeric (byte)	
Label:	f2otp63_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	532	94.83
1	Checked	29	5.17

f2otp6\_\_\_3:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Little Cigars)

f2otp64 a. The following OTP is mentioned:	Roll-your-own	
Туре:	numeric (byte)	
Label:	f2otp64_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2otp6\_\_\_4:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Roll-your-own)

f2otp65	Dino tobacco				
a. The following OTP is mentioned: Pipe tobacco					
Туре:	numeric (byte)				
Label:	f2otp65_				
Range:	[0, 1]				
Unique values:	2				
Missing .:	0/561				

Value	Label	Frequency	Percent
0	Unchecked	528	94.12
1	Checked	33	5.88

f2otp6\_\_\_5:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Pipe tobacco)

f2otp66 a. The following OTP is mentioned: Che	ewing tobacco	
Туре:	numeric (byte)	
Label:	f2otp66_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	517	92.16
1	Checked	44	7.84

f2otp6\_\_\_6:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Chewing tobacco)

f2otp67		
a. The following OTP is mentioned: Cigarillos		
Туре:	numeric (byte)	
Label:	f2otp67_	
Range:	[0, 0]	
Unique values:	1	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2otp6\_\_\_\_7:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Cigarillos)

f2otp68 a. The following OTP is mentioned: N	loist snuff	
Туре:	numeric (byte)	
Label:	f2otp68_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	517	92.16
1	Checked	44	7.84

f2otp6\_\_\_8:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Moist snuff)

f2otp69		
a. The following OTP is mentioned: Dry snuff		
Туре:	numeric (byte)	
Label:	f2otp69_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	Unchecked	517	92.16

1 Checked 44	7.84
--------------	------

f2otp6\_\_\_\_9:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Dry snuff)

f2otp610		
a. The following OTP is mentioned:	Shus or Smokeless tobacco	
Туре:	numeric (byte)	
Label:	f2otp610_	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	
-		

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2otp6\_\_\_10:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Snus or Smokeless tobacco)

f2otp611				
a. The following OT	P is mentioned: Dissolva	ables		
Туре:		numeric (byte)		
Label:		f2otp611_		
Range:		[0, 0]		
Unique values:		1		
Missing .:		0/561		
-				
Value	Labol	Frequency	Dorcont	

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2otp6\_\_\_11:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Dissolvables)

f2otp612 a. The following OTP is mentioned: E-cigarettes	
Туре:	numeric (byte)
Label:	f2otp612_
Range:	[0, 0]
Unique values:	1

Missing .:

0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2otp6\_\_\_12:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=E-cigarettes)

f2otp613 a. The following OTP is mentioned: Bidis	5
Type:	numeric (byte)
Label:	f2otp613_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	550	98.04
1	Checked	11	1.96

f2otp6\_\_\_13:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Bidis)

rettes or Kretek
numeric (byte)
f2otp614
[0, 0]
1
0/561

Value	Label	Frequency	Percent
0	Unchecked	561	100.00

f2otp6\_\_\_14:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Clove cigarettes or Kretek)

#### f2otp6\_\_\_15

a. The following OTP is mentioned: Other

numeric (byte)

Label:	f2otp615_
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	Unchecked	528	94.12
1	Checked	33	5.88

f2otp6\_\_\_15:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2. Long Description: a. Indicate which of the following OTPs are specifically mentioned in the law (select all that apply): (choice=Other)

f2otp7	
Other OTP Specifically Mentioned Description:	
Туре:	string (str85)
Missing "":	528/561
Unique values:	3

Value	Frequency	Percent
	528	94.12
cheroots, stogies	11	1.96
snuff flour, cavendish, plug and twist tobacco, cheroots, stogies, periques	11	1.96
tobacco intended for smoking	11	1.96

f2otp7:

1. SECTION: OTP MINIMUM PRICING AND MARKUP LAWS

2otp8				
I. OTP Min Pricing and Markup L	aws Overall Citati.	on		
Туре:		string (str52)		
Missing "":		518/561		
Unique values:		6		
			1	
Value	Frequency		Percent	
	518		92.34	
139.75	4		0.71	
68 Okl. St. § 327	7		1.25	
72 PS 202-A	11		1.96	
Idaho Code § 39-5702	7		1.25	
McKinney's Tax Law § 470	11		1.96	
(incorporated by reference)				
TIR 08:9, ALM GL ch. 64C	3		0.53	

f2otp8:

# **Census Regions and Divisions**

northeast	
Census Region: Northeast	
Туре:	numeric (byte)
Label:	yesno_region
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	No	462	82.35
1	Yes	99	17.65

northeast:

#### 1. SECTION: CENSUS REGIONS AND DIVISIONS

midwest		
Census Region: Midwest		
Туре:	numeric (byte)	
Label:	yesno_region	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	No	429	76.47
1	Yes	132	23.53

midwest:

1. SECTION: CENSUS REGIONS AND DIVISIONS

south		
Census Region: South		
Туре:	numeric (byte)	
Label:	yesno_region	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	No	374	66.67
1	Yes	187	33.33

#### south:

#### 1. SECTION: CENSUS REGIONS AND DIVISIONS

west		
Census Region: West		
Туре:	numeric (byte)	
Label:	yesno_region	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	No	418	74.51
1	Yes	143	25.49

west:

#### 1. SECTION: CENSUS REGIONS AND DIVISIONS

region Census Region		
Туре:	numeric (byte)	
Label:	region	
Range:	[1, 4]	
Unique values:	4	
Missing .:	0/561	

Value	Label	Frequency	Percent
1	Northeast	99	17.65
2	Midwest	132	23.53
3	South	187	33.33
4	West	143	25.49

region:

1. SECTION: CENSUS REGIONS AND DIVISIONS

newengland		
Division 1: New England		
Туре:	numeric (byte)	
Label:	yesno_division	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	No	495	88.24
1	Yes	66	11.76

#### newengland:

#### 1. SECTION: CENSUS REGIONS AND DIVISIONS

midatlantic		
Division 2: Mid-Atlantic		
Туре:	numeric (byte)	
Label:	yesno_division	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	No	528	94.12
1	Yes	33	5.88

midatlantic:

#### 1. SECTION: CENSUS REGIONS AND DIVISIONS

eastnorcen Division 3: East North Central		
Туре:	numeric (byte)	
Label:	yesno_division	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	No	506	90.20
1	Yes	55	9.80

#### eastnorcen:

1. SECTION: CENSUS REGIONS AND DIVISIONS

wesnorcen	
Division 4: West North Central	
Туре:	numeric (byte)
Label:	yesno_division
Range:	[0, 1]
Unique values:	2
Missing .:	0/561
-	

Value	Label	Frequency	Percent
0	No	484	86.27
1	Yes	77	13.73

wesnorcen:

#### 1. SECTION: CENSUS REGIONS AND DIVISIONS

southatl Division 5: South Atlantic		
DIVISION 5. SOUTH ATIANTIC		
Туре:	numeric (byte)	
Label:	yesno_division	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	No	462	82.35
1	Yes	99	17.65

southatl:

1. SECTION: CENSUS REGIONS AND DIVISIONS

eastsocen	
Division 6: East South Central	
Туре:	numeric (byte)
Label:	yesno_division
Range:	[0, 1]
Unique values:	2
Missing .:	0/561
Missing .:	0/561

Value	Label	Frequency	Percent
0	No	517	92.16
1	Yes	44	7.84

eastsocen:

<sup>1.</sup> SECTION: CENSUS REGIONS AND DIVISIONS

westsocen Division 7: West South Central	
Туре:	numeric (byte)
Label:	yesno_division
Range:	[0, 1]
Unique values:	2
Missing .:	0/561

Value	Label	Frequency	Percent
0	No	517	92.16
1	Yes	44	7.84

westsocen:

#### 1. SECTION: CENSUS REGIONS AND DIVISIONS

mountain		
Division 8: Mountain		
Туре:	numeric (byte)	
Label:	yesno_division	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	No	473	84.31
1	Yes	88	15.69

mountain:

1. SECTION: CENSUS REGIONS AND DIVISIONS

pacific		
Division 9: Pacific		
Туре:	numeric (byte)	
Label:	yesno_division	
Range:	[0, 1]	
Unique values:	2	
Missing .:	0/561	

Value	Label	Frequency	Percent
0	No	506	90.20
1	Yes	55	9.80

pacific:

#### 1. SECTION: CENSUS REGIONS AND DIVISIONS

division		
Census Division		
Туре:	numeric (byte)	
Label:	division	
Range:	[1, 9]	
Unique values:	9	
Missing .:	0/561	

Value	Label	Frequency	Percent
1	New England (1)	66	11.76
2	Middle Atlantic (2)	33	5.88
3	East North Central (3)	55	9.80
4	West North Central (4)	77	13.73
5	South Atlantic (5)	99	17.65
6	East South Central (6)	44	7.84

7	West South Central (7)	44	7.84
8	Mountain (8)	88	15.69
9	Pacific (9)	55	9.80

division:

#### 1. SECTION: CENSUS REGIONS AND DIVISIONS

**Appendix: Decision Rules and Coding Guidance** 

# **U01: MINIMUM PRICING AND MARKUP LAWS – DECISION RULES**

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\*\*\* Where more than one answer choice may be selected, question states "Select all that apply." Where this phrase does not appear, answer choices are restricted to one.

Updated: 9/17/2014

# MINIMUM PRICING AND MARKUP LAWS

	State (Abbrev FIPS):	Answers	Explanations/Examples
replicatetype2	DATA REPLICATION for this record:	<ol> <li>None. FULL record data entered</li> <li>REPLICATE Partial: missing identical to year:</li> <li>REPLICATE FULL: all fields identical to year:</li> </ol>	No specific decision rule
replicateyr2	Year FROM WHICH to replicate missing data for this record:	2005 2006 2007 2008 2009 2010 2011 2012	No specific decision rule
f2coder	Coder Number	1 2 3 4 5	No specific decision rule
f2year	Year:	2005       2013         2006       2014         2007       2015         2008       2016         2009       2017         2010       2018         2011       2019         2012       2020	No specific decision rule

Label	Question	Answers	Explanations/Examples
Δ ΜΙΝΙ	MUM PRICING		
f2mp1	1. Does the state regulate the minimum price of cigarettes in its statutes or regulations?	1 - Yes 0 - No	No specific decision rule
f2mp3	<ul> <li>a. Minimum pricing is regulated using which of the following areas of law (select all that apply):</li> </ul>	f2mp31 - Tax or Revenue code f2mp32 - Unfair Sales or Trade law (located outside the Tax or Revenue codes) f2mp3 3 - Other	No specific decision rule
f2mp5	i. Describe Other:	Open-ended	No specific decision rule
f2mp6	2. How are the state's minimum pricing laws written? The minimum pricing laws specifically:	<ol> <li>1 - use the terms cigarette or tobacco</li> <li>2 - do NOT use the terms cigarettes or tobacco</li> <li>3 - use the term cigarette or tobacco in singular or limited provisions (not throughout laws)</li> </ol>	<ul> <li><u>"Use terms cigarette or tobacco</u>":         <ul> <li>Where one law applies an entire set of general pricing laws to cigarettes (that don't continue to use terms cigarette or tobacco), count as uses terms</li> <li><u>"Use the term cigarette or tobacco in singular or limited provisions (not throughout laws)</u>":             <ul></ul></li></ul></li></ul>
f2mp8	<ul> <li>a. If the laws do not use the terms cigarette or tobacco throughout (or at all), does a state case, AG opinion, or Dept. of Revenue Ruling explicitly apply its state minimum pricing laws to cigarettes?</li> </ul>	1 - Yes 0 - No	No specific decision rule
f2mp10	<ol> <li>How does the state regulate cigarette or tobacco sales:</li> </ol>	<ol> <li>1 - Cost of Product ONLY</li> <li>(Minimum Pricing no additional markup)</li> <li>2 - Cost plus Markup (Minimum Markup)</li> </ol>	<u>"Cost plus Markup"</u> A presumptive "cost of doing business" is added to the base cost of cigarettes or tobacco – generally written as a percentage – and applicable to various distributing parties.

apply)

f2mp12	a. Where no additional markup is	1 - Cost or Cost of the Product	No specific decision rule
	applied, how is the product's	2 - Actual price paid	
	minimum price defined?	3 - Other	
f2mp13	i. If other, Describe:	Open-ended	No specific decision rule
f2mp131	b. Where no additional markup is	1 - Wholesaler	<u>"Dealer"</u> : includes "vendor"
	applied, which parties must adhere to	2 - Wholesaler Cash and Carry	
	these minimum pricing regulations?	3 - Retailer	"Integrated Manuf Wholesaler-Retailer":
	(Select all that apply)	4 - Stamping Agent	Ex: "a manufacturer or producer of cigarettes and other
		5 - Dealer	tobacco products, fermented malt beverages, intoxicating
		6 - Distributor	liquor or wine fuel who acts as both a wholesaler and a
		7 - Any Person	retailer shall use its selling price to other retailers plus the
		8 - Integrated Manuf	wholesaler markup compounded with the retailer
		Wholesaler-Retailer	markup" - Wis. Adm. Code ATCP 105.005
f2mp14	4. May a party sell below the presumptive	1 - Yes	Yes: Where law suggests there could be proof of a lesser
	minimum price by proving a lower cost of	0 - No	cost of doing business
	doing business?		• Ex: "In the absence of satisfactory proof of a lesser
			cost of doing business by any wholesaler" - 6 Del.
			C. § 2602
<b>B. MINI</b>	MUM MARKUP		
f2mm201	To which of the following parties do the	1) Wholesaler	General Note on Form Structure: The parties selected here
	minimum markup laws apply? (Select all that	2 - Wholesaler Cash and Carry	result in corresponding questions below, as indicated by the
		1	

ny: (Select all that	2 - Wholesaler Cash and Carry	
	3 - Retailer	
	4 - Stamping Agent	
	5 - Dealer	
	6 - Distributor	
	7 - Any Person	
	8 - Integrated Manuf	
	Wholesaler-Retailer	

#### 9 - Other

General Note on Form Structure: The parties selected here result in corresponding questions below, as indicated by the headers indicating party-specific questions. Where party is NOT selected, the non-selected parties' corresponding sections do not appear, and the answers remain blank.

Selecting Parties: The parties selected GENERALLY should be those for which the state defines a "cost of doing business." While some states use party terms interchangeably to reflect a broader application, the parties selected here should be those with defined costs.
 Ex: "cost of the wholesale dealer/wholesaler"

• Wholesale Dealer = Wholesaler (NOT dealer)

Integrated manufacturer:

• "Where a retailer sells at retail any merchandise

			which is the product of his or its own manufacture" - 10 M.R.S. § 1202 (ME)
<b>BASIC COST</b> f2mm1	OF CIGARETTES           1. Does the state define a basic cost of cigarettes?	1 - Yes 0 - No	Yes: law uses term "basic cost" or "base cost"No:No:use of term "cost" without defining literal term "basiccost"General Form NoteIf "no" is selected, the following sub- questions, do not populate, and are left unanswered/not applicable.
f2mm3	a. Does the basic cost include:	<ul> <li>1 - Invoice or Replacement Cost</li> <li>2 - Gross Invoice Cost</li> <li>3 - Wholesale Minimum Price</li> <li>4 - Manufacturer's List Price</li> <li>5 - Selling Price to other</li> <li>Retailers</li> <li>6 - Other</li> </ul>	<ul> <li>These terms are terms of art, and should be coded literally.</li> <li>Invoice/Replacement Cost: <ul> <li>Even if the law uses the term "manufacturer," the use of "invoice" suggests that this should be coded as an invoice cost, not as a manuf. list price.</li> <li>Ex: "manufacturer's invoice cost of cigarettes by carton to the wholesale dealer" - NRS 370.005 (NV)</li> <li>Acceptable terms also include "true invoice cost"</li> </ul> </li> <li>Manuf. List Price: <ul> <li>"list cost of cigarettes as reported to the department by the manufacturer"</li> <li>"Manuf.'s list price"</li> </ul> </li> <li>Wholesale minimum price: <ul> <li>Ex: "the cost to the wholesaler from whom the cigarettes were purchased by the retailer" - MCA 16-10-103</li> </ul> </li> </ul>
f2mm301	i. Describe Other:	Open-ended	No specific decision rule

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f2mm4	b. Are trade discounts subtracted?	1 - Yes 0 - No	<ul> <li>Example of a Trade discount:         <ul> <li>"regular term discounts granted to distributors by manufacturers of cigarettes for cash payment customarily offered to distributors without discrimination may be used to reduce cost." - CA, 17026.5</li> <li><u>No</u>: trade discounts NOT subtracted where the cost is calculated without taking those discounts into account</li> <li>Ex: "Cost to wholesaler'" means the basic cost of the cigarettes, prior to deducting manufacturer's timely payment and stamping discounts and any other discounts or rebates" - Minn. Stat. § 325D.32</li> </ul> </li> </ul>
f2mm5	i. Do trade discounts include customary cash discounts?	1 - Yes 0 - No	<ul> <li>No:         <ul> <li>Use of "or" to differentiate between trade discount and cash discount.</li> <li>Ex: "minus any trade discount <u>or</u> discount for cash" - Md. COMMERCIAL LAW Code Ann. § 11-501</li> <li>Ex: "absent any cash <u>or</u> other discounts and/or concessions of any kind" - Tenn. Code Ann. § 47-25-302</li> </ul> </li> <li>Actual exclusion of cash discounts from trade discounts subtracted from basic/invoice cost         <ul> <li>Ex: "less all trade discounts except customary discounts for cash" - ALM GL ch. 64C, § 13 (MA)</li> </ul> </li> </ul>
f2mm6	ii. If no, is there a separate discount for customary cash payments?	1 - Yes 0 - No	<ul> <li>Yes:         <ul> <li>Use of "or" to differentiate between trade discount and cash discount.</li> <li>Ex: "minus any trade discount or discount for cash" - Md. COM. LAW Code Ann. § 11-501</li> <li>No:             <ul> <li>Trade discounts do not include customary cash discounts, and no language to suggest that</li> </ul> </li> </ul> </li> </ul>

			customary cash discounts can also be subtracted.
f2mm7	iii. Is there a set amount for trade discounts?	1 - Yes 0 - No	No specific decision rule
f2mm8	iv. Describe:	Open-ended	<b>Formatting Note</b> : Write ONLY the number as a percentage to the most specific level given.
			Yes:         No:           5.75%         Five and three-quarters percent           7.2%         7.2           0.6%         .6%
f2mm9	v. Is there a set amount for cash payments?	1 - Yes 0 - No	No specific decision rule
f2mm10	vi. Describe:	Open-ended	Formatting Note: Write ONLY the number as a percentage to the most specific level given.Yes:No:5.75%Five and three-quarters percent7.2%7.20.6%.6%
f2mm101	c. Are any taxes included?	1 - Yes 0 - No	<ul> <li>No: Where taxes are added outside of computation of Basic Cost</li> <li>Ex: "The minimum price computation for Montana taxed cigarettes is: Basic cost of cigarettes as defined in 16-10-103, MCA (ADD) Federal tax (ADD) Federal tax</li> <li>Basic cost of cigarettes <u>plus</u> taxes" - MONT. ADMIN. R. 42.31.308</li> </ul>

f2mm11	<ul> <li>i. If yes, which taxes are included? (Select all that apply)</li> <li>ii. If yes, how much of the taxes are included?</li> </ul>	f2mm111 - State (explicit reference) f2mm112 - Local (explicit reference) f2mm113 - Federal (explicit reference) f2mm114 - Full face value of stamps required by law (no explicit mention of state, fed, or local) 1 - 100% 2 - Less than 100%	<ul> <li>State: "state taxes", "taxes required by this state," "taxes required by tax laws of state," "state tax stamp"</li> <li>Ex: "the full face value of any stamps which may be required by any cigarette tax act of this state"</li> <li>Local: city, county, municipality, political subdivision</li> <li>State AND Local (explicit): <ul> <li>Ex: "full face value of any stamps or any tax which may be required by any cigarette tax act of this state or political subdivision thereof" - AR 4-75-702</li> <li>"Full face value of stamps required by law": references general taxes without using words state, federal, or local</li> <li>Ex: "full face value of any applicable excise taxes" DC ST § 28-4521</li> <li>Ex: "full face value of any stamps which may be required by this chapter" - Conn. Gen. Stat. § 12-326a (2004)</li> </ul> </li> <li>100%: <ul> <li>"full face value"</li> <li>"all"</li> </ul> </li> </ul>
			<ul> <li>"100% of applicable taxes"</li> <li>"face amount"         <ul> <li>Ex: "plus the face amount of the state cigarette excise" - ALM GL ch. 64C, § 13</li> </ul> </li> <li>Less than 100%: any amount less than full/100% amount</li> <li>Ex: "Basic cost of cigarettes" shall mean plus one-half of the full face value of any stamps which may be required by any cigarette tax act of this state:"         <ul> <li>I.C.A. § 421B.2 (IA)</li> </ul> </li> </ul>
f2mm13	iii. If less than 100%, what is the amount of taxes included:	Open-ended	<ul> <li>Formatting Note: Write ONLY the number as a percentage to the most specific level given.</li> <li>Yes: 50%</li> <li>No: half</li> </ul>
f2mm14	d. Does the definition include: "Other"	1 - Yes 0 - No	Common "others" include: <ul> <li>In-Freight charges not otherwise included</li> <li>Transportation costs</li> </ul>

			<ul> <li>Additional Fees (e.g. Non-Settlement Fee)</li> </ul>
f2mm15	i. If yes, describe:	Open-ended	No specific decision rule
WHOLESAI	ER - TRADITIONAL		
f2mmw1	1. Does the state define a minimum cost to the wholesaler?	1 - Yes 0 - No	No specific decision rule
f2mmw3	2. What is the base cost of this product?	<ol> <li>1 - Basic Cost</li> <li>2 - Invoice or Replacement Cost</li> <li>3 - Gross Invoice Cost</li> <li>4 - Wholesale Minimum Price</li> <li>5 - Manufacturer's List Price</li> <li>6 - Selling Price to other</li> <li>Retailers</li> <li>7 - Other</li> </ol>	<ul> <li>These terms are terms of art, and should be coded literally.</li> <li>Basic Cost: <ul> <li>"basic cost"</li> <li>"base cost"</li> </ul> </li> <li>Invoice/Replacement Cost: Even if the law uses the term "manufacturer," the use of "invoice" suggests that this should be coded as an invoice cost, not as a manuf. list price. <ul> <li>Ex: "manufacturer's invoice cost of cigarettes by carton to the wholesale dealer" - NRS 370.005 (NV)</li> <li>Ex: "true invoice cost"</li> </ul> </li> <li>Manuf. List Price: <ul> <li>Ex: "list cost of cigarettes as reported to the department by the manufacturer"</li> <li>Ex: "Manuf.'s list price"</li> </ul> </li> <li>Wholesale minimum price: <ul> <li>Ex: "the cost to the wholesaler from whom the cigarettes were purchased by the retailer" - MCA 16-10-103</li> </ul> </li> </ul>
f2mmw4	i. Describe Other:	Open-ended	No specific decision rule
f2mmw5	3. Does the cost include taxes?	1 - Yes 0 - No	<ul> <li>Yes: taxes are applied in addition to components listed in "basic cost"</li> <li>Ex: "Cost to the wholesaler" means the basic cost, plus the cost of doing business by the wholesaler, plus state taxes"</li> </ul>

f2mmw6	a. Which taxes are included? (Select all that apply)	f2mmw61 - State (explicit reference) f2mmw62 - Local (explicit reference) f2mmw63 - Federal (explicit reference) f2mmw64 - Any stamps or taxes required by law (no explicit mention of state, fed, or local) f2mmw65 - Other	<ul> <li><u>State:</u> "state taxes", "taxes required by this state," "taxes required by tax laws of state," "state tax stamp"</li> <li>Ex: "the full face value of any stamps which may be required by any cigarette tax act of this state"</li> <li><u>Local</u>: city, county, municipality, political subdivision</li> <li><u>State AND Local (explicit):</u> <ul> <li>Ex: "full face value of any stamps or any tax which may be required by any cigarette tax act of this state or political subdivision thereof" - AR 4-75-702</li> <li><u>"Full face value of stamps required by law"</u>: references general taxes without using words state, federal, or local</li> <li>Ex: "full face value of any applicable excise taxes" DC ST § 28-4521</li> <li>Ex: "full face value of any stamps which may be required by this chapter" - Conn. Gen. Stat. § 12-326a (2004)</li> </ul> </li> </ul>
f2mmw7	i. Describe Other:	Open-ended	No specific decision rule
f2mmw8	b. How much of the taxes are included?	1 - 100% 2 - Less than 100%	<ul> <li>100%:</li> <li>"full face value"</li> <li>"all"</li> <li>"100% of applicable taxes"</li> <li>"face amount" <ul> <li>Ex: "plus the face amount of the state cigarette excise" - ALM GL ch. 64C, § 13</li> </ul> </li> <li>Less than 100%: any amount less than full/100% amount</li> <li>Ex: "Basic cost of cigarettes" shall mean plus one-half of the full face value of any stamps which may be required by any cigarette tax act of this state:" <ul> <li>I.C.A. § 421B.2 (IA)</li> </ul> </li> </ul>
f2mmw9	i. If less than 100%, what is the amount of taxes included:	Open-ended	<ul> <li>Formatting Note: Write ONLY the number as a percentage to the most specific level given.</li> <li>Yes: 50%</li> <li>No: half</li> </ul>

f2mmw10	<ol> <li>Which partys' costs of doing business (markups) are included? (Select all that</li> </ol>	f2mmw101 - Wholesaler f2mmw102 - Retailer	No specific decision rule
	apply)	f2mmw103 - Stamping	Form Structure Note: The following open-ended fields will
		Agent	only populate if the respective parties are chosen as
		f2mmw104 - Distributor	answers to this question.
		f2mmw105 - Dealer	
		f2mmw106 - Other	
		f2mmw107 - None	
f2mmw11	a. Describe Wholesaler Markup:	Open-ended	Formatting Note: Write ONLY the number as a percentage
			to the most specific level given.
			<u>Yes:</u> <u>No:</u>
			5.75% Five and three-quarters percent
			7.2% 7.2
			0.6% .6%
f2mmw12	b. Describe Retailer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmw13	c. Describe Stamping Agent Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmw14	d. Describe Distributor Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmw15	e. Describe Dealer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmw16	f. Describe Other Party:	Open-ended	No specific decision rule
f2mmw17	g. Describe Other Party Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmw18	5. Are trade discounts subtracted?	1 - Yes	Example of a Trade discount:
		0 - No	"regular term discounts granted to distributors by
			manufacturers of cigarettes for cash payment customarily
			offered to distributors without discrimination may be used
			to reduce cost." - CA, 17026.5
			No: trade discounts NOT subtracted where the cost is
			calculated without taking those discounts into account
			• Ex: "'Cost to wholesaler'" means the basic cost of
			the cigarettes, prior to deducting manufacturer's
			timely payment and stamping discounts and any
			other discounts or rebates" - Minn. Stat. §
			325D.32

f2mmw19	a. If yes, do trade discounts include	1 - Yes	No:
121111111111	customary cash discounts?	2 - No	Use of "or" to differentiate between trade discount
		3 - Silent	and cash discount.
			<ul> <li>Ex: "minus any trade discount <u>or</u> discount for cash" - Md. COMMERCIAL LAW Code Ann. § 11-501</li> <li>Ex: "absent any cash <u>or</u> other discounts and/or concessions of any kind" - Tenn. Code Ann. § 47-25-302</li> <li>Actual exclusion of cash discounts from trade discounts subtracted from basic/invoice cost</li> <li>Ex: "less all trade discounts except customary discounts for cash." - ALM GL ch. 64C, § 13 (MA)</li> <li>Silent: Where no explicit prohibition exists, but no mention</li> </ul>
			in the law states that it CAN be done, or is regulated in any way
f2mmw20	b. Is there a presumed or set amount for trade discounts?	1 - Yes 0 - No	No specific decision rule
f2mmw21	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmw22	c. What are the trade discounts removed from?	<ol> <li>1 - Basic Cost of Cigs</li> <li>2 - Invoice or Replacement Cost</li> <li>3 - Cost of Doing Business</li> <li>4 - Other</li> </ol>	Trade discounts are normally included in the "cost to the wholesaler/retailer/etc;" however, within that definition, trade discounts are usually removed from a base cost (i.e. basic cost, invoice cost). This question is meant to capture what type of base cost these discounts are removed from. This, in theory, should mirror the answer given to answer #2 of the same section (e.g. What is the base cost?) Where the base cost is the • <u>invoice/replacement cost:</u> • Ex: "'Cost to the wholesaler' shall mean the invoice cost less all trade discounts except customary discounts for cash" - 10 M.R.S.A. § 1202
f2mmw23	i. Describe Other:	Open-ended	No specific decision rule

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f2mmw24	6. Does the cost include cartage costs?	1 - Yes	Yes: Where cartage is included <u>separately</u> from "cost of
		0 - No	doing business," and not as part of "cost of doing business"
			No: where cartage is <u>included</u> in the "cost of doing
			business," and not added/subtracted as a separate entity
			from "cost"
			• Ex: "four percent of the basic cost of cigarettes in
			the absence of proof of a lesser or higher cost,
			which includes cartage to the retail outlet" - I.C.A. § 421B.2
			• Ex: "plus a markup to cover the cost of doing
			business by the wholesaler, <u>including cartage</u> to the
			retailer." - 6 Del. C. § 2602
f2mmw25	a. If so, are cartage costs only	1 - Yes	No specific decision rule
	included if performed or paid for	2 - No	
	by this party?	3 - Silent	
f2mmw27	b. Is there a set amount or	1 - Yes	No specific decision rule
	percentage for cartage costs?	0 - No	
f2mmw28	i. Describe Amount or	Open-ended	See previous guidelines for dollar or percentage formatting.
	Percentage:		
f2mmw30	7. Does the cost include a specific dollar	1 - Yes	No specific decision rule
	amount?	0 - No	
f2mmw31	a. Describe dollar amount:	Open-ended	Formatting Note: Write the number as a dollar amount to
			the 100th, and include the given quantity to which that
			amount applies.
			Yes: No:
			\$10.10/carton Ten dollars and ten cents
			\$7.07/pack 7.07
			\$0.20/carton .2
(2) 22			
f2mmw32	8. Does the cost include any other elements	1 - Yes	Common "others" include:
	not listed?	0 - No	<ul> <li>In-Freight charges not otherwise included</li> </ul>
			Transportation costs
			Additional Fees (e.g. Non-Settlement Fee)
f2mmw33	a. Describe Other Elements	Open-ended	No specific decision rule

f2mmw34	9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?	1 - Yes 0 - No	<ul> <li>Yes:</li> <li>Where wholesaler to wholesaler sales addressed (doesn't need to be a markup to be addressed)         <ul> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> </ul> </li> <li>Where can't sell below cost, but don't indicate specifically that there isn't a markup         <ul> <li>Ex: "Any sale, transfer or exchange between wholesale outlets or between retail outlets or between wholesale and retail outlets operating a separate business or under a separate name at a price less than the minimum herein prescribed, either through the allowance of a discount or by the payment of a commission or through any other device used to reduce the minimum price shall constitute a violation of this Sub- part." - La. R.S. 51:422</li> </ul></li></ul>
f2mmw35	a. How is the minimum price for	1 - Markup Applied	"No Markup Applied (base cost only)"
	these sales determined?	2 - No Markup Applied (base cost only)	• Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485
f2mmw36	i. Describe Markup Applied:	Open-ended	See previous guidelines for percentage formatting.
f2mmw37	10. Is there a different cost of doing business or markup for sales to chain stores?	1 - Yes 0 - No	No specific decision rule
f2mmw38	a. Describe Markup Percentage:	Open-ended	See previous guidelines for percentage formatting.

f2mmw39	11. Does the law address situations where a Wholesaler acts as a retailer (sells direct to consumer)?	1 - Yes 0 - No	<ul> <li>Yes: Laws that address WHOLESALERS who sell directly to consumers</li> <li>Ex: "Any person licensed to sell cigarettes as both a wholesaler and a retailer, who does sell cigarettes at retail, shall, in determining "cost to the retailer", first compute "cost to the wholesaler" as provided</li> </ul>
			<ul> <li>in division (C) of this section; that "cost to the wholesaler" shall then be used in lieu of the lower of either invoice cost or replacement cost less all trade discounts except customary discounts for cash in computing "cost to the retailer" as provided in divisions (A) and (B) of this section." - ORC Ann. 1333.11</li> <li><u>No</u>: Laws that address RETAILERS who purchase directly from manufacturer</li> </ul>
f2mmw40	<ul> <li>a. If so, how is the minimum price calculated where wholesalers act as retailers?</li> </ul>	<ol> <li>1 - Equal to the Retail Minimum</li> <li>Price</li> <li>2 - Equal to the Wholesaler</li> <li>Minimum Price</li> <li>3 - Other</li> </ol>	No specific decision rule
f2mmw41	i. Describe Other:	Open-ended	No specific decision rule

#### WHOLESALER - CASH AND CARRY 1. Does the state define a minimum cost to 1 - Yes No specific decision rule f2mmwc1 the wholesaler for cash and carry 0 - No wholesalers? f2mmwc3 2. What is the base cost of this product? 1 - Basic Cost These terms are terms of art, and should be coded literally. 2 - Invoice or Replacement Cost 3 - Gross Invoice Cost **Basic Cost:** 4 - Wholesale Minimum Price • "basic cost" • "base cost" 5 - Manufacturer's List Price 6 - Selling Price to other Invoice/Replacement Cost: Even if the law uses the term "manufacturer," the use of "invoice" suggests that this Retailers 7 - Other should be coded as an invoice cost, not as a manuf. list price. • Ex: "...manufacturer's invoice cost of cigarettes by carton to the wholesale dealer..." - NRS 370.005 (NV) • Ex: "true invoice cost" Manuf. List Price: • Ex: "...list cost of cigarettes as reported to the department by the manufacturer" • Ex: "Manuf.'s list price" Wholesale minimum price: • Ex: "...the cost to the wholesaler from whom the cigarettes were purchased by the retailer" - MCA 16-10-103 f2mmwc4 **Open-ended** No specific decision rule a. Describe Other:

f2mmwc5	3. Does the cost include taxes?	1 - Yes 0 - No	Yes: taxes are applied in addition to components listed in "basic cost"
			<ul> <li>Ex: "Cost to the wholesaler" means the basic cost, plus the cost of doing business by the wholesaler, plus state taxes"</li> </ul>
f2mmwc6	a. Which taxes are included? (Select all that apply)	f2mmwc61 - State (explicit reference) f2mmwc62 - Local (explicit reference) f2mmwc63 - Federal (explicit reference) f2mmwc64 - Any stamps required by law (no explicit mention of state, fed, or local) f2mmwc65 - Other	<ul> <li>State: "state taxes", "taxes required by this state," "taxes required by tax laws of state," "state tax stamp"</li> <li>Ex: "the full face value of any stamps which may be required by any cigarette tax act of this state"</li> <li>Local: city, county, municipality, political subdivision</li> <li>State AND Local (explicit): <ul> <li>Ex: "full face value of any stamps or any tax which may be required by any cigarette tax act of this state or political subdivision thereof" - AR 4-75-702</li> <li>"Full face value of stamps required by law": references general taxes without using words state, federal, or local</li> <li>Ex: "full face value of any applicable excise taxes" DC ST § 28-4521</li> <li>Ex: "full face value of any stamps which may be required by this chapter" - Conn. Gen. Stat. § 12-326a (2004)</li> </ul> </li> </ul>
f2mmwc7	i. Describe Other	Open-ended	No specific decision rule
f2mmwc8	b. How much of the taxes are included?	1 - 100% 2 - Less than 100%	<ul> <li>100%:</li> <li>"full face value"</li> <li>"all"</li> <li>"100% of applicable taxes"</li> <li>"face amount" <ul> <li>Ex: "plus the face amount of the state cigarette excise" - ALM GL ch. 64C, § 13</li> </ul> </li> <li>Less than 100%: any amount less than full/100% amount</li> <li>Ex: "Basic cost of cigarettes" shall mean plus one-half of the full face value of any stamps which may be required by any cigarette tax act of this state:" <ul> <li>I.C.A. § 421B.2 (IA)</li> </ul> </li> </ul>

f2mmwc9	i. Amount of taxes included:	Open-ended	Formatting Note:       Write ONLY the number as a percentage         to the most specific level given.         Yes:       50%         No:       half
f2mmwc10	<ol> <li>Which partys' costs of doing business (markups) are included? (Select all that apply)</li> </ol>	f2mmwc101 - Wholesaler - CC f2mmwc102 - Retailer f2mmwc103 - Stamping Agent f2mmwc104 - Distributor f2mmwc105 - Dealer f2mmwc106 - Other	<b>Form Structure Note</b> : The following open-ended fields will only populate if the respective parties are chosen as answers to this question.
f2mmwc11	a. Describe Wholesaler - CC Markup:	Open-ended	Formatting Note: Write ONLY the number as a percentage to the most specific level given.Yes:No:5.75%Five and three-quarters percent7.2%7.20.6%.6%
f2mmwc12	b. Describe Retailer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmwc13	c. Describe Stamping Agent Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmwc14	d. Describe Distributor Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmwc15	e. Describe Dealer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmwc16	f. Describe Other Party:	Open-ended	No specific decision rule
f2mmwc17	g. Describe Other Party Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmwc18	5. Are trade discounts subtracted?	1 - Yes 0 - No	Example of a Trade discount: "regular term discounts granted to distributors by manufacturers of cigarettes for cash payment customarily offered to distributors without discrimination may be used to reduce cost." - CA, 17026.5
			<ul> <li>No: base cost is calculated without subtracting discounts</li> <li>Ex: "'Cost to wholesaler'" means the basic cost of the cigarettes, prior to deducting manufacturer's timely payment and stamping discounts and any</li> </ul>

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			other discounts or rebates" - Minn. Stat. §325D.32
f2mmwc19	a. Do trade discounts include customary cash discounts?	1 - Yes 0 - No	<ul> <li>No:         <ul> <li>Use of "or" to differentiate between trade discount and cash discount.</li> <li>Ex: "minus any trade discount <u>or</u> discount for cash" - Md. COMMERCIAL LAW Code Ann. § 11-501</li> <li>Ex: "absent any cash <u>or</u> other discounts and/or concessions of any kind" - Tenn. Code Ann. § 47-25-302</li> </ul> </li> <li>Actual exclusion of cash discounts from trade discounts subtracted from basic/invoice cost         <ul> <li>Ex: "less all trade discounts except customary discounts for cash." - ALM GL ch. 64C, § 13 (MA)</li> </ul> </li> </ul>
f2mmwc20	b. Is there a presumed or set amount for trade discounts?	1 - Yes 0 - No	No specific decision rule
f2mmwc21	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmwc22	c. What are the trade discounts removed from?	<ol> <li>1 - Basic Cost of Cigs</li> <li>2 - Invoice or Replacement Cost</li> <li>3 - Cost of Doing Business</li> <li>4 - Other</li> </ol>	No specific decision rule
f2mmwc23	i. Describe Other:	Open-ended	No specific decision rule

f2mmwc24	6. Does the cost include cartage costs?	1 - Yes 0 - No	Yes: Where cartage is included <u>separately</u> from "cost of doing business," and not as part of "cost of doing business"
			<ul> <li>No:</li> <li>Where cartage is included in the "cost of doing business," and not added/subtracted as a separate entity from "cost" <ul> <li>Ex: "four percent of the basic cost of cigarettes in the absence of proof of a lesser or higher cost, which includes cartage to the retail outlet" - I.C.A. § 421B.2</li> <li>Ex: "plus a markup to cover the cost of doing business by the wholesaler, including cartage to the retailer." - 6 Del. C. § 2602</li> </ul> </li> <li>Where "allowance" made to retailer/dealer purchasing from W-CC, count as cartage costs, for RETAILER in RETAILER section <ul> <li>Ex: "Where the sale by the wholesaler to the retailer is on a cash and carry basis, the wholesaler may, in the absence of proof of a lesser or higher cost, allow to the retailer an amount not to exceed three-fourths of one per cent of the 'cost to the wholesaler'" - ORC Ann. 1333.11 (OH)</li> </ul></li></ul>
f2mmwc25	<ul> <li>a. If yes, are cartage costs only included if performed or paid for by this party?</li> </ul>	1 - Yes 0 - No	No specific decision rule
f2mmwc26	b. Is there a set amount or percentage for cartage costs?	1 - Yes 0 - No	No specific decision rule
f2mmwc27	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmwc28	7. Does the cost include a specific dollar amount?	1 - Yes 0 - No	No specific decision rule
f2mmwc29	a. Describe dollar amount:	Open-ended	See previous guidelines for dollar formatting.
f2mmwc30	8. Does the cost include any other elements not listed?	1 - Yes 0 - No	Common "others" include: <ul> <li>In-Freight charges not otherwise included</li> <li>Transportation costs</li> </ul>

			Additional Fees (e.g. Non-Settlement Fee)
f2mmwc31	a. Describe Other Elements	Open-ended	No specific decision rule
f2mmwc32	9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?	1 - Yes 0 - No	<ul> <li>Yes:</li> <li>Where wholesaler to wholesaler sales addressed (doesn't need to be a markup to be addressed)         <ul> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> </ul> </li> <li>Where can't sell below cost, but don't indicate specifically that there isn't a markup         <ul> <li>Ex: "Any sale, transfer or exchange between wholesale outlets or between retail outlets or between wholesale and retail outlets operating a separate business or under a separate name at a price less than the minimum herein prescribed, either through the allowance of a discount or by the payment of a commission or through any other device used to reduce the minimum price shall constitute a violation of this Sub- part." - La. R.S. 51:422</li> </ul></li></ul>
f2mmwc34	a. If so, how is the minimum price for these sales determined?	1 - Markup Applied 2 - No Markup Applied (base cost only)	<ul> <li><u>"No Markup Applied (base cost only)"</u></li> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> </ul>
f2mmwc35	i. Describe Markup Applied:	Open-ended	See previous guidelines for percentage formatting.
f2mmwc36	10. Is there a different cost of doing business or markup for sales to chain stores?	1 - Yes 0 - No	No specific decision rule
f2mmwc361	a. Describe Markup (%):	Open-ended	See previous guidelines for percentage formatting.

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f2mmwc37	11. Does the law address situations where a Wholesaler acts as a retailer (sells direct to	1 - Yes 0 - No	Yes: Laws that address WHOLESALERS who sell directly to consumers
	consumer)?		<ul> <li>Ex: "Any person licensed to sell cigarettes as both a wholesaler and a retailer, who does sell cigarettes at retail, shall, in determining "cost to the retailer", first compute "cost to the wholesaler" as provided in division (C) of this section; that "cost to the wholesaler" shall then be used in lieu of the lower of either invoice cost or replacement cost less all trade discounts except customary discounts for cash in computing "cost to the retailer" as provided in divisions (A) and (B) of this section." - ORC Ann. 1333.11</li> <li><u>No</u>: Laws that address RETAILERS who purchase directly from manufacturer</li> </ul>
f2mmwc38	a. If so, how is the minimum price	1 - Equal to the Retail Minimum	No specific decision rule
	calculated where wholesalers act as	Price	
	retailers?	2 - Equal to the Wholesaler	
		Minimum Price	
		3 - Other	
f2mmwc39	i. Describe Other:	Open-ended	No specific decision rule

RETAILER				
f2mmr1	1.	the retailer?	1 - Yes 0 - No 1 - Pasic Cost	No specific decision rule
f2mmr3	2.	What is the base cost of this product?	<ol> <li>1 - Basic Cost</li> <li>2 - Invoice or Replacement Cost</li> <li>3 - Gross Invoice Cost</li> <li>4 - Wholesale Minimum Price</li> <li>5 - Manufacturer's List Price</li> <li>6 - Selling Price to other</li> <li>Retailers</li> <li>7 - Other</li> </ol>	<ul> <li>These terms are terms of art, and should be coded literally.</li> <li>Basic Cost: <ul> <li>"basic cost"</li> <li>"base cost"</li> </ul> </li> <li>Invoice/Replacement Cost: Even if the law uses the term "manufacturer," the use of "invoice" suggests that this should be coded as an invoice cost, not as a manuf. list price. <ul> <li>Ex: "manufacturer's invoice cost of cigarettes by carton to the wholesale dealer" - NRS 370.005 (NV)</li> <li>Ex: "true invoice cost"</li> </ul> </li> <li>Manuf. List Price: <ul> <li>Ex: "list cost of cigarettes as reported to the department by the manufacturer"</li> <li>Ex: "Manuf.'s list price"</li> </ul> </li> <li>Wholesale minimum price: <ul> <li>Ex: "the cost to the wholesaler from whom the cigarettes were purchased by the retailer" - MCA 16-10-103</li> </ul> </li> </ul>
f2mmr4		a. Describe Other:	Open-ended	No specific decision rule

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f2mmr5	3. Does the cost include taxes?	1 - Yes 0 - No	Yes: taxes are applied in addition to components listed in "basic cost"
			• Ex: "Cost to the retailer" means the basic cost, plus the cost of doing business by the retailer, plus state taxes"
f2mmr6	a. If yes, which taxes are included? (Select all that apply)	f2mmr61 - State (explicit reference) f2mmr62 - Local (explicit reference) f2mmr63 - Federal (explicit reference) f2mmr64 - Any stamps or taxes required by law (no explicit mention of state, fed, or local) f2mmr65 - Other	<ul> <li>State: "state taxes", "taxes required by this state," "taxes required by tax laws of state," "state tax stamp"</li> <li>Ex: "the full face value of any stamps which may be required by any cigarette tax act of this state"</li> <li>Local: city, county, municipality, political subdivision</li> <li>State AND Local (explicit): <ul> <li>Ex: "full face value of any stamps or any tax which may be required by any cigarette tax act of this state or political subdivision thereof" - AR 4-75-702</li> <li>Full face value of stamps required by law": references general taxes without using words state, federal, or local</li> <li>Ex: "full face value of any applicable excise taxes" DC ST § 28-4521</li> <li>Ex: "full face value of any stamps which may be required by this chapter" - Conn. Gen. Stat. § 12-326a (2004)</li> </ul> </li> </ul>
f2mmr7	i. Describe Other	Open-ended	No specific decision rule
f2mmr8	b. How much of the taxes are included?	1 - 100% 2 - Less than 100%	<ul> <li>100%:</li> <li>"full face value"</li> <li>"all"</li> <li>"100% of applicable taxes"</li> <li>"face amount"</li> <li>Ex: "plus the face amount of the state cigarette excise" - ALM GL ch. 64C, § 13</li> <li>Less than 100%: any amount less than full/100% amount</li> <li>Ex: "Basic cost of cigarettes" shall mean plus one-half of the full face value of any stamps which may be required by any cigarette tax act of this state:"</li> <li>I.C.A. § 421B.2 (IA)</li> </ul>

f2mmr9	i. If less than 100%, what is	Open-ended	Formatting Note: Write ONLY the number as a percentage
	the amount of taxes		to the most specific level given.
	included:		• Yes: 50%
			• No: half
f2mmr10	<ol> <li>Which partys' costs of doing business (markups) are included? (Select all that apply)</li> </ol>	f2mmr101 - Wholesaler f2mmr102 - Retailer f2mmr103 - Stamping Agent f2mmr104 - Distributor f2mmr105 - Dealer f2mmr105 - Other	<b>Form Structure Note</b> : The following open-ended fields will only populate if the respective parties are chosen as answers to this question.
f2mmr11	a. Describe Wholesaler Markup:	Open-ended	Formatting Note: Write ONLY the number as a percentage to the most specific level given.Yes:No:5.75%Five and three-quarters percent7.2%7.20.6%.6%
f2mmr12	b. Describe Retailer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmr13	c. Describe Stamping Agent Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmr14	d. Describe Distributor Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmr15	e. Describe Dealer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmr16	f. Describe Other Party:	Open-ended	No specific decision rule
f2mmr17	g. Describe Other Party Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmr18	5. Are trade discounts subtracted?	1 - Yes 0 - No	<ul> <li>Example of a Trade discount:         <ul> <li>"regular term discounts granted to distributors by manufacturers of cigarettes for cash payment customarily offered to distributors without discrimination may be used to reduce cost." - CA, 17026.5</li> </ul> </li> <li>No: base cost is calculated without subtracting discounts         <ul> <li>Ex: "'Cost to wholesaler'" means the basic cost of the cigarettes, prior to deducting manufacturer's timely payment and stamping discounts and any other discounts or rebates" - Minn. Stat. §325D.32</li> </ul> </li></ul>

f2mmr19	a. If yes, do trade discounts include customary cash discounts?	1 - Yes 2 - No 3 - Silent	<ul> <li><u>No</u>:         <ul> <li>Use of "or" to differentiate between trade discount and cash discount.</li> <li>Ex: "minus any trade discount <u>or</u> discount for cash" - Md. COMMERCIAL LAW Code Ann. § 11-501</li> <li>Ex: "absent any cash <u>or</u> other discounts and/or concessions of any kind" - Tenn. Code Ann. § 47-25-302</li> </ul> </li> <li>Actual exclusion of cash discounts from trade discounts subtracted from basic/invoice cost         <ul> <li>Ex: "less all trade discounts except customary discounts for cash." - ALM GL ch. 64C, § 13 (MA)</li> </ul> </li> <li><u>Silent</u>: Where no explicit prohibition exists, but no mention in the law states that it CAN be done, or is regulated in any way</li> </ul>
f2mmr20	b. Is there a presumed or set amount for trade discounts?	1 - Yes 0 - No	No specific decision rule
f2mmr21	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmr22	c. What are the trade discounts removed from?	<ol> <li>1 - Basic Cost of Cigs</li> <li>2 - Invoice or Replacement Cost</li> <li>3 - Cost of Doing Business</li> <li>4 - Other</li> </ol>	No specific decision rule
f2mmr23	i. Describe Other:	Open-ended	No specific decision rule

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f2mmr24	6. Does the cost include cartage costs?	1 - Yes	Yes:
		0 - No	<ul> <li>Where cartage is included <u>separately</u> from "cost of</li> </ul>
			doing business," and not as part of "cost of doing business"
			Where "allowance" made to retailer/dealer
			purchasing from W-CC, count as cartage costs, for RETAILER in RETAILER section
			• Ex: "Where the sale by the wholesaler to
			the retailer is on a cash and carry basis, the
			wholesaler may, in the absence of proof of
			a lesser or higher cost, allow to the retailer
			an amount not to exceed three-fourths of
			one per cent of the 'cost to the
			wholesaler'" - ORC Ann. 1333.11 (OH)
			<b>No:</b> where cartage is <u>included</u> in the "cost of doing
			business," and not added/subtracted as a separate entity from "cost"
			<ul> <li>Ex: "four percent of the basic cost of cigarettes in</li> </ul>
			the absence of proof of a lesser or higher cost,
			which includes cartage to the retail outlet" - I.C.A.
			§ 421B.2
			<ul> <li>Ex: "plus a markup to cover the cost of doing business by the wholesaler, <u>including cartage</u> to the retailer." - 6 Del. C. § 2602</li> </ul>
f2mmr25	a. If yes, are cartage costs only included if	1 - Yes	No specific decision rule
	performed or paid for by this party?	0 - No	
f2mmr26	b. Is there a set amount or percentage	1 - Yes	No specific decision rule
	for cartage costs?	0 - No	
f2mmr27	i. Describe Amount or	Open-ended	See previous guidelines for dollar or percentage formatting.
	Percentage:		
f2mmr28	7. Does the cost include a specific dollar	1 - Yes	No specific decision rule
	amount?	0 - No	

f2mmr29	a. Describe dollar amount:	Open-ended	<b>Formatting Note</b> : Write the number as a dollar amount to the 100th, and include the given quantity to which that amount applies.
			Yes:         No:           \$10.10/carton         Ten dollars and ten cents           \$7.07/pack         7.07           \$0.20/carton         .2
f2mmr30	8. Does the cost include any other elements not listed?	1 - Yes 0 - No	Common "others" include: <ul> <li>In-Freight charges not otherwise included</li> <li>Transportation costs</li> <li>Additional Fees (e.g. Non-Settlement Fee)</li> </ul>
f2mmr31	a. Describe Other Elements	Open-ended	No specific decision rule
f2mmr32	9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?	1 - Yes 0 - No	<ul> <li>Yes:         <ul> <li>Where party to party sales addressed               <ul> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter" – NY Tax Law § 485</li></ul></li></ul></li></ul>

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			105.005
f2mmr34	a. If yes, how is the minimum price for these sales determined?	1 - Markup Applied 2 - No Markup Applied (base cost only)	<ul> <li><u>"No Markup Applied (base cost only)"</u></li> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> </ul>
f2mmr35	i. Describe Markup Applied:	Open-ended	See previous guidelines for percentage formatting.
f2mmr36	10. Is there a different cost of doing business or markup for sales to chain stores?	1 - Yes 0 - No	No specific decision rule
f2mmr37	a. Describe Markup Percentage:	Open-ended	See previous guidelines for percentage formatting.
f2mmr38	11. Does the law address situations where a Retailer gets discounts normally afforded a Wholesaler?	1 - Yes 0 - No	<ul> <li><u>Yes</u>:         <ul> <li><u>Laws that address RETAILERS who purchase directly from manufacturer</u> <ul></ul></li></ul></li></ul>

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			<ul> <li>wholesale dealer with respect to sales to CMSA retail dealers may be substituted for the cost of doing business by the agent in the aforementioned equation" - 20 NYCRR § 82.5</li> <li>Where law addresses both wholesalers and retailers selling in both capacities, count yes for both W/W-CC and R sections         <ul> <li>Ex: "Any person licensed to sell cigarettes as both a wholesaler and a retailer, who does sell cigarettes at retail, shall, in determining "cost to the retailer", first compute "cost to the wholesaler"that "cost to the wholesaler" shall then be used in lieu of the lower of either invoice cost or replacement cost less all trade discounts except customary discounts for cash in computing "cost to the retailer"" - ORC Ann. 1333.11</li> </ul> </li> <li>No: laws that address WHOLESALERS who sell directly to consumers</li> </ul>
f2mmr39	a. Where a Retailer receives Wholesaler	1 - Equal to the Retail Minimum	Equal to the Retail Minimum Price:
	discounts, what is the retailer's	Price	Where markups applied are that which would
	minimum price?	2 - Equal to the Wholesaler Minimum Price	normally be applied if Retailer went through state's
		3 - Other	typical distribution channels (distributor/wholesaler + retailer markups + basic or invoice cost)
		3 - Other	<ul> <li>Fretailer markups + basic or involce cost)</li> <li>Ex: "A retailer who purchases directly from a manufacturer or from any other person at or at less than or about the price normally and usually charged for purchases in wholesale quantities shall, in determining the cost to the retailer, add the cost of doing business by the wholesaler, as determined in subsection, to the basic cost of cigarettes to the retailer, as well as the cost of doing business by the retailer." - MCA 16-10-103</li> </ul>

f2mmr40	i. Describe Other:	Open-ended	No specific decision rule
		•	
STAMPING		1	
f2mmsa1	1. Does the state define a minimum cost to	1 - Yes	No specific decision rule
	the agent?	0 - No	
f2mmsa3	2. What is the base cost of this product?	1 - Basic Cost	These terms are terms of art, and should be coded literally.
		2 - Invoice or Replacement Cost	
		3 - Gross Invoice Cost	Basic Cost:
		4 - Wholesale Minimum Price	• "basic cost"
		5 - Manufacturer's List Price	<ul> <li>"base cost"</li> </ul>
		6 - Selling Price to other	Invoice/Replacement Cost: Even if the law uses the term
		Retailers	"manufacturer," the use of "invoice" suggests that this
		7 - Other	should be coded as an invoice cost, not as a manuf. list
		8 - None	price.
			• Ex: "manufacturer's invoice cost of cigarettes by
			carton to the wholesale dealer" - NRS 370.005 (NV)
			Ex: "true invoice cost"
			Manuf. List Price:
			• Ex: "list cost of cigarettes as reported to the
			department by the manufacturer"
			• Ex: "Manuf.'s list price"
			Wholesale minimum price:
			• Ex: "the cost to the wholesaler from whom the
			cigarettes were purchased by the retailer" - MCA
			16-10-103
f2mmsa4	a. Describe Other:	Open-ended	No specific decision rule
f2mmsa5	3. Does the cost include taxes?	1 - Yes	Yes: taxes are applied in addition to components listed in
		0 - No	"basic cost"
			• Ex: "Cost to the agent" means the basic cost, plus
			the cost of doing business by the agent, plus state
			taxes"

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f2mmsa6	a. Which taxes are included? (Select all that apply)	f2mmsa61 - State (explicit reference) f2mmsa62 - Local (explicit reference) f2mmsa63 - Federal (explicit reference) f2mmsa64 - Any stamps required by law (no explicit mention of state, fed, or local) f2mmsa65 - Other	<ul> <li>State: "state taxes", "taxes required by this state," "taxes required by tax laws of state," "state tax stamp"</li> <li>Ex: "the full face value of any stamps which may be required by any cigarette tax act of this state"</li> <li>Local: city, county, municipality, political subdivision</li> <li>State AND Local (explicit): <ul> <li>Ex: "full face value of any stamps or any tax which may be required by any cigarette tax act of this state or political subdivision thereof" - AR 4-75-702</li> <li>"Full face value of stamps required by law": references general taxes without using words state, federal, or local</li> <li>Ex: "face value of any applicable excise taxes" DC ST § 28-4521</li> <li>Ex: "full face value of any stamps which may be required by this chapter" - Conn. Gen. Stat. § 12-326a (2004)</li> </ul> </li> </ul>
f2mmsa7	i. Describe Other	Open-ended	No specific decision rule
f2mmsa8	b. How much of the taxes are included?	1 - 100% 2 - Less than 100%	<ul> <li>100%:</li> <li>"full face value"</li> <li>"all"</li> <li>"100% of applicable taxes"</li> <li>"face amount" <ul> <li>Ex: "plus the face amount of the state cigarette excise" - ALM GL ch. 64C, § 13</li> </ul> </li> <li>Less than 100%: any amount less than full/100% amount</li> <li>Ex: "Basic cost of cigarettes" shall mean plus one-half of the full face value of any stamps which may be required by any cigarette tax act of this state:" <ul> <li>I.C.A. § 421B.2 (IA)</li> </ul> </li> </ul>
f2mmsa9	i. Amount of taxes included:	Open-ended	<ul> <li>Formatting Note: Write ONLY the number as a percentage to the most specific level given.</li> <li>Yes: 50%</li> <li>No: half</li> </ul>

f2mmsa10	<ul> <li>Which partys' costs of doing business (markups) are included? (Select all that apply)</li> </ul>	f2mmsa101 - Wholesaler f2mmsa102 - Retailer f2mmsa103 - Stamping Agent f2mmsa104 - Distributor f2mmsa105 - Dealer f2mmsa106 - Other	<b>Form Structure Note</b> : The following open-ended fields will only populate if the respective parties are chosen as answers to this question.
f2mmsa11	a. Describe Wholesaler Markup:	Open-ended	Formatting Note: Write ONLY the number as a percentage to the most specific level given.Yes:No:5.75%Five and three-quarters percent7.2%7.20.6%.6%
f2mmsa12	b. Describe Retailer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa13	c. Describe Distributor Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa14	d. Describe Dealer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa15	e. Describe Other Party:	Open-ended	No specific decision rule
f2mmsa16	f. Describe Other Party Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa17	g. If there is an agent markup, does the agent's markup vary according to the purchasing party?	1 - Yes 0 - No	No specific decision rule
f2mmsa18	i. If no, what is the agent markup?	Open-ended	This variable captures the static stamping agent markup rate. Where the stamping agent's markup differs according to the purchasing party, f2mmsa19 will populate instead. (See above formatting guidelines for percentages)
f2mmsa19	ii. If the markups vary, which parties receive different rates (select all that apply):	f2mmsa191 - Wholesaler - Traditional f2mmsa192 - Wholesaler - Cash and Carry f2mmsa193 - Retailer f2mmsa193 - Retailer f2mmsa195 - Dealer f2mmsa195 - Dealer f2mmsa196 - Distributor f2mmsa197 - Other	Where the stamping agent's markup differs according to the purchasing party, the stamping agent's rate for each respective purchasing party will be entered in the notes fields below.

f2mmsa20	a. Wholesaler - Traditional Rate:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa21	b. Wholesaler - Cash and Carry Rate:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa22	c. Retailer Rate:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa23	d. Chain Store Rate:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa24	e. Dealer Rate:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa25	f. Distributor Rate:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa26	g. Describe Other Party:	Open-ended	No specific decision rule
f2mmsa27	h. Other Rate:	Open-ended	(See above formatting guidelines for percentages)
f2mmsa28	5. Are trade discounts subtracted?	1 - Yes 0 - No	<ul> <li><u>Example of a Trade discount:</u> <ul> <li>"regular term discounts granted to distributors by manufacturers of cigarettes for cash payment customarily offered to distributors without discrimination may be used to reduce cost." - CA, 17026.5</li> </ul> </li> <li><u>No</u>: trade discounts NOT subtracted where the cost is calculated without taking those discounts into account         <ul> <li>Ex: "'Cost to wholesaler'" means the basic cost of the cigarettes, prior to deducting manufacturer's timely payment and stamping discounts and any other discounts or rebates" - Minn. Stat. § 325D.32</li> </ul> </li> </ul>
f2mmsa29	a. Do trade discounts include customary cash discounts?	1 - Yes 0 - No	<ul> <li><u>No</u>:         <ul> <li>Use of "or" to differentiate between trade discount and cash discount.</li> <li>Ex: "minus any trade discount <u>or</u> discount for cash" - Md. COMMERCIAL LAW Code Ann. § 11-501</li> <li>Ex: "absent any cash <u>or</u> other discounts and/or concessions of any kind" - Tenn. Code Ann. § 47-25-302</li> </ul> </li> <li>Actual exclusion of cash discounts from trade discounts subtracted from basic/invoice cost         <ul> <li>Ex: "less all trade discounts except</li> </ul> </li> </ul>

			customary discounts for cash." - ALM GL ch. 64C, § 13 (MA)
f2mmsa30	b. Is there a presumed or set amount for trade discounts?	1 - Yes 0 - No	No specific decision rule
f2mmsa31	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmsa32	c. What are the trade discounts removed from?	<ol> <li>1 - Basic Cost of Cigs</li> <li>2 - Invoice or Replacement Cost</li> <li>3 - Cost of Doing Business</li> <li>4 - Other</li> </ol>	No specific decision rule
f2mmsa33	Describe Other:	Open-ended	No specific decision rule
f2mmsa34	6. Does the cost include cartage costs?	1 - Yes 0 - No	Yes: Where cartage is included separately from "cost of doing business," and not as part of "cost of doing business"
			<ul> <li>No: where cartage is included in the "cost of doing business," and not added/subtracted as a separate entity from "cost"</li> <li>Ex: "four percent of the basic cost of cigarettes in the absence of proof of a lesser or higher cost, which includes cartage to the retail outlet" - I.C.A. § 421B.2</li> <li>Ex: "plus a markup to cover the cost of doing business by the wholesaler, including cartage to the retailer." - 6 Del. C. § 2602</li> </ul>
f2mmsa35	<ul> <li>a. If yes, are cartage costs only included if performed or paid for by this party?</li> </ul>	1 - Yes 0 - No	No specific decision rule
f2mmsa36	b. Is there a set amount or percentage for cartage costs?	1 - Yes 0 - No	No specific decision rule
f2mmsa37	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmsa38	<ol> <li>Does the cost include a specific dollar amount?</li> </ol>	1 - Yes 0 - No	No specific decision rule

f2mmsa39	a. Describe dollar amount:	Open-ended	<b>Formatting Note</b> : Write the number as a dollar amount to the 100th, and include the given quantity to which that amount applies.
			Yes:         No:           \$10.10/carton         Ten dollars and ten cents           \$7.07/pack         7.07           \$0.20/carton         .2
f2mmsa40	8. Does the cost include any other elements not listed?	1 - Yes 0 - No	Common "others" include: In-Freight charges not otherwise included Transportation costs Additional Fees (e.g. Non-Settlement Fee)
f2mmsa41	a. Describe Other Elements	Open-ended	No specific decision rule
f2mmsa42	9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?	1 - Yes 0 - No	<ul> <li>Yes:</li> <li>Where party to party sales addressed (doesn't need to be a markup to be addressed)         <ul> <li>Ex: "When one agent sells cigarettes to any other agent, the former shall not be required to include in his selling price to the latter, the cost of the agent" - NY McKinney's Tax Law § 485</li> </ul> </li> <li>Where can't sell below cost, but don't indicate specifically that there isn't a markup         <ul> <li>Ex: "Any sale, transfer or exchange between wholesale outlets or between retail outlets or between wholesale and retail outlets operating a separate business or under a separate name at a price less than the minimum herein prescribed, either through the allowance of a discount or by the payment of a commission or through any other device used to reduce the minimum price shall constitute a violation of this Subpart." - La. R.S. 51:422</li> </ul></li></ul>

f2mmsa44	a. If yes, how is the minimum price for	1 - Markup Applied	"No Markup Applied (base cost only)"
	these sales determined?	2 - No Markup Applied (base cost only)	• Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485
f2mmsa45	i. Describe Markup Applied:	Open-ended	See previous guidelines for percentage formatting.
f2mmsa46	10. Does the law address situations where a Stamping Agent acts as a Retailer?	1 - Yes 0 - No	Yes: Stamping agent sells directly to consumers No: Stamping agent has specific rate for sales to retailers
f2mmsa47	<ul> <li>a. If yes, how is the minimum price calculated where agents act as retailers?</li> </ul>	<ol> <li>1 - Equal to the Retail Minimum Price</li> <li>2 - Equal to the Wholesaler Minimum Price</li> <li>3 - Equal to Stamping Agent Minimum Price</li> <li>4 - Other</li> <li>5 - No specific minimum price</li> </ol>	No specific decision rule
f2mmsa48	i. Describe Other:	Open-ended	No specific decision rule

DEALER			
f2mmde1	1. Does the state define a minimum cost to the dealer?	1 - Yes 0 - No	No specific decision rule
f2mmde3	2. What is the base cost of this product?	<ol> <li>1 - Basic Cost</li> <li>2 - Invoice or Replacement Cost</li> <li>3 - Gross Invoice Cost</li> <li>4 - Wholesale Minimum Price</li> <li>5 - Manufacturer's List Price</li> <li>6 - Selling Price to other</li> <li>Retailers</li> <li>7 - Other</li> </ol>	<ul> <li>These terms are terms of art, and should be coded literally.</li> <li><u>Basic Cost</u>: <ul> <li>"basic cost"</li> <li>"base cost"</li> </ul> </li> <li><u>Invoice/Replacement Cost:</u> Even if the law uses the term "manufacturer," the use of "invoice" suggests that this should be coded as an invoice cost, not as a manuf. list price.</li> <li>Ex: "manufacturer's invoice cost of cigarettes by carton to the wholesale dealer" - NRS 370.005 (NV)</li> <li>Ex: "true invoice cost"</li> </ul> <li><u>Manuf. List Price</u>: <ul> <li>Ex: "list cost of cigarettes as reported to the department by the manufacturer"</li> <li>Ex: "Manuf.'s list price"</li> </ul> </li> <li><u>Wholesale minimum price:</u> <ul> <li>Ex: "the cost to the wholesaler from whom the cigarettes were purchased by the retailer" - MCA</li> </ul> </li>
f2mmde4	Describe Other:	Open-ended	16-10-103 No specific decision rule
f2mmde5	3. Does the cost include taxes?	1 - Yes 0 - No	Yes: taxes are applied in addition to components listed in         "basic cost"         • Ex: "Cost to the agent" means the basic cost, plus         the cost of doing business by the agent, plus state         taxes"
f2mmde6	a. Which taxes are included? (Select all that apply)	f2mmde61 - State (explicit reference) f2mmde62 - Local (explicit reference) f2mmde63 - Federal (explicit	<ul> <li><u>State:</u> "state taxes", "taxes required by this state," "taxes required by tax laws of state," "state tax stamp"</li> <li>Ex: "the full face value of any stamps which may be required by any cigarette tax act of this state"</li> <li><u>Local</u>: city, county, municipality, political subdivision</li> </ul>

		reference) f2mmde64 - Any stamps required by law (no explicit mention of state, fed, or local) f2mmde65 - Other	State AND Local (explicit):         • Ex: "full face value of any stamps or any tax which may be required by any cigarette tax act of this state or political subdivision thereof" - AR 4-75-702         "Full face value of stamps required by law": references general taxes without using words state, federal, or local         • Ex: "face value of any applicable excise taxes" DC ST § 28-4521         • Ex: "full face value of any stamps which may be required by this chapter" - Conn. Gen. Stat. § 12-326a (2004)
f2mmde7	i. Describe Other	Open-ended	No specific decision rule
f2mmde8	b. How much of the taxes are included?	1 - 100% 2 - Less than 100%	<ul> <li>100%: <ul> <li>"full face value"</li> <li>"all"</li> <li>"100% of applicable taxes"</li> <li>"face amount"</li> <li>Ex: "plus the face amount of the state cigarette excise" - ALM GL ch. 64C, § 13</li> </ul> </li> <li>Less than 100%: any amount less than full/100% amount</li> <li>Ex: "Basic cost of cigarettes" shall mean plus one-half of the full face value of any stamps which may be required by any cigarette tax act of this state:" <ul> <li>I.C.A. § 421B.2 (IA)</li> </ul> </li> </ul>
f2mmde9	i. Amount of taxes included:	Open-ended	<ul> <li>Formatting Note: Write ONLY the number as a percentage to the most specific level given.</li> <li>Yes: 50%</li> <li>No: half</li> </ul>
f2mmde10	<ol> <li>Which partys' costs of doing business (markups) are included? (Select all that apply)</li> </ol>	f2mmde101 - Wholesaler f2mmde102 - Retailer f2mmde103 - Stamping Agent f2mmde104 - Distributor f2mmde105 - Dealer f2mmde106 - Other	<b>Form Structure Note</b> : The following open-ended fields will only populate if the respective parties are chosen as answers to this question.

f2mmde11	a. Describe Wholesaler Markup:	Open-ended	<b>Formatting Note</b> : Write ONLY the number as a percentage to the most specific level given.
			Yes:         No:           5.75%         Five and three-quarters percent           7.2%         7.2           0.6%         .6%
f2mmde12	b. Describe Retailer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmde13	c. Describe Stamping Agent Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmde14	d. Describe Distributor Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmde15	e. Describe Dealer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmde16	f. Describe Other Party:	Open-ended	No specific decision rule
f2mmde17	g. Describe Other Party Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmde18	5. Are trade discounts subtracted?	1 - Yes 0 - No	<ul> <li>Example of a Trade discount:         <ul> <li>"regular term discounts granted to distributors by manufacturers of cigarettes for cash payment customarily offered to distributors without discrimination may be used to reduce cost." - CA, 17026.5</li> </ul> </li> <li><u>No</u>: trade discounts NOT subtracted where the cost is calculated without taking those discounts into account         <ul> <li>Ex: "Cost to wholesaler" means the basic cost of the cigarettes, prior to deducting manufacturer's timely payment and stamping discounts and any other discounts or rebates" - Minn. Stat. § 325D.32</li> </ul> </li> </ul>
f2mmde19	a. Do trade discounts include customary cash discounts?	1 - Yes 0 - No	<ul> <li><u>No</u>:</li> <li>Use of "or" to differentiate between trade discount and cash discount.</li> <li>Ex: "minus any trade discount <u>or</u> discount for cash" - Md. COMMERCIAL LAW Code Ann. § 11-501</li> <li>Ex: "absent any cash <u>or</u> other discounts and/or concessions of any kind" - Tenn. Code Ann. § 47-25-302</li> </ul>

			<ul> <li>Actual exclusion of cash discounts from trade discounts subtracted from basic/invoice cost         <ul> <li>Ex: "less all trade discounts except customary discounts for cash." - ALM GL ch. 64C, § 13 (MA)</li> </ul> </li> </ul>
f2mmde20	b. Is there a presumed or set amount for trade discounts?	1 - Yes 0 - No	No specific decision rule
f2mmde21	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmde22	c. What are the trade discounts removed from?	<ol> <li>1 - Basic Cost of Cigs</li> <li>2 - Invoice or Replacement Cost</li> <li>3 - Cost of Doing Business</li> <li>4 - Other</li> </ol>	No specific decision rule
f2mmde23	i. Describe Other:	Open-ended	No specific decision rule
f2mmde24	6. Does the cost include cartage costs?	1 - Yes 0 - No	<ul> <li>Yes: Where cartage is added <u>separately</u> from "cost of doing business," and not as part of "cost of doing business"</li> <li>No: Where cartage is <u>included</u> in the "cost of doing business," and not added/subtracted as a separate entity from "cost"         <ul> <li>Ex: "four percent of the basic cost of cigarettes in the absence of proof of a lesser or higher cost, which includes cartage to the retail outlet" - I.C.A. § 421B.2</li> </ul> </li> </ul>
f2mmde25	a. Are cartage costs only included if performed or paid for by this party?	1 - Yes 0 - No	No specific decision rule
f2mmde26	b. Is there a set amount or percentage for cartage costs?	1 - Yes 0 - No	No specific decision rule
f2mmde27	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmde28	7. Does the cost include a specific dollar amount?	1 - Yes 0 - No	No specific decision rule

f2mmde29	a. Describe dollar amount:	Open-ended	<b>Formatting Note</b> : Write the number as a dollar amount to the 100th, and include the given quantity to which that amount applies.
			Yes:         No:           \$10.10/carton         Ten dollars and ten cents           \$7.07/pack         7.07           \$0.20/carton         .2
f2mmde30	8. Does the cost include any other elements not listed?	1 - Yes 0 - No	Common "others" include: In-Freight charges not otherwise included Transportation costs Additional Fees (e.g. Non-Settlement Fee)
f2mmde31	a. Describe Other Elements	Open-ended	No specific decision rule
f2mmde32	9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?	1 - Yes 0 - No	<ul> <li>Yes:         <ul> <li>Where party to party sales addressed (doesn't need to be a markup to be addressed)                 <ul> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter" – NY Tax Law § 485</li> <li>Where can't sell below cost, but don't indicate specifically that there isn't a markup                     <ul></ul></li></ul></li></ul></li></ul>
f2mmde34	a. How is the minimum price for these sales determined?	1 - Markup Applied 2 - No Markup Applied (base cost only)	<ul> <li><u>"No Markup Applied (base cost only)"</u></li> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> </ul>
f2mmde35	i. Describe Markup Applied:	Open-ended	See previous guidelines for percentage formatting.

f2mmde36	10. Is there a different cost of doing business or markup for sales to chain stores?	1 - Yes 0 - No	No specific decision rule
f2mmde37	a. Describe Markup Percentage:	Open-ended	See previous guidelines for percentage formatting.
f2mmde38	11. Does the law address situations where a Dealer gets discounts normally afforded a Distributor or Wholesaler?	1 - Yes 0 - No	No specific decision rule
f2mmde39	a. Where a Dealer receives Distributor or Wholesaler discounts, what is the dealer's minimum price?	<ol> <li>1 - Equal to the Retail Minimum</li> <li>Price</li> <li>2 - Equal to the Wholesaler</li> <li>Minimum Price</li> <li>3 - Other</li> </ol>	No specific decision rule
f2mmde40	i. Describe Other:	Open-ended	No specific decision rule
DISTRIBUTOR	3		
f2mmdi1	1. Does the state define a minimum cost to the distributor?	1 - Yes 0 - No	No specific decision rule
f2mmdi3	2. What is the base cost of this product?	<ol> <li>Basic Cost</li> <li>Invoice or Replacement Cost</li> <li>Gross Invoice Cost</li> <li>Wholesale Minimum Price</li> <li>Manufacturer's List Price</li> <li>Selling Price to other</li> <li>Retailers</li> <li>Other</li> </ol>	<ul> <li>These terms are terms of art, and should be coded literally.</li> <li>Basic Cost: <ul> <li>"basic cost"</li> <li>"base cost"</li> </ul> </li> <li>Invoice/Replacement Cost: Even if the law uses the term "manufacturer," the use of "invoice" suggests that this should be coded as an invoice cost, not as a manuf. list price. <ul> <li>Ex: "manufacturer's invoice cost of cigarettes by carton to the wholesale dealer" - NRS 370.005 (NV)</li> <li>Ex: "true invoice cost"</li> </ul> </li> <li>Manuf. List Price: <ul> <li>Ex: "list cost of cigarettes as reported to the department by the manufacturer"</li> <li>Ex: "Manuf.'s list price"</li> </ul> </li> <li>Wholesale minimum price:</li> <li>Ex: "the cost to the wholesaler from whom the cigarettes were purchased by the retailer" - MCA 16-10-103</li> </ul>

f2mmdi4	a. Describe Other:	Open-ended	No specific decision rule
f2mmdi5	3. Does the cost include taxes?	1 - Yes 0 - No	<ul> <li>Yes: taxes are applied in addition to components listed in "basic cost"</li> <li>Ex: "Cost to the distributor" means the basic cost, plus the cost of doing business by the distributor, plus state taxes"</li> </ul>
f2mmdi6	a. Which taxes are included? (Select all that apply)	<ol> <li>State (explicit reference)</li> <li>Local (explicit reference)</li> <li>Federal (explicit reference)</li> <li>Any stamps required by law (no explicit mention of state, fed, or local)</li> <li>Other</li> </ol>	<ul> <li>State: "state taxes", "taxes required by this state," "taxes required by tax laws of state," "state tax stamp"</li> <li>Ex: "the full face value of any stamps which may be required by any cigarette tax act of this state"</li> <li>Local: city, county, municipality, political subdivision</li> <li>State AND Local (explicit): <ul> <li>Ex: "full face value of any stamps or any tax which may be required by any cigarette tax act of this state or political subdivision thereof" - AR 4-75-702</li> <li>Full face value of stamps required by law": references general taxes without using words state, federal, or local</li> <li>Ex: "full face value of any stamps which may be required by applicable excise taxes" DC ST § 28-4521</li> <li>Ex: "full face value of any stamps which may be required by this chapter" - Conn. Gen. Stat. § 12-326a (2004)</li> </ul> </li> </ul>
f2mmdi7	i. Describe Other	Open-ended	No specific decision rule
f2mmdi8	b. How much of the taxes are included?	1 - 100% 2 - Less than 100%	<ul> <li>100%: <ul> <li>"full face value"</li> <li>"100% of applicable taxes"</li> <li>"face amount"</li> <li>Ex: "plus the face amount of the state cigarette excise" - ALM GL ch. 64C, § 13</li> </ul> </li> <li>Less than 100%: <ul> <li>Ex: "one-half of the full face value of any stamps which may be required" - I.C.A. § 421B.2 (IA)</li> </ul> </li> </ul>

f2mmdi9	i. Amount of taxes	Open-ended	Formatting Note: Write ONLY the number as a percentage
	included:		to the most specific level given.
			• <u>Yes</u> : 50%
			• <u>No</u> : half
f2mmdi10	4. Which partys' costs of doing business	f2mmdi101 - Wholesaler	Form Structure Note: The following open-ended fields will
	(markups) are included? (Select all that	f2mmdi102 - Retailer	only populate if the respective parties are chosen as
	apply)	f2mmdi103 - Stamping	answers to this question.
		Agent f2mmdi10 4 - Distributor	
		f2mmdi10 5 - Dealer	
		f2mmdi10 6 - Other	
f2mmdi11	a. Describe Wholesaler Markup:	Open-ended	Formatting Note: Write ONLY the number as a percentage
			to the most specific level given.
			Yes: No:
			5.75% Five and three-quarters percent
			7.2%     7.2       0.6%     .6%
			0.0%
f2mmdi12	b. Describe Retailer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmdi13	c. Describe Stamping Agent Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmdi14	d. Describe Distributor Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmdi15	e. Describe Dealer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmdi16	f. Describe Other Party:	Open-ended	No specific decision rule
f2mmdi17	g. Describe Other Party Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmdi18	5. Are trade discounts subtracted?	1 - Yes	Example of a Trade discount:
		0 - No	"regular term discounts granted to distributors by
			manufacturers of cigarettes for cash payment customarily
			offered to distributors may be used to reduce cost." - CA,
			17026.5
			No: trade discounts NOT considered in cost calculation
			Ex: "'Cost to wholesaler'" means the basic cost of
			the cigarettes, <b>prior to deducting manufacturer's</b>
			timely payment and stamping discounts and any
			other discounts or rebates" - Minn. Stat. §

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			325D.32
f2mmdi19	a. Do trade discounts include customary cash discounts?	1 - Yes 0 - No	<ul> <li><u>No</u>:         <ul> <li>Use of "or" to differentiate between trade discount and cash discount.</li> <li>Ex: "minus any trade discount <u>or</u> discount for cash" - Md. COMMERCIAL LAW Code Ann. § 11-501</li> </ul> </li> <li>Actual exclusion of cash discounts from trade discounts subtracted from basic/invoice cost         <ul> <li>Ex: "less all trade discounts except customary discounts for cash" - ALM GL ch. 64C, § 13 (MA)</li> </ul> </li> </ul>
f2mmdi20	b. Is there a presumed or set amount for trade discounts?	1 - Yes 0 - No	No specific decision rule
f2mmdi21	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmdi22	c. What are the trade discounts removed from?	<ol> <li>Basic Cost of Cigs</li> <li>Invoice or Replacement Cost</li> <li>Cost of Doing Business</li> <li>Other</li> </ol>	No specific decision rule
f2mmdi23	i. Describe Other:	Open-ended	No specific decision rule
f2mmdi24	6. Does the cost include cartage costs?	1 - Yes 0 - No	<ul> <li>Yes: Where cartage is included <u>separately</u> from "cost of doing business," and not as part of "cost of doing business"</li> <li>No: where cartage is <u>included</u> in the "cost of doing business," and not added/subtracted as a separate entity from "cost"</li> <li>Ex: "four percent of the basic cost of cigarettes in the absence of proof of a lesser or higher cost, which includes cartage to the retail outlet" - I.C.A. § 421B.2</li> <li>Ex: "plus a markup to cover the cost of doing business by the wholesaler, <u>including cartage</u> to the retailer." - 6 Del. C. § 2602</li> </ul>
f2mmdi25	a. Are cartage costs only included if performed or paid for by this party?	1 - Yes 0 - No	No specific decision rule

f2mmdi26	b. Is there a set amount or percentage for cartage costs?	1 - Yes 0 - No	No specific decision rule
f2mmdi27	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmdi28	7. Does the cost include a specific dollar amount?	1 - Yes 0 - No	No specific decision rule
f2mmdi29	a. Describe dollar amount:	Open-ended	<b>Formatting Note</b> : Write the number as a dollar amount to the 100th, and include the given quantity to which that amount applies.
			Yes:         No:           \$10.10/carton         Ten dollars and ten cents           \$7.07/pack         7.07           \$0.20/carton         .2
f2mmdi30	8. Does the cost include any other elements not listed?	1 - Yes 0 - No	Common "others" include: In-Freight charges not otherwise included Transportation costs Additional Fees (e.g. Non-Settlement Fee)
f2mmdi31	a. Describe Other Elements	Open-ended	No specific decision rule
f2mmdi32	9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?	1 - Yes 0 - No	<ul> <li>Yes:</li> <li>Where party to party sales addressed (doesn't need to be a markup to be addressed)         <ul> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> <li>Where can't sell below cost, but don't indicate specifically that there isn't a markup                 <ul></ul></li></ul></li></ul>

			the allowance of a discount or by the payment of a commission or through any
			other device used to reduce the minimum price shall constitute a violation of this Sub-
f2mmdi33	a. How is the minimum price for these	1 - Markup Applied	part." - La. R.S. 51:422 "No Markup Applied (base cost only)"
	sales determined?	2 - No Markup Applied (base cost only)	<ul> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> </ul>
f2mmdi34	i. Describe Markup Applied:	Open-ended	See previous guidelines for percentage formatting.
f2mmdi35	10. Is there a different cost of doing business or markup for sales to chain stores?	1 - Yes 0 - No	No specific decision rule
f2mmdi36	a. Describe Markup Percentage:	Open-ended	See previous guidelines for percentage formatting.
f2mmdi37	11. Does the law address situations where a Distributor acts as a Retailer?	1 - Yes 0 - No	No specific decision rule
f2mmdi38	a. Where a Distributor acts as a Retailer, what is the distributor's minimum price?	<ol> <li>1 - Equal to the Retail Minimum</li> <li>Price</li> <li>2 - Equal to the Wholesaler</li> <li>Minimum Price</li> <li>3 - Other</li> </ol>	No specific decision rule
f2mmdi39	i. Describe Other:	Open-ended	No specific decision rule

ANY PERSON			
f2mmap1	1. Does the state define a minimum cost to any person?	1 - Yes 0 - No	No specific decision rule
f2mmap3	2. What is the base cost of this product?	<ol> <li>1 - Basic Cost</li> <li>2 - Invoice or Replacement Cost</li> <li>3 - Gross Invoice Cost</li> </ol>	These terms are terms of art, and should be coded literally. <u>Basic Cost</u> :
		4 - Wholesale Minimum Price 5 - Manufacturer's List Price	<ul> <li>"basic cost"</li> <li>"base cost"</li> </ul>
		6 - Selling Price to other Retailers 7 - Other	<ul> <li>Invoice/Replacement Cost: Even if the law uses the term     "manufacturer," the use of "invoice" suggests that this     should be coded as an invoice cost, not as a manuf. list     price.         <ul> <li>Ex: "manufacturer's invoice cost of cigarettes by             carton to the wholesale dealer" - NRS 370.005             (NV)</li> <li>Ex: "true invoice cost"</li> </ul> </li> <li>Manuf. List Price:         <ul> <li>Ex: "list cost of cigarettes as reported to the             department by the manufacturer"</li> <li>Ex: "Manuf.'s list price"</li> </ul> </li> <li>Wholesale minimum price:         <ul> <li>Ex: "the cost to the wholesaler from whom the cigarettes             were purchased by the retailer" - MCA 16-10-103</li> </ul> </li> </ul>
f2mmap4	a. Describe Other:	Open-ended	No specific decision rule
f2mmap5	3. Does the cost include taxes?	1 - Yes 0 - No	Yes: taxes are applied in addition to components listed in "basic cost" Ex: "Cost to any person" means the basic cost, plus the cost of doing business by any person, plus state taxes"

f2mmap6	a. Which taxes are included? (Select all that apply)	f2mmap61 - State (explicit reference) f2mmap62 - Local (explicit reference) f2mmap63 - Federal (explicit reference) f2mmap64 - Any stamps required by law (no explicit mention of state, fed, or local) f2mmap65 - Other	<ul> <li><u>State:</u> "state taxes", "taxes required by this state," "taxes required by tax laws of state," "state tax stamp"</li> <li><u>Local</u>: city, county, municipality, political subdivision</li> <li><u>State AND Local (explicit):</u> <ul> <li>Ex: "any stamps or any tax which may be required by any cigarette tax act of this state or political subdivision thereof" - AR 4-75-702</li> <li><u>"Full face value of stamps required by law"</u>: references general taxes without using words state, federal, or local</li> <li>Ex: "face value of <b>any</b> applicable excise taxes" DC ST § 28-4521</li> </ul> </li> </ul>
f2mmap7	i. Describe Other		<ul> <li>100%:         <ul> <li>"full face value"</li> <li>"100% of applicable taxes"</li> <li>"face amount"                 <ul> <li>Ex: "plus the face amount of the state cigarette excise" - ALM GL ch. 64C, § 13</li> </ul> </li> <li>Less than 100%: any amount less than full/100% amount</li> <ul> <li>Ex: "Basic cost of cigarettes" shall mean plus one-half of the full face value of any stamps which may be required by any cigarette tax act of this state:"</li></ul></ul></li></ul>
f2mmap8	b. How much of the taxes are included?	1 - 100% 2 - Less than 100%	<ul> <li>Formatting Note: Write ONLY the number as a percentage to the most specific level given.</li> <li>Yes: 50%</li> <li>No: half</li> </ul>
f2mmap9	i. Amount of taxes included:	Open-ended	No specific decision rule
f2mmap10	<ol> <li>Which partys' costs of doing business (markups) are included? (Select all that apply)</li> </ol>	f2mmap101 - Wholesaler f2mmap102 - Retailer f2mmap103 - Stamping Agent f2mmap104 - Distributor f2mmap105 - Dealer f2mmap106 - Other	Form Structure Note: The following open-ended fields will only populate if the respective parties are chosen as answers to this question.

f2mmap11	a. Describe Wholesaler Markup:	Open-ended	<b>Formatting Note</b> : Write ONLY the number as a percentage to the most specific level given.
			Yes:         No:           5.75%         Five and three-quarters percent           7.2%         7.2           0.6%         .6%
f2mmap12	b. Describe Retailer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmap13	c. Describe Stamping Agent Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmap14	d. Describe Distributor Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmap15	e. Describe Dealer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmap16	f. Describe Other Party:	Open-ended	No specific decision rule
f2mmap17	g. Describe Other Party Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmap18	5. Are trade discounts subtracted?	1 - Yes 0 - No	<ul> <li>Example of a Trade discount:         <ul> <li>"regular term discounts granted to distributors by manufacturers of cigarettes for cash payment customarily offered to distributors without discrimination may be used to reduce cost." - CA, 17026.5</li> <li>No: trade discounts NOT subtracted where the cost is calculated without taking those discounts into account                 <ul> <li>Ex: "'Cost to wholesaler'" means the basic cost of the cigarettes, prior to deducting manufacturer's timely payment and stamping discounts and any other discounts or rebates" - Minn. Stat. § 325D.32</li></ul></li></ul></li></ul>
f2mmap19	a. Do trade discounts include customary cash discounts?	1 - Yes 0 - No	<ul> <li><u>No</u>:         <ul> <li>Use of "or" to differentiate between discounts                 <ul> <li>Ex: "minus any trade discount <u>or</u> discount for cash" - Md. COMMERCIAL LAW Code Ann. § 11-501</li> <li>Actual exclusion of cash discounts from trade discounts subtracted from basic/invoice cost                       <ul></ul></li></ul></li></ul></li></ul>

			ch. 64C, § 13 (MA)
f2mmap20	b. Is there a presumed or set amount for trade discounts?	1 - Yes 0 - No	No specific decision rule
f2mmap21	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmap22	c. What are the trade discounts removed from?	<ol> <li>Basic Cost of Cigs</li> <li>Invoice or Replacement Cost</li> <li>Cost of Doing Business</li> <li>Other</li> </ol>	No specific decision rule
f2mmap23	i. Describe Other:	Open-ended	No specific decision rule
f2mmap24	6. Does the cost include cartage costs?	1 - Yes 0 - No	<ul> <li>Yes: Where cartage is included separately from "cost of doing business," and not as part of "cost of doing business"</li> <li>No: where cartage is included in the "cost of doing business," and not added/subtracted as a separate entity from "cost"</li> <li>Ex: "four percent of the basic cost of cigarettes in the absence of proof of a lesser or higher cost, which includes cartage to the retail outlet" - I.C.A. § 421B.2</li> <li>Ex: "plus a markup to cover the cost of doing business by the wholesaler, including cartage to the retailer." - 6 Del. C. § 2602</li> </ul>
f2mmap25	a. Are cartage costs only included if performed or paid for by this party?	1 - Yes 0 - No	No specific decision rule
f2mmap26	b. Is there a set amount or percentage for cartage costs?	1 - Yes 0 - No	No specific decision rule
f2mmap27	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmap28	7. Does the cost include a specific dollar amount?	1 - Yes 0 - No	No specific decision rule

f2mmap29	a. Describe dollar amount:	Open-ended	<b>Formatting Note</b> : Write the number as a dollar amount to the 100th, and include the given quantity to which that amount applies.
			Yes:         No:           \$10.10/carton         Ten dollars and ten cents           \$7.07/pack         7.07           \$0.20/carton         .2
f2mmap30	8. Does the cost include any other elements not listed?	1 - Yes 0 - No	Common "others" include: <ul> <li>In-Freight charges not otherwise included</li> <li>Transportation costs</li> <li>Additional Fees (e.g. Non-Settlement Fee)</li> </ul>
f2mmap31	a. Describe Other Elements	Open-ended	No specific decision rule
f2mmap32	9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?	1 - Yes 0 - No	<ul> <li>Yes:</li> <li>Where party to party sales addressed (doesn't need to be a markup to be addressed) <ul> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> </ul> </li> <li>Where can't sell below cost, but don't indicate specifically that there isn't a markup <ul> <li>Ex: "Any sale, transfer or exchange between wholesale outlets or between retail outlets or between wholesale and retail outlets operating a separate business or under a separate name at a price less than the minimum herein prescribed, either through the allowance of a discount or by the payment of a commission or through any other device used to reduce the minimum price shall constitute a violation of this Subpart." - La. R.S. 51:422</li> </ul></li></ul>

f2mmap33	a. How is the minimum price for these sales determined?	1 - Markup Applied 2 - No Markup Applied (base cost only)	<ul> <li><u>"No Markup Applied (base cost only)"</u></li> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> </ul>
f2mmap34	i. Describe Markup Applied:	Open-ended	See previous guidelines for percentage formatting.
f2mmap35	10. Is there a different cost of doing business or markup for sales to chain stores?	1 - Yes 0 - No	No specific decision rule
f2mmap36	a. Describe Markup Percentage:	Open-ended	See previous guidelines for percentage formatting.
f2mmap37	11. Does the law address situations where a Distributor acts as a Retailer?	1 - Yes 0 - No	No specific decision rule
f2mmap38	a. Where a Distributor acts as a Retailer, what is the distributor's minimum price?	<ol> <li>1 - Equal to the Retail Minimum</li> <li>Price</li> <li>2 - Equal to the Wholesaler</li> <li>Minimum Price</li> <li>3 - Other</li> </ol>	No specific decision rule
f2mmap39	i. Describe Other:	Open-ended	No specific decision rule

MANUFACT	URER		
f2mmmf1 f2mmmf3	<ul> <li>Does the state define a minimum cost to manufacturers who act as both wholesalers and retailers (Integrated Manufacturers)?</li> <li>What is the base cost of this product?</li> </ul>	1 - Yes 0 - No 1 - Basic Cost	No specific decision rule These terms are terms of art, and should be coded literally.
		<ul> <li>2 - Invoice or Replacement Cost</li> <li>3 - Gross Invoice Cost</li> <li>4 - Wholesale Minimum Price</li> <li>5 - Manufacturer's List Price</li> <li>6 - Selling Price to other</li> <li>Retailers</li> <li>7 - Other</li> </ul>	Basic Cost:         • "basic cost"         • "base cost"         Invoice/Replacement Cost:         Even if the law uses the term         "manufacturer," the use of "invoice" suggests that this         should be coded as an invoice cost, not as a manuf. list         price.         • Ex: "manufacturer's invoice cost of cigarettes by         carton to the wholesale dealer" - NRS 370.005         (NV)         • Ex: "true invoice cost"         Manuf. List Price:         • Ex: "list cost of cigarettes as reported to the         department by the manufacturer"         • Ex: "Manuf.'s list price"         Wholesale minimum price:         • Ex: "the cost to the wholesaler from whom the         cigarettes were purchased by the retailer" - MCA         16-10-103
f2mmmf4	a. Describe Other:	Open-ended	<ul> <li>Yes: taxes are applied in addition to components listed in "basic cost"</li> <li>Ex: "Cost to the manufacturer" means the basic cost, plus the cost of doing business by the manufacturer, plus state taxes"</li> </ul>

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	2 Doos the cost include taxes?		State: "state taxes", "taxes required by this state," "taxes
f2mmmf5	3. Does the cost include taxes?	1 - Yes	
		0 - No	required by tax laws of state," "state tax stamp"
			• Ex: "the full face value of any stamps which may be
			required by any cigarette tax act of this state"
			Local: city, county, municipality, political subdivision
			State AND Local (explicit):
			• Ex: "full face value of any stamps or any tax which may be required by any cigarette tax act of this
			state or political subdivision thereof " - AR 4-75-
			702
			"Full face value of stamps required by law": references
			general taxes without using words state, federal, or local
			• Ex: "face value of <b>any</b> applicable excise taxes"
			DC ST § 28-4521
			• Ex: "full face value of any stamps which may be
			required by this chapter" - Conn. Gen. Stat. § 12-
			326a (2004)
f2mmmf6	b. If yes, which taxes are included?	f2mmmf61 - State (explicit	No specific decision rule
	(Select all that apply)	reference)	
		f2mmmf62 - Local (explicit	
		reference)	
		f2mmmf63 - Federal (explicit	
		reference)	
		f2mmmf64 - Any stamps	
		required by law (no explicit	
		mention of state, fed, or local)	
		f2mmmf6 5 - Other	
f2mmmf7	i. Describe Other	Open-ended	No specific decision rule
.2			
f2mmmf8	c. How much of the taxes are included?	1 - 100%	100%:
		2 - Less than 100%	"full face value"
			<ul> <li>"100% of applicable taxes"</li> </ul>
			<ul> <li>"face amount"</li> </ul>
			• Ex: "plus the face amount of the state
			cigarette excise" - ALM GL ch. 64C, § 13
			Less than 100%: any amount less than full/100% amount
			<b>EC33 than 10070</b> , any amount iess than fully 10070 amount

			<ul> <li>Ex: "Basic cost of cigarettes" plus one-half of the full face value of any stamps which may be required by any cigarette tax act of this state:" - I.C.A. § 421B.2 (IA)</li> </ul>
f2mmmf9	i. Amount of taxes included:	Open-ended	<ul> <li>Formatting Note: Write ONLY the number as a percentage to the most specific level given.</li> <li><u>Yes</u>: 50%</li> <li><u>No</u>: half</li> </ul>
f2mmmf10	<ol> <li>Which partys' costs of doing business (markups) are included? (Select all that apply)</li> </ol>	f2mmmf101 - Wholesaler f2mmmf102 - Retailer f2mmmf103 - Stamping Agent f2mmmf104 - Distributor f2mmmf105 - Dealer f2mmmf106 - Other	<b>Form Structure Note</b> : The following open-ended fields will only populate if the respective parties are chosen as answers to this question.
f2mmmf11	a. Describe Wholesaler Markup:	Open-ended	Formatting Note: Write ONLY the number as a percentage to the most specific level given.Yes:No:5.75%Five and three-quarters7.2%7.20.6%6%
f2mmmf12	b. Describe Retailer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmmf13	c. Describe Stamping Agent Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmmf14	d. Describe Distributor Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmmf15	e. Describe Dealer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmmf16	f. Describe Other Party:	Open-ended	No specific decision rule
f2mmmf17	g. Describe Other Party Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmmf18	<ul> <li>h. Are the above costs compounded when calculating the minimum price to the manufacturer?</li> </ul>	1 - Yes 0 - No	Yes: Explicit No: Silent or explicit prohibition General Structure Note: This question only appears if more
			than one party is chosen for question #4.

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	<ul> <li><u>No</u>: trade discounts NOT subtracted where the cost is calculated without taking those discounts into account</li> <li>Ex: "'Cost to wholesaler'" means the basic cost of the cigarettes, prior to deducting manufacturer's timely payment and stamping discounts and any other discounts or rebates" - Minn. Stat. § 325D.32</li> </ul>
f2mmmf20 a. Do trade discounts include customary cash discounts? 0 - No	<ul> <li>No:         <ul> <li>Use of "or" to differentiate between trade discount and cash discount.</li> <li>Ex: "minus any trade discount <u>or</u> discount for cash" - Md. COMMERCIAL LAW Code Ann. § 11-501</li> <li>Ex: "absent any cash <u>or</u> other discounts and/or concessions of any kind" - Tenn. Code Ann. § 47-25-302</li> </ul> </li> <li>Actual exclusion of cash discounts from trade discounts subtracted from basic/invoice cost         <ul> <li>Ex: "less all trade discounts except customary discounts for cash" - ALM GL ch. 64C, § 13 (MA)</li> </ul> </li> </ul>
f2mmmf21 b. Is there a presumed or set amount 1 - Yes for trade discounts? 0 - No	No specific decision rule
f2mmmf22 i. Describe Amount or Open-ended Percentage: Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmmf23 c. What are the trade discounts removed from? 1 - Basic Cost of Cigs 2 - Invoice or Replacement Cost 3 - Cost of Doing Business 4 - Other	No specific decision rule
f2mmmf24 i. Describe Other: Open-ended	No specific decision rule

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f2mmmf25	6. Does the cost include cartage costs?	1 - Yes 0 - No	Yes: Where cartage is included <u>separately</u> from "cost of doing business," and not as part of "cost of doing business"
			<ul> <li>No: where cartage is included in the "cost of doing business," and not added/subtracted as a separate entity from "cost"</li> <li>Ex: "four percent of the basic cost of cigarettes in the absence of proof of a lesser or higher cost, which includes cartage to the retail outlet" - I.C.A. § 421B.2</li> <li>Ex: "plus a markup to cover the cost of doing business by the wholesaler, including cartage to the retailer." - 6 Del. C. § 2602</li> </ul>
f2mmmf26	<ul> <li>a. If yes, are cartage costs only included if performed or paid for by this party?</li> </ul>	1 - Yes 0 - No	No specific decision rule
f2mmmf27	b. Is there a set amount or percentage for cartage costs?	1 - Yes 0 - No	No specific decision rule
f2mmmf28	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmmf29	7. Does the cost include a specific dollar amount?	1 - Yes 0 - No	No specific decision rule
f2mmmf30	a. Describe dollar amount:	Open-ended	Formatting Note:Write the number as a dollar amount to the 100th, and include the given quantity to which that amount applies.Yes: \$10.10/cartonNo: Ten dollars and ten
			\$10.10/carton cents \$7.07/pack 7.07 \$0.20/carton .2
f2mmmf31	8. Does the cost include any other elements not listed?	1 - Yes 0 - No	No specific decision rule
f2mmmf32	b. Describe Other Elements	Open-ended	No specific decision rule

f2mmmf33	9. Is there a specific minimum price for	1 - Yes	Yes:
	9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?	0 - No	<ul> <li>Where party to party sales addressed (doesn't need to be a markup to be addressed)         <ul> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> </ul> </li> <li>Where can't sell below cost, but don't indicate specifically that there isn't a markup         <ul> <li>Ex: "Any sale, transfer or exchange between wholesale outlets or between retail outlets or between wholesale and retail outlets operating a separate business or under a separate name at a price less than the minimum herein prescribed, either through the allowance of a discount or by the payment of a commission or through any other device used to reduce the minimum price shall constitute a violation of this Subpart." - La. R.S. 51:422</li> </ul></li></ul>
f2mmmf34	a. How is the minimum price for these sales determined?	1 - Markup Applied 2 - No Markup Applied (base cost only)	<ul> <li><u>"No Markup Applied (base cost only)"</u></li> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485</li> </ul>
f2mmmf35	i. Describe Markup Applied:	Open-ended	See previous guidelines for percentage formatting.
f2mmmf36	10. Is there a different cost of doing business or markup for sales to chain store sales?	1 - Yes 0 - No	No specific decision rule
f2mmmf37	a. Describe Markup Percentage:	Open-ended	See previous guidelines for percentage formatting.

OTHER			
f2mmo1	1. Does the state define a minimum cost to an OTHER party?	1 - Yes 0 - No	No specific decision rule
f2mmo2	a. Describe OTHER party:	Open-ended	No specific decision rule
f2mmo4	2. What is the base cost of this product?	<ol> <li>Basic Cost</li> <li>Invoice or Replacement Cost</li> <li>Gross Invoice Cost</li> <li>Wholesale Minimum Price</li> <li>Manufacturer's List Price</li> <li>Selling Price to other</li> <li>Retailers</li> <li>Other</li> </ol>	<ul> <li>These terms are terms of art, and should be coded literally.</li> <li>Basic Cost: <ul> <li>"basic cost"</li> <li>"base cost"</li> </ul> </li> <li>Invoice/Replacement Cost: Even if the law uses the term "manufacturer," the use of "invoice" suggests that this should be coded as an invoice cost, not as a manuf. list price. <ul> <li>Ex: "manufacturer's invoice cost of cigarettes by carton to the wholesale dealer" - NRS 370.005 (NV)</li> <li>Ex: "true invoice cost"</li> </ul> </li> <li>Manuf. List Price: <ul> <li>Ex: "list cost of cigarettes as reported to the department by the manufacturer"</li> <li>Ex: "Manuf.'s list price"</li> </ul> </li> <li>Wholesale minimum price: <ul> <li>Ex: "the cost to the wholesaler from whom the cigarettes were purchased by the retailer" - MCA 16-10-103</li> </ul> </li> </ul>
f2mmo5	a. Describe Other:	Open-ended	No specific decision rule
f2mmo6	3. Does the cost include taxes?	1 - Yes 0 - No	Yes: taxes are applied in addition to components listed in "basic cost" Ex: "Cost to [other]" means the basic cost, plus the cost of doing business by [other], plus state taxes"

f2mmo7	a. If yes, which taxes are included? (Select all that apply)	f2mmo71 - State (explicit reference) f2mmo72 - Local (explicit reference) f2mmo73 - Federal (explicit reference) f2mmo74 - Any stamps required by law (no explicit mention of state, fed, or local) f2mmo75 - Other	<ul> <li>State: "state taxes", "taxes required by this state," "taxes required by tax laws of state," "state tax stamp"</li> <li>Ex: "the full face value of any stamps which may be required by any cigarette tax act of this state"</li> <li>Local: city, county, municipality, political subdivision</li> <li>State AND Local (explicit): <ul> <li>Ex: "full face value of any stamps or any tax which may be required by any cigarette tax act of this state or political subdivision thereof" - AR 4-75-702</li> <li>Full face value of stamps required by law": references general taxes without using words state, federal, or local</li> <li>Ex: "face value of any applicable excise taxes" DC ST § 28-4521</li> </ul> </li> <li>Ex: "full face value of any stamps which may be required by this chapter" - Conn. Gen. Stat. § 12-326a (2004)</li> </ul>
f2mmo8	i. Describe Other	Open-ended	No specific decision rule
f2mmo9	b. How much of the taxes are included?	1 - 100% 2 - Less than 100%	<ul> <li>100%:</li> <li>"full face value"</li> <li>"all"</li> <li>"100% of applicable taxes"</li> <li>"face amount"</li> <li>Ex: "plus the face amount of the state cigarette excise" - ALM GL ch. 64C, § 13</li> <li>Less than 100%: any amount less than full/100% amount Ex: "Basic cost of cigarettes" shall mean plus one-half of the full face value of any stamps which may be required by any cigarette tax act of this state:" - I.C.A. § 421B.2 (IA)</li> </ul>
f2mmo10	i. Amount of taxes included:	Open-ended	<ul> <li>Formatting Note: Write ONLY the number as a percentage to the most specific level given.</li> <li>Yes: 50%</li> <li>No: half</li> </ul>

f2mmo11	4. Which partys' costs of doing business	f2mmo111 - Wholesaler	Form Structure Note: The following open-ended fields will
	(markups) are included? (Select all that	f2mmo112 - Retailer	only populate if the respective parties are chosen as
	apply)	f2mmo113 - Stamping Agent	answers to this question.
		f2mmo114 - Distributor	
		f2mmo115 - Dealer	
		f2mmo116 - Other	
f2mmo12	a. Describe Wholesaler Markup:	Open-ended	Formatting Note: Write ONLY the number as a percentage
			to the most specific level given.
			Yes:         No:           5.75%         Five and three-quarters           7.2%         percent           0.6%         .6%
f2mmo13	b. Describe Retailer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmo14	c. Describe Stamping Agent Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmo15	d. Describe Distributor Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmo16	e. Describe Dealer Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmo17	f. Describe Other Party:	Open-ended	No specific decision rule
f2mmo18	g. Describe Other Party Markup:	Open-ended	(See above formatting guidelines for percentages)
f2mmo19	h. Are the above costs compounded	1 - Yes	Yes: Explicit
	when calculating the minimum price	0 - No	No: Silent or explicit prohibition
	to the manufacturer?		
			General Structure Note: This question only appears if more
			than one party is chosen for question #4 (f2mmo11).

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f2mmo20	5. Are trade discounts subtracted?	1 - Yes	Yes: "term discounts" or "trade discounts" or "customary
		0 - No	discounts"
			<ul> <li>Ex: "regular term discounts granted to distributors by manufacturers of cigarettes for cash payment customarily offered to distributors without discrimination may be used to reduce cost." - CA, 17026.5</li> <li><u>No</u>: trade discounts NOT subtracted where the cost is calculated without taking those discounts into account</li> <li>Ex: "Cost to wholesaler" means the basic cost of the cigarettes, prior to deducting manufacturer's</li> </ul>
			timely payment and stamping discounts and any other discounts or rebates" - Minn. Stat. § 325D.32
f2mmo21	a. If yes, do trade discounts include	1 - Yes	No:
	customary cash discounts?	0 - No	<ul> <li>Use of "or" to differentiate between trade discount and cash discount.         <ul> <li>Ex: "minus any trade discount <u>or</u> discount for cash" - Md. COMMERCIAL LAW Code Ann. § 11-501</li> </ul> </li> <li>Actual exclusion of cash discounts from trade discounts subtracted from basic/invoice cost         <ul> <li>Ex: "less all trade discounts except customary discounts for cash." - ALM GL ch. 64C, § 13 (MA)</li> </ul> </li> </ul>
f2mmo22	b. Is there a presumed or set amount for trade discounts?	1 - Yes 0 - No	No specific decision rule
f2mmo23	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmo24	c. What are the trade discounts removed from?	<ol> <li>1 - Basic Cost of Cigs</li> <li>2 - Invoice or Replacement Cost</li> <li>3 - Cost of Doing Business</li> <li>4 - Other</li> </ol>	No specific decision rule
f2mmo25	i. Describe Other:	Open-ended	No specific decision rule

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f2mmo26	6. Does the cost include cartage costs?	1 - Yes	Yes: Where cartage is included separately from "cost of
		0 - No	doing business," and not as part of "cost of doing business"
			No: where cartage is included in the "cost of doing
			business," and not added/subtracted as a separate entity
			from "cost"
			• Ex: "four percent of the basic cost of cigarettes in the absence of proof of a lesser or higher cost,
			which includes cartage to the retail outlet" - I.C.A. § 421B.2
			• Ex: "plus a markup to cover the cost of doing
			business by the wholesaler, <u>including cartage</u> to the retailer." - 6 Del. C. § 2602
f2mmo27	a. If yes, are cartage costs only included	1 - Yes	No specific decision rule
	if performed or paid for by this	2 - No	
	party?	3 - Silent	
f2mmo28	b. Is there a set amount or percentage	1 - Yes	No specific decision rule
(2 22	for cartage costs?	0 - No	
f2mmo29	i. Describe Amount or Percentage:	Open-ended	See previous guidelines for dollar or percentage formatting.
f2mmo30	7. Does the cost include a specific dollar	1 - Yes	No specific decision rule
	amount?	0 - No	
f2mmo31	a. Describe dollar amount:	Open-ended	Formatting Note: Write the number as a dollar amount to
			the 100th, and include the given quantity to which that amount applies.
			Yes: No:
			\$10.10/carton Ten dollars and ten cents
			\$7.07/pack 7.07
			\$0.20/carton .2
f2mmo32	8. Does the cost include any other elements	1 - Yes	Common "others" include:
	not listed?	0 - No	<ul> <li>In-Freight charges not otherwise included</li> </ul>
			The second offers and the
			Transportation costs
f2mmo33	a. Describe Other Elements	Open-ended	Additional Fees (e.g. Non-Settlement Fee)  No specific decision rule

f2mmo34 f2mmo35	<ul> <li>9. Is there a specific minimum price for sales to the same type of vendor (i.e. retailer sales to other retailers)?</li> <li>a. If yes, how is the minimum price for these sales determined?</li> </ul>	1 - Yes 0 - No 1 - Markup Applied 2 - No Markup Applied (base	<ul> <li>Yes:         <ul> <li>Where party to party sales addressed (doesn't need to be a markup to be addressed)</li> <li>Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter" – NY Tax Law § 485</li> </ul> </li> <li>Where can't sell below cost, but don't indicate specifically that there isn't a markup         <ul> <li>Ex: "Any sale, transfer or exchange between wholesale outlets at a price less than the minimum herein prescribedshall constitute a violation of this Sub-part." - La. R.S. 51:422</li> </ul> </li> <li>Markup Applied (base cost only)"         <ul> <li>Ex: "When one wholesale dealer sells cigarettes to</li> </ul> </li> </ul>
	these sales determined?	cost only)	• Ex: "When one wholesale dealer sells cigarettes to any other wholesale dealer, the former shall not be required to include in his selling price to the latter, the cost of the wholesale dealer" - NY, McKinney's Tax Law § 485
f2mmo36	i. Describe Markup Applied:	Open-ended	See previous guidelines for percentage formatting.
f2mmo37	10. Is there a different cost of doing business or markup for sales to chain stores?	1 - Yes 0 - No	No specific decision rule
f2mmo38	a. Describe Markup Percentage:	Open-ended	See previous guidelines for percentage formatting.
f2mmo39	11. Does the law address situations where the OTHER party acts as a retailer (sells direct to consumer)?	1 - Yes 0 - No	No specific decision rule
f2mmo40	<ul> <li>a. If yes, how is the minimum price calculated where wholesalers act as retailers?</li> </ul>	<ol> <li>1 - Equal to the Retail Minimum</li> <li>Price</li> <li>2 - Equal to the Wholesaler</li> <li>Minimum Price</li> <li>3 - Other</li> </ol>	No specific decision rule
f2mmo41	i. Describe Other:	Open-ended	No specific decision rule

# **C. BELOW-COST SALES**

#### **General Note on Coding Results**:

- Only some states specifically address manufacturer coupons within their laws, and most don't regulate the activities of manufacturers at all.
  - Where indicated that state does NOT permit the use of coupons or rebates, the state may very well permit direct-to-consumer coupons from manufacturers; however, as manufacturers generally are not regulated within state minimum pricing/markup laws, this may not be codified.

#### General Coding Note:

- A prohibition against coupons that reduce sale price BELOW minimum cost doesn't NECESSARILY mean coupons are not allowed. Coupons could still be allowed if it reduces price to AT cost or above.
  - Ex: "The distribution of tobacco products for free or below the cost of such products to the sellers or distributors of the products is prohibited" IDAPA 35.01.10.011
- Coupons distributed with intent to destroy competition don't NECESSARILY mean coupons aren't allowed. This only means that coupons are not allowed where intent to destroy exists. That intent is usually defined elsewhere to mean below cost or some other specific description.

f2bc1	1. Does the state permit the use of rebates	1 - Yes	LAWS THAT SHOULD NOT BE USED TO CODE THIS
	or coupons that result in below-cost	2 - No	QUESTION:
f2bc1	-	1 - Yes	<ul> <li>QUESTION:         <ul> <li>"<u>Combined sales</u>" provisions, where law discusses "two or more items at a combined price" do not count towards coupon coding.</li> <li>Ex: "in all advertisements, offers for sale, or sales, involving the giving of any gift or concession of any kind whatsoever (whether it be coupons or otherwise), the retailer's or wholesaler's combined selling price shall not be below the 'cost to the retailer' or the 'cost to the wholesaler'" - 68 Okl.St.Ann. § 333</li> </ul> </li> <li>Trade discounts: Trade discounts are NOT coupons or rebates for purposes of this section.</li> <li><u>Secret Rebates</u>: Law's only reference to coupons/rebates addresses prohibition on "secret rebates" or discriminatory rebate programs that do not provide rebates equally</li> <li><u>Coding Guidance:</u> <ul> <li><u>Explicit mention of coupons, rebates, or discount programs as they relate to distribution chain or consumer</u></li> <li>Reference to existence of rebates without</li> </ul> </li></ul>
			<ul> <li>Reference to existence of rebates without further explanation or explicit "This is allowed" language</li> <li>Ex: "Minimum prices are calculated</li> </ul>
			<ul> <li>without regard to any promotions offered by cigarette manufacturers" - N.J.A.C. 18:6-3.1(e)</li> <li>Silent: Where no explicit prohibition exists, and no</li> </ul>
			<ul> <li><u>shert</u>: where no explicit prohibition exists, and no mention in the law states that it CAN be done, or is regulated in any way</li> <li><u>No</u>: Explicit prohibition</li> </ul>

f2bc3	a. If yes, which of the following parties	f2bc3 1 - Manufacturer	NOTE: These data (1a, 1b, and 1c) are not mutually
12000	can distribute coupons, or rebates to	f2bc3 2 - Wholesaler	exclusive. Because many states do not regulate
	the consumer? (Select all that apply)	f2bc3 3 - Dealer	manufacturer activity, many of the laws are not based on
	the consumer: (Select an that apply)	f2bc3 4 - Distributor	manufacturer actions. Instead, they are written to govern
		f2bc3 5 - Retailer	the actions of distributors (retailers, wholesalers, etc.).
		f2bc36 - Agent	Questions 1a, 1b, and 1c are meant to capture as many
		f2bc3 7 - None	scenarios as possible.
		f2bc3 8 - Silent	scenarios as possible.
			Concrel Cading Nata
		f2bc39 - Other	General Coding Note:
			<u>Parties</u> : Only count party who actually <b>distributes</b>
			coupons, and only count party who actually
			receives them
			• Ex: Where manuf. attaches coupons to
			stock sold by retailer to consumer, retailer
			is not distributing, nor receiving coupons.
			The manufacturer is the distributor, and the
			consumer is the recipient.
			<u>Premium Coupons</u> : Some states prohibit <b>premium</b>
			coupon distribution (coupons redeeming
			merchandise, cash, or things of value), but not
			discount coupons (where price reduction happens).
			<ul> <li>Ex: "A premium coupon attached by a</li> </ul>
			wholesaler or retailer to cartons or
			packages of cigarettes is a concession given
			for the purchase of cigarettes and is
			prohibited" - REG-57-015 (NE)
			Coding Guidance:
			<ul> <li><u>Silent</u>: Where no explicit prohibition exists, but no</li> </ul>
			mention in the law states that it CAN be done, or is
			regulated in any way
			• <b><u>No</u></b> : Where wholesalers may pass along manuf.
			rebates, etc.
			<ul> <li>Ex: "manufacturer's promotional</li> </ul>
			allowance provided to a wholesaler or
			retailer may be passed on to the purchaser
			by the wholesaler or retailer" - A.C.A. § 4-

			75-709 (AR) Ex: "any coupons issued and ultimately redeemed by the manufacturer on the same basis may be passed on to the purchaser without violating this chapter" - 6 Del. C. § 2604
f2bc4	i. Describe Other:	Open-ended	No specific decision rule
f2bc6	b. Which of the following parties can RECEIVE coupons, or rebates from the manufacturer: (Select all that apply)	f2bc61 - Wholesaler f2bc62 - Retailer f2bc63 - Consumer f2bc64 - Distributor f2bc65 - Dealer f2bc66 - Agent f2bc67 - Silent f2bc68 - Other f2bc69 - None	NOTE:       These data (1a, 1b, and 1c) are not mutually exclusive. Because many states do not regulate manufacturer activity, many of the laws are not based on manufacturer actions. Instead, they are written to govern the actions of distributors (retailers, wholesalers, etc.). Questions 1a, 1b, and 1c are meant to capture as many scenarios as possible.         Yes:       • Where manufacturer provides rebates/buydowns/coupons to R or W to pass to consumer, counts as R and W receiving coupons – o Ex: "A retailer or wholesaler may pass on to a purchaser or consumer any reduction in cost which results from Any coupon issued and ultimately redeemed by a cigarette manufacturer" MD Comp. Treas. 03.02.03.08         Silent:       • Where no explicit prohibition exists, but no mention in the law states that it CAN be done, or is regulated in any way         Noc:       • Promotional discounts or gratis merchandise given to parties from manufacturer do NOT count as coupons or rebates

			display, advertising, promotion purposes, any type of discount, or otherwise may not be considered in determining the cost of cigarettes to the retailer or wholesaler." - MCA 16-10-204
f2bc7	i. Describe Other:	Open-ended	No specific decision rule
f2bc9	c. Can a retailer RECEIVE coupons, or rebates from a wholesaler, distributor, or dealer?	1 - Yes 2 - No 3 - Silent	<b>NOTE:</b> These data (1a, 1b, and 1c) are not mutually exclusive. Because many states do not regulate manufacturer activity, many of the laws are not based on manufacturer actions. Instead, they are written to govern the actions of distributors (retailers, wholesalers, etc.). Questions 1a, 1b, and 1c are meant to capture as many scenarios as possible.
			<ul> <li>Yes:</li> <li>Where manuf. coupon/rebate can be passed through distribution chain         <ul> <li>Ex: "A retailer or wholesaler may pass on to a purchaser any reduction in cost which results from: Any coupon issued and ultimately redeemed by a cigarette manufacturer." - Md. COMMERCIAL LAW Code Ann. § 11-505</li> <li>Where wholesalers may pass along manuf. rebates, etc. to their purchasers, as retailers are generally the party that purchases from wholesalers:                 <ul> <li>Ex: "manufacturer's promotional allowance provided to a wholesaler or retailer may be passed on to the purchaser by the wholesaler or retailer" - A.C.A. § 4-75-709 (AR)</li></ul></li></ul></li></ul>

f2bc11	<ol> <li>Do states allow parties to meet the price of competitors?</li> </ol>	1 - Yes 2 - No 3 - Silent	<ul> <li>LAWS THAT SHOULD NOT BE USED TO CODE THIS SECTION:         <ul> <li>Bona-fide clearance sales provisions</li> <li>Cost survey provisions</li> </ul> </li> <li>Coding Guidance         <ul> <li>Yes: merchandise sold to meet competition</li> <li>Ex: unfair pricing laws shall not apply                 "where merchandise is sold in good faith to meet that competition" - LSA-R.S. 51:426</li> <li>Mo: Law ONLY states AN instance where prices can be lowered (e.g. petitioning state for lower presumptive price based on own biz expenses), but does not state ability to meet competitor pricing</li> </ul> </li> </ul>
f2bc13	<ul> <li>a. If yes, which of the following limitations apply to meeting the price of a competitor? (Select all that apply.)</li> </ul>	f2bc131 - Proximity to competitor f2bc132 - Competitor within state boundaries f2bc133 - Same article OR Same service f2bc134 - Competitor price must be legal OR At cost to competitor f2bc135 - Other f2bc136 - None	<ul> <li>"Same Article/Same Service"         <ul> <li>Ex: "to meet the prices of a competitor selling the same product or service"</li> <li>"proximity to competitor"                 <ul></ul></li></ul></li></ul>
f2bc14	i. Describe Other	Open-ended	No specific decision rule
f2bc15	3. Does the state address combination sales?	1 - Yes 0 - No	<ul> <li>Yes</li> <li>State discusses sale of more than one item at a combined price</li> </ul>

f2bc16	If yes, which types of sales does the state	f2bc16 1 - Buy One, Get One	Buy One, Get One or Multi-Pack Sales: Includes sales
	address? (Select all that apply)	or Multi-Pack Sales (Tobacco	involving only tobacco products.
		Products)	
		f2bc162 - Tobacco +	Tobacco + Coupon/Concession/Rebate: Involves sales
		Coupon/Concession/Rebate	made involving at least one tobacco product and any
		f2bc163 - Tobacco + Non-	coupon, concession, or rebate
		Tobacco Product	• No explicit mention of coupon, concession, or
			rebate
			<ul> <li>"Where 2 or more items are advertised,</li> </ul>
			offered for sale or sold at a combined price,
			the price of each such item shall be
			determined in the manner set forth in
			subsections 1 and 2." - 10 M.R.S.A. §
			1202(3)
			Tobacco + Non-Tobacco Product: Include sales involving at
			least one tobacco product and at least one non-tobacco
			product, or sales involving more than one tobacco product.
			• <u>Yes</u> : Where law states two or more items and only
			one must be tobacco, applies to both tobacco +
			non-tobacco, as well as buy one, get one/multi-
			pack sales
			sales involving two or more items when at
			least one of the items is cigarettes at a
			combined price" - AS § 43.50.720
f2bc17	a. With BOGO or Multi-Pack sales, can	1 - Yes	<b>FORM NOTE:</b> This question will only populate where this
	the total selling price for both items	0 - No	option is selected in question f2bc17
	be below the combined cost for both		
	items?		No:
			Where a promotional plan to sell below cost is     parmitted, but does not bannen at manuf, lovel
			permitted, but does not happen at manuf. level
			<ul> <li>"A dealer participating in a manufacturer's promotional sales plan which is not evidenced</li> </ul>
			by a coupon and which occurs subsequent to
			the dealer's purchase of cigarettes from that
			the dealer's purchase of cigarettes from that

			<ul> <li>manufacturer is in violation of the code" - 61 Pa. Code § 76.3</li> <li>Where manuf can offer pre-packaged product combinations at one invoice cost to distributors, sale is not then technically below distributor's invoice cost, even if it is below what the cost of both items would be if purchased by the distributor individually.</li> <li>o "A manufacturer may offer combined packages of cigarettes and merchandise, including cigarettes, at a reduced invoice price" - 316 NAC Ch. 57, § 014</li> </ul>
f2bc18	i. If yes, when can the sale be below cost (Select all that apply):	f2bc181 - When using manuf. coupons/concessions f2bc182 - Where manuf. or other distributing party compensates the seller for the difference in sale price vs. actual cost (i.e. value of the coupon) f2bc183 - Where manuf supplies a gratis product being bundled with the sale f2bc184 - All sales with coupons/ concessions (no listed limitations f2bc185 - Other	<ul> <li>These options should be selected when there's explicit reference to the respective scenarios.</li> <li><u>When using manuf. coupons/concessions</u></li> <li>Includes promotional allowances, promotional plans, premiums, or other similar language where concession is coming from manufacturer</li> <li><u>All sales with coupons/ concessions (no listed limitations</u></li> <li>This should only be selected where a state lists no limitations to below-cost combination sales for that particular category of sales</li> </ul>
f2bc19	ii. Describe Other:	Open-ended	No specific decision rule
f2bc20	<ul> <li>b. With sales involving a tobacco product and a coupon/concession, can the tobacco product be sold below cost?</li> </ul>	1 - Yes 0 - No	<b>FORM NOTE:</b> This question will only populate where this option is selected in question f2bc17
f2bc21	i. If yes, when can the sale be below cost (Select all that apply):	f2bc211 - When using manuf. coupons/concessions f2bc212 - Where manuf. or other distributing party compensates the seller for the difference in sale price vs. actual	<ul> <li>These options should be selected when there's explicit reference to the respective scenarios.</li> <li><u>When using manuf. coupons/concessions</u></li> <li>Includes promotional allowances, promotional plans, premiums, or other similar language where concession</li> </ul>

f2bc22	ii. Describe Other:	cost (i.e. value of the coupon) f2bc213 - Where manuf supplies a gratis product being bundled with the sale f2bc214 - All sales with coupons/ concessions (no listed limitations f2bc215 - Other Open-ended	is coming from manufacturer          All sales with coupons/ concessions (no listed limitations         This should only be selected where a state lists no         limitations to below-cost combination sales for that         particular category of sales         No specific decision rule
f2bc23	c. With sales involving a tobacco product and a non-tobacco product, can the total, combined price of all items be below cost?	1 - Yes 0 – No	<b>FORM NOTE:</b> This question will only populate where this option is selected in question f2bc17
f2bc24	i. If yes, when can the sale be below cost (Select all that apply):	f2bc241 - When using manuf. coupons/concessions f2bc242 - Where manuf. or other distributing party compensates the seller for the difference in sale price vs. actual cost (i.e. value of the coupon) f2bc243 - Where manuf supplies a gratis product being bundled with the sale f2bc244 - All sales with coupons/ concessions (no listed limitations f2bc245 - Other	<ul> <li>These options should be selected when there's explicit reference to the respective scenarios.</li> <li>When using manuf. coupons/concessions <ul> <li>Includes promotional allowances, promotional plans, premiums, or other similar language where concession is coming from manufacturer</li> </ul> </li> <li>All sales with coupons/ concessions (no listed limitations This should only be selected where a state lists no limitations to below-cost combination sales for that particular category of sales</li> </ul>
f2bc25	ii. Describe Other:	Open-ended	No specific decision rule
f2bc27	4. Does the state define trade discounts?	1 - Yes 0 - No	GENERAL CODING NOTE: Questions #4 and #5 (and their sub-questions) address how (and if) a state defines or explains what a trade discount consists of, and whether or not discount programs (such as buydowns) can be used when calculating the presumptive cost. Most states do not define trade discounts, nor address specific discount programs. These questions differ from the trade discount questions

			located throughout the party-specific sections, in that those questions simply seek to determine at what point in the pricing scheme trade discounts are subtracted, and in what amount.         CODING GUIDANCE:         Yes:         Where explicit definition of trade discount.         No:         •         Where a law simply states that trade discounts do not include cash discounts, there is no "definition"         •         Use of term insufficient unless accompanied by a definition
f2bc31	a. Are buydowns, master-type plans, or other manufacturer-sponsored discount programs considered or defined as "trade discounts" for purposes of calculating the presumptive cost?	1 - Yes 2 - No 3 - Silent	FORM STRUCTURE NOTE: This variable label is out of numerical order, as the questions was moved to a new location in the form after the variable labels had been assigned.         • Yes: where reduction in cost is from manuf. and based on allowance for quantity or dollar amount sold         • "TRADE DISCOUNTS. (a) In this subsection, "trade discount" means a manufacturer's or wholesaler's payment or allowance, either deducted from the purchase price or subsequently paid. (b) A trade discount may be considered as a reduction from invoice or replacement cost if all of the following exist:
			<ol> <li>The trade discount is not a customary discount for cash.</li> <li>The trade discount is calculated on the basis of the quantity or dollar amount of merchandise actually</li> </ol>

			purchased or sold. 3. The trade discount is fully earned and determinable at the time of sale." - Wis. Adm. Code ATCP 105.007
f2bc29	5. Which of the following terms does state law reference or define? (Select all that apply)	f2bc291 - Buy Down f2bc292 - Master-Type Program or Plan f2bc293 - Paperless Coupons f2bc294 - None of the Above	Simple mention or discussion of term sufficient. Term does not need to be defined.
f2bc30	a. Does the state allow parties to include discounts stemming from buydowns, master-type plans, or other manufacturer-sponsored programs when calculating their presumptive cost?	1 - Yes 2 - No 3 - Silent	<ul> <li>Yes:         <ul> <li>States that buydown, master-type plan or coupons can be applied when calculating the cost of doing business for that respective party</li> <li>States define trade discounts to include any of these terms, and trade discounts are included as part of the cost calculation</li> </ul> </li> <li>Mo:         <ul> <li>Where discount is applied after cost is calculated (not at time of purchase from manufacturer)</li> </ul> </li> </ul>

# **D. PENALTIES**

f2p1	<ol> <li>Are there specific penalties for non- compliance with minimum markup or pricing laws?</li> </ol>	1 - Yes 0 - No	No specific decision rule	
f2p3	a. Which of the following acts as the primary enforcement agency:	<ol> <li>1 - Dept. of Revenue or Tax</li> <li>2 - Attorney General</li> <li>3 - Board of Equalization</li> <li>4 - Other</li> <li>5 - Silent</li> </ol>	<ul> <li>In general, these terms are to be interpreted literally.</li> <li>Dept of Rev/Tax         <ul> <li>Also count "collector of revenue" (LSA-R.S. 51:423)</li> </ul> </li> <li>Other:         <ul> <li>Commissioner of Revenue</li> <li>Tax Commission (NY)</li> <li>Department of the Treasury - Division of Taxation</li> </ul> </li> </ul>	

f2p4	i. Describe Other:	Open-ended	No specific decision rule
E. OTP M		UP LAWS	
f2otp1	<ol> <li>Does the state regulate the minimum price of OTP?</li> </ol>	1 - Yes 0 - No	<ul> <li>Yes:         <ul> <li>States that explicitly include "little cigars" in their definition of cigarette                 <ul></ul></li></ul></li></ul>
f2otp3	2. Are OTPs regulated using the same minimum pricing laws as cigarettes?	1 - Yes 0 - No	No specific decision rule
f2otp4	<ul> <li>a. If no, how are the products regulated?</li> </ul>	<ol> <li>1 - Invoice/Replacement Cost to Vendor</li> <li>2 - Different Markup Cost than Cigarettes</li> <li>3 - Other</li> </ol>	No specific decision rule
f2otp4oth	i. Describe other:	Open-ended	No specific decision rule
f2otp41	<ul> <li>b. If no, which parties have a regulated minimum price for OTP? (Select all that apply)</li> </ul>	f2otp411 - Manufacturer f2otp412 - Wholesaler - Traditional f2otp413 - Wholesaler - Cash and Carry f2otp414 - Dealer f2otp415 - Distributor f2otp416 - Retailer f2otp417 - Agent f2otp418 - Other	No specific decision rule
f2otp41oth	i. Describe other:	Open-ended	No specific decision rule
f2otp5	<ol> <li>Do the state's minimum pricing laws list the types of OTP to which these laws apply (including the use of the general terms "tobacco" or "tobacco products")?</li> </ol>	1 - Yes 0 - No	No specific decision rule

f2otp6	a. If yes, indicate which of the following	f2otp61 - Tobacco Products	Products generally interpreted literally.
	OTPs are specifically mentioned in	or tobacco	<u>"Tobacco products or tobacco"</u>
	the law (select all that apply):	f2otp62 - Cigars	<ul> <li>Ex: definition of tobacco products/tobacco</li> </ul>
		f2otp63 - Little Cigars	includes phrasing such as, "not limited to"
		f2otp64 - Roll-your-own	or "includes" or "any product/substance
		f2otp65 - Pipe tobacco	containing tobacco"
		f2otp66 - Chewing tobacco	<u>"Pipe tobacco"</u>
		f2otp67 - Cigarillos	<ul> <li>Include: phrasing such as, "smoking</li> </ul>
		f2otp68 - Moist snuff	tobacco that can be used in a pipe"
		f2otp69 - Dry snuff	• <u>"Snuff"</u>
		f2otp610 - Snus or	<ul> <li>Should encompass both dry and moist,</li> </ul>
		Smokeless tobacco	unless otherwise specified
		f2otp611 - Dissolvables	
		f2otp612 - E-cigarettes	
		f2otp613 - Bidis	
		f2otp614 - Clove cigarettes	
		or Kretek	
		f2otp615 - Other	
f2otp7	i. Describe Other:	Open-ended	No specific decision rule